Agreement #

## AMENDMENT TO AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND FAMILY CONNECTIONS

THIS FIRST AMENDMENT TO THE AGREEMENT, is entered into this \_\_\_\_ day of \_\_\_\_\_, 2023,

by and between the COUNTY OF SAN MATEO, hereinafter called "County," and Family Connections,

hereinafter called "Contractor";

# <u>WITNESSETH</u>:

WHEREAS, pursuant to Government Code Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, on June 29, 2021 the parties entered into an agreement (the "Agreement") for a term of July 1, 2021 through June 30, 2023 and a total obligation amount not to exceed \$440,000 to provide child abuse prevention services; and

WHEREAS, the parties wish to amend the Agreement to increase the term by 3 months for a new term of July 1, 2021 to September 30, 2023 and increase funding by \$55,000 for a new total obligation amount not to exceed \$495,000 to cover the cost to continue to provide child abuse prevention services for the additional term.

## NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Section 3. <u>Payments</u> is hereby amended to read as follows:

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibits A and C, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed **FOUR HUNDRED NINETY-FIVE THOUSAND DOLLARS** (\$495,000). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this Agreement.

Amendment Template Version May 2021

2. Section 4. <u>Term</u> is hereby amended to read as follows:

Subject to compliance with all terms and conditions, the term of this Agreement shall be from July 1, 2021 through September 30, 2023.

- **3.** References made to <u>JLamadora@smcgov.org</u> are hereby replaced with Carine Verdusco <u>CVerdusco@smcgov.org</u>.
- **4.** Exhibit B Payment Schedule, under Method and Rate of Payment, paragraph 2 is hereby amended to include additional invoice requirements and reads as follows:
  - Invoices must be submitted by the 10th day of the month following the billing period (e.g. invoice date for services rendered March 1 March 31 are due by April 10). Invoices must be accompanied by a line-item accounting for monthly expenses and evidence of work performed, or costs incurred including but not limited to timesheets, copies of bills, and/or packing slips.
- 5. Exhibit B1 is hereby amended to include FY 2022-23 and FY 2023-24 budgets and are attached hereto.
- 6. All other terms and conditions of the Agreement dated June 29, 2021 between the County and Contractor shall remain in full force and effect.

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

#### For Contractor: Family Connections

DocuSigned by: Eric Valladares 4/27/2023 | 12:54 AM PDT 7A41492E0E66433 **Contractor Signature** 

Eric Valladares

Date

Contractor Name (please print)

For County:

### COUNTY OF SAN MATEO

By:

President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By: Clerk of Said Board

