

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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ADOPT A RESOLUTION AUTHORIZING AN AGREEMENT WITH CONVERGEONE INC., TO PROVIDE PROFESSIONAL SERVICES, HARDWARE, SOFTWARE LICENSING, AND MAINTENANCE REQUIRED FOR THE MIGRATION OF THE COUNTY'S TELEPHONY ENVIRONMENT TO A VOICE OVER INTERNET PROTOCOL (VOIP) TELEPHONY SOLUTION FOR THE TERM OF NOVEMBER 1, 2022, THROUGH OCTOBER 31, 2027, IN AN AMOUNT NOT TO EXCEED \$8,555,557.40

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, the County of San Mateo, Information Services Department operates the County's telephone infrastructure that supports the communication needs of 25 County departments and their clients; and

WHEREAS, on July 30, 2021, ISD released a Request for Proposals (RFP), RFP# ISD-20221848, seeking proposals for the acquisition of hardware, software licensing, maintenance, training, and professional services to migrate all County telephone users from the County's legacy telephone infrastructure to a VoIP solution; and

WHEREAS, four RFP proposals were received and reviewed by a committee consisting of ISD staff. After an exhaustive analysis of each proposal, the solution presented by ConvergeOne Inc. more closely met the County's project requirements. The RFP process took a substantial amount of time due to the highly complex nature of the County's environment; and

WHEREAS, the parties wish to execute an Agreement between the County and ConvergeOne, Inc. for the term of November 1, 2022, through October 31, 2027, and for a not to exceed amount of \$8,555.557.40 for the services described by Exhibit A; and

WHEREAS, the parties agree that other County departments may engage the services of Contractor and Contractor has agreed to extend the same terms described by the Agreement and its exhibits to all County departments; ISD is contracting for the design, architecture, technical expertise, and implementation of the new VoIP solution. Additional services are available at departmental expense for items such as installing cabling required for the VoIP environment, departmental call center configuration, new system customization, or other telephonic services that are unique to given department and not part of the core project; and

WHEREAS, this Board has been presented with the Agreement and has examined and approved it as to both form and content and desires to enter the Agreement.

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of the Board of Supervisors is hereby authorized and directed to execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest to the President's signature thereto.

BE IT FURTHER RESOLVED that the Chief Information Officer (CIO) or CIO's designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the

contract term and