### <u>Exhibit B1 – Budget</u>

Line Item	Total Program	Funding Request (detail how funds will be spent per line item)			
	Budget				
Revenue					
ndividual Contributions Donations	\$ 464,367				
HSA funding (amount requested)	\$ 220,000	\$ 220,000			
Special Events	\$ 182,000				
Foundations/Corporations	\$ 175,000				
Invetment Income	\$ 1,200				
Other government contracts (list each contract/junding on it's own line- please add in more rows if needed) in a decimate state of the second					
First 3 City of Menio Park	\$ 200,000				
San Mateo County Office of Ed	\$ 4,000				
n blast Baelliklar and maintan annal	s -				
n kind (tacilities and maintenance) In kind (other)	s - s -				
in these provides					
Total Revenue	\$ 1,256,567	\$ 220,000			
		STAFFING C		O DETAILS	
Expense			general units - units funded partially or wholly via the funding requested under this contract		
		s		TAFFING DETAILS	
				IG DETAILS	
Direct Personnel Expense	Full Cost	Cost to this Contract	N Attributed this	Cost for these FTE	
			N Attributed this Contract	cost for these FTE	
Program Director	Full Cost 5 95,000 5 52,024	\$ 9,300	N Attributed this	1	
Program Director Registrar	\$ 93,000	\$ 9,500 \$ -	N Attributed this Contract	cost for these FTE \$ 9,50	
Direct Personnel Expense Program Director Registrer PATHome Visitor Family Educators	5 93,000 5 52,024	S 9,500 S - S 54,080	N Attributed this Contract 0.10	cost for these FTE \$ 9,50	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000	\$ 9,500 \$ - \$ 54,080 \$ - \$ 72,000	N Attributed this Contract 0.10 1.00 1.00	cost for these FTE \$ 9,30 \$ 34,08 \$ 72,00	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician Clinical Coordinator/Supervisor	\$ 95,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000	\$ 9,300 \$ - \$ 34,080 \$ - \$ 72,090 \$ 20,000	% Attributed this Contract 0.10 1.00	cost for these FTE \$ 9,50 \$ 54,08 \$ 72,00	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician Cinical Coordinator/Supervisor Administrative Staff	5 95,000 5 52,024 5 54,080 5 109,502 5 72,000 5 20,000 5 341,000	\$ 9,500 \$ - \$ 54,080 \$ - \$ 72,000 \$ 20,000 \$ -	N Attributed this Contract 0.10 1.00 1.00 1.00	cost for these FTE \$ 9,30 \$ 54,08 \$ 72,00 \$ 20.00	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician Condinator/Dupervisor Administrative Staff Benefits (Direct Labor)	5 95,000 5 52,024 5 54,080 5 109,502 5 72,000 5 20,000 5 341,000 5 185,902	\$ 9,500 \$ - \$ 54,080 \$ 72,000 \$ 20,000 \$ - \$ 33,895	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         \$,50           \$         \$54,08           \$         \$20,00           \$         \$20,00           \$         \$23,89	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician Condinator/Dupervisor Administrative Staff Benefits (Direct Labor)	5 95,000 5 52,024 5 54,080 5 109,502 5 72,000 5 20,000 5 341,000	\$ 9,500 \$ - \$ 54,080 \$ 72,000 \$ 20,000 \$ - \$ 33,895	N Attributed this Contract 0.10 1.00 1.00 1.00	cost for these FTE \$ 9,30 \$ 54,08 \$ 72,00 \$ 20.00	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinicia Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) subtotal personnel	5 95,000 5 52,024 5 54,080 5 109,502 5 72,000 5 20,000 5 341,000 5 185,902	\$ 9,500 \$ - \$ 54,080 \$ 72,000 \$ 20,000 \$ - \$ 33,895	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar PAT Home Visitor Family Educators Lead Clinician Clinical Coordinator/Supervisor Administrative Staff Benefit (Direct Labor) Bethotal personnel Operating Expenses	\$ 95,000 \$ 32,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 341,000 \$ 185,902 \$ 929,508	\$ 9,500 \$ - \$ 54,080 \$ 72,000 \$ 20,000 \$ - \$ 33,895	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTT           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar Registrar PAT Home Visitor Family Educators Ead Clinician Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) Buttotal personnel Depending Supplies Supplies Regist Services Regist Servic	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 24,000 \$ 344,000 \$ 185,902 \$ 929,508 \$ 2 \$ 7 \$ 67,808	\$ 9,500 \$ - \$ 54,080 \$ 72,000 \$ 20,000 \$ - \$ 33,895	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar PAT Home Visitor Pamily Educators Ead Clinician Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) Buttotal personnel Diponates Supplies Accounting and Legal Services Payroll Service and Taxes Banking Services and Fees Banking Services and Fees Banking Services and Fees Banking Services Banki	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 341,000 \$ 189,902 \$ 929,508 \$ - \$ - \$ 67,808 \$ 5,000	\$ 9,300 \$ - \$ 34,080 \$ - \$ 72,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 389,475	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar PAT Home Visitor Pamily Educators Lead Clinician Cinical Coordinator/Supervisor Administrative Staff Benefic [Direct Labor] subtotal personnel opples Accounting and Legal Services Payroll Service and Texes Banking Services and Pees Dues, Subscriptions, IT Software	\$ 95,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 20,000 \$ 341,000 \$ 185,902 \$ 929,508 \$ - \$ - \$ 67,808 \$ 5,000 \$ 3,000 \$ 3,0000 \$ 3,0000 \$ 3,0000 \$	\$ 9,300 \$ - \$ 34,080 \$ - \$ 72,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 389,475	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         \$,50           \$         \$54,08           \$         \$20,00           \$         \$20,00           \$         \$23,89	
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Program Director  Angistrar  Application  Application  Administrative Staff  Benefits (Direct labor)  Buttotal personnel  Determing Repenses  Supplies  Accounting and Legal Services  Payroll Service and Taxes Banking Services  Payroll Service and Texes  Banking Services  Payroll Services Payroll Services  Payroll Services  Payroll Services  Payroll Services  Payroll Services Payroll Services Payroll Services Payro	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 24,000 \$ 344,000 \$ 344,000 \$ 329,608 \$ 25,000 \$ 5,000 \$ 3,000 \$ 3,00	\$ 9,300 \$ - \$ 34,080 \$ - \$ 72,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 389,475	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
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Program Director  Aegistrar  Apt Home Visitor  Family Educators  Ead Clinician  Clinical Coordinator/Supervisor  Administrative Staff  Benefits (Direct Labor)  Buttotal personnel  Determing Explores  Accounting and Legal Services  Payroll Services and Texes  Banking Explores  Banking Explores  Payroll Services and Fees  Purciture and Equipment Insurance Rent  Licenses and Fees  Marketing  Professional Development	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 24,000 \$ 185,902 \$ 929,508 \$ 5,000 \$ 5,000 \$ 5,000 \$ 3,000 \$ 3,000 \$ 3,000 \$ 20,000 \$ 3,000 \$ 3,000	\$ 9,300 \$ 54,080 \$ 72,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 33,895 \$ 33,825 \$ 3,825 \$ 3	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTE           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
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Program Director Registrar Registrar Registrar PAT Home Visitor Family Educators Ead Clinician Cfinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) subtotal personnel Operating Bupende Supplies Accounting and Legal Services Reyroll Services and Taxes Banking Dervices and Taxes Banking Services and Taxes Payroll Service and Taxes Banking Services and Res Dues, Subscriptions, IT Software Fundraising Expense Fundraising Legal Services Regres Marketing Professional Res Marketing Professional Development Training Professional Development Training Professional Development Training Professional Development Training Professional Development Profes	5 93,000 5 52,024 5 34,080 5 109,502 5 72,000 5 20,000 5 24,000 5 344,000 5 329,508 5 - 5 67,808 5 5,000 5 3,000 5 3,000 5 3,000 5 3,000 5 2,000 5 2	\$ 9,300 \$ 54,080 \$ 72,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 33,895 \$ 33,825 \$ 3,825 \$ 3	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTT           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar Registrar PAT Home Visitor Family Educators Lead Clinician Clinical Coordinator/Supervisor Administrative Staff Benefit (Direct Labor) Bubtate personnel Diperating Copenses Supplies Accounting and Legal Services Payroll Services and Taxes Banking Services and Taxes Banking Services and Taxes Banking Services and Rees Dues, Subscriptions, IT Software Fundraising Equipment Insurance Rent Licenses and Rees Materials / Printing Professional Development Training Family Activities Phone/IT Hardware Travel/Mileage Misorlian	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 24,000 \$ 24,000 \$ 145,902 \$ 929,508 \$ 7,000 \$ 5,000 \$ 22,000 \$ 13,000 \$ 22,000 \$ 2,500 \$ 2,500 \$ 2,000 \$ 3,300 \$ 2,500 \$ 2,000 \$ 2,500 \$ 2,000 \$ 2,500 \$ 2,000 \$ 2,000 \$ 3,300 \$ 3,400 \$ 3,500 \$ 3,400 \$ 3,4000 \$ 3,40000 \$ 3,40000 \$ 3,40000 \$ 3,40000 \$ 3,400000 \$ 3,400000 \$ 3,400000 \$ 3,4000000000000000000000000000000000000	\$ 9,300 \$ - \$ 34,080 \$ - \$ 72,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 3,385 \$ 33,895 \$ 33,895 \$ 33,895 \$ 3,825 \$ 3	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTT           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
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Program Director Registrar Registrar Registrar PAT Home Visitor Family Educators Leed Clinician Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) Benefits (Direct Labor) Bubtotal personnel Determing Expenses Supplies Accounting and Legal Services Reyroll Services and Faxes Banking Services Parniture and Equipment Insurance Rent Licenses and Faxes Marketing Professional Development Travel/Mileage Misselianeous Outside Svcal/Cheen & Supp Bankitons Development Travel/Mileage Misselianeous Development Development Travel/Mileage Misselianeous Development De	\$ 93,000 \$ 52,024 \$ 54,080 \$ 109,502 \$ 72,000 \$ 20,000 \$ 24,000 \$ 24,000 \$ 145,902 \$ 929,508 \$ 7,000 \$ 5,000 \$ 22,000 \$ 13,000 \$ 22,000 \$ 2,500 \$ 2,500 \$ 2,000 \$ 3,300 \$ 2,500 \$ 2,000 \$ 2,500 \$ 2,000 \$ 2,500 \$ 2,000 \$ 2,000 \$ 3,300 \$ 3,400 \$ 3,500 \$ 3,400 \$ 3,4000 \$ 3,40000 \$ 3,40000 \$ 3,40000 \$ 3,40000 \$ 3,400000 \$ 3,400000 \$ 3,400000 \$ 3,4000000000000000000000000000000000000	\$ 9,500 5 - 5 9,000 5 - 5 72,000 5 20,000 5 3,31,895 5 3,825 5 3,825 5 5 2,000 5 3,300 5 1,200 5 5 1,200 5 5 1,200 5 5 1,200 5 5 1,200 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTT           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
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Program Director Alegistrar Apt Home Visitor Framily Educators Lead Clinician Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) Benefits (Direct Labor) Benefits (Direct Labor) Bubtotel personnel Diperating Copender Supplies Accounting and Legal Services Payroll Service and Taxes Banking Services and Fees Dues, Subscriptions, IT Software Fundrasing Expense Dues, Subscriptions, IT Software Fundrasing Expense Examing Services Professional Development Insurance Frontesional Development Travisity / Printing Family Activities Fhone/IT Hardware Travel, Mileage Dutside Spense Dues Suppl Banking Services Frontesional Development Travisional Development	5 93,000 5 52,024 5 34,800 5 109,502 5 72,000 5 20,000 5 24,000 5 344,000 5 344,000 5 5,000 5 5,000 5 3,000 5 3,000	\$ 9,500 \$ 54,080 \$ 72,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 33,895 \$ 33,895 \$ 33,895 \$ 33,825 \$ 3,825 \$	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FTT           \$         9,30           \$         54,08           \$         72,00           \$         72,00           \$         72,00           \$         20,00           \$         23,89	
Program Director Registrar Registrar Registrar RATHome Visitor Family Educators Clinical Coordinator/Supervisor Administrative Staff Benefits (Direct Labor) Buttotal personnel Depending Bupendes Supplies Recounting and Legal Services Relyfol Services and Rees Dues, Subscriptions, IT Software Furniture and Equipment Insurance Rent Licenses and Rees Marketing Professional Development Travisity Printing Frome/IT Hardware Travel,Mileage Misselianeous Discustors Proves, Creen & Supp Bubbota (personse) Bubbota (personse) Buttota (personse) Barnity Ectivities Brone/IT Hardware Barnity Ectivities Brone/IT Hardware Brone/IT H	5 93,000 5 52,024 5 34,800 5 109,502 5 72,000 5 20,000 5 20,000 5 341,000 5 344,000 5 5 - 5 67,808 5 5,000 5 3,000 5 3,000 5 3,000 5 2,000 5 3,500 5	\$ 9,300	N Attributed this Contract 0.10 1.00 1.00 0.25	cost for these FIT           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 9,30           \$ 72,00           \$ 20,00           \$ 23,89	

### FY 2023-24

Program Name: Family Connections Child Abuse Prevention Services				
Quarter 1 FY 23-24 (July, August, September 2023)				
Line Item	Total Program Budget	Funding Request (detail how funds will be spent per line item)		
Revenue				
Individual Contributions	\$ 82,500			
Corporations and Foundations	\$ 59,938			
HSA funding (amount requested)	\$ 55,000			
Special Events Revenue	\$ 45,500			
	\$ -			
	\$-			
Other government contracts (list each contract/funding on it's own line-				
First 5	\$ 50,000			
SMCOE EI + IP + HV	\$ 57,500			
Total Davasa	¢	A		
Total Revenue	\$ 350,438	\$ 55,000		
			STAFFING DETAILS	
			or wholly via the funding requested under this contract	
Expense				
	Full Cost	Cost to this Contract	STAFFING	6 DETAILS
Direct Personnel Expense	Full Cost	Cost to this Contract	STAFFING % Attributed this	DETAILS
Direct Personnel Expense Director of Programs	\$ 110,000	\$ 5,500	STAFFING % Attributed this 0.2	DETAILS cost for these FTE \$ 22,000
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor)	\$ 110,000 \$ 60,320	\$ 5,500 \$ 15,080	STAFFING % Attributed this 0.2 1.0	Cost for these FTE           \$ 22,000           \$ 60,320
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician	\$ 110,000 \$ 60,320 \$ 70,000	\$ 5,500 \$ 15,080 \$ 17,500	STAFFING % Attributed this 0.2 1.0 1.0	S DETAILS           cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician	\$ 110,000 \$ 60,320	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000	STAFFING % Attributed this 0.2 1.0	Cost for these FTE           \$ 22,000           \$ 60,320
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000	<b>STAFFING</b> % Attributed this 0.2 1.0 1.0 0.1	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5%	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$	<b>STAFFING</b> % Attributed this 0.2 1.0 1.0 0.1	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500	<b>STAFFING</b> % Attributed this 0.2 1.0 1.0 0.1	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000           \$ 4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 20,808 \$ 399,128	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000           \$ 4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 20,808 \$ 399,128 \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 3,000 \$ 4,500 \$ 5 5,202 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 20,808 <b>\$ 20,808</b> <b>\$ 399,128</b> \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ \$ 5,202 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 <b>\$ 20,808</b> <b>\$ 399,128</b> <b>\$ -</b> \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ \$ 4,500 \$ \$ 5,202	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 <b>\$ 20,808</b> <b>\$ 399,128</b> \$ - \$ - \$ - \$ - \$ 1,100	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 3,000 \$ 4,500 \$ 5,202 \$ 5,	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 <b>\$ 20,808</b> <b>\$ 399,128</b> <b>\$ -</b> \$ - \$ - \$ - \$ - \$ 1,100 \$ 100	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 3,000 \$ 4,500 \$ 5,202 \$ 5,	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 \$ 399,128 \$ - \$ - \$ - \$ - \$ 1,100 \$ 1,100 \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ 4,500 \$ 5,202 \$ 5,	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 \$ 399,128 \$ - \$ - \$ - \$ - \$ 1,100 \$ 100 \$ 100 \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 17,500 \$ 3,000 \$ 4,500 \$ 5,202 \$ 5	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 20,808 <b>\$ 399,128</b> <b>\$ -</b> \$ - \$ - \$ - \$ 1,100 \$ 100 \$ 100 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 3,000 \$ 4,500 \$ 5 5,202 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training Dues and Subscriptions	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 18,000 \$ 18,000 \$ 5 \$ 20,808 \$ 399,128 \$ 399,128 \$ - \$ - \$ - \$ - \$ 1,100 \$ 1,000 \$ - \$ - \$ 5 \$ - \$ 1,100 \$ - \$ - \$ 5 \$ - \$ 1,100 \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ 4,500 \$ \$ 5,202 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	Cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training Dues and Subscriptions Outside Svcs/Clean & Supp	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 20,808 <b>\$ 399,128</b> <b>\$ -</b> \$ - \$ - \$ - \$ 1,100 \$ 100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 3,000 \$ 4,500 \$ 5,202 \$ 5,5,20 \$ 5,5,20 \$ 5,5,20 \$ 5,5,20 \$ 5,5,20 \$ 5,5,20 \$ 5,5,20 \$ 5,5	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	S DETAILS           cost for these FTE           \$         22,000           \$         60,320           \$         70,000           \$         12,000           \$         4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training Dues and Subscriptions Outside Svcs/Clean & Supp subtotal operating expenses	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 18,000 \$ 18,000 \$ 5 \$ 20,808 \$ 399,128 \$ 399,128 \$ - \$ - \$ - \$ - \$ 1,100 \$ 1,000 \$ - \$ - \$ 5 \$ - \$ 1,100 \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ 4,500 \$ \$ 5,202 \$	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000           \$ 4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training Dues and Subscriptions Outside Svcs/Clean & Supp subtotal operating expenses Admin Expense	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 18,000 \$ 5 \$ 20,808 \$ 399,128 \$ 399,128 \$ - \$ - \$ - \$ - \$ - \$ 1,100 \$ 100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ 2, \$ 2,400	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ 4,500 \$ 5,202 \$ 5,	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000           \$ 4,500
Direct Personnel Expense Director of Programs Family Services Coordinator (PAT Home Visitor) Lead Clinician Director of Clinical Services Clinical Coordinator/Supervisor Benefits (Direct Labor) 5.5% subtotal personnel Operating Expenses Supplies Rent Utilities Phones and Communication Mileage Reimbursement Materials / Printing Equipment Training Dues and Subscriptions Outside Svcs/Clean & Supp subtotal operating expenses Admin Expense	\$ 110,000 \$ 60,320 \$ 70,000 \$ 120,000 \$ 18,000 \$ 18,000 \$ 20,808 <b>\$ 399,128</b> <b>\$ -</b> \$ - \$ - \$ - \$ 1,100 \$ 100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ 1,100 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 5,500 \$ 15,080 \$ 17,500 \$ 3,000 \$ 4,500 \$ 4,500 \$ 5,202 \$ 5,	STAFFING % Attributed this 0.2 1.0 1.0 0.1 0.3	Cost for these FTE           \$ 22,000           \$ 60,320           \$ 70,000           \$ 12,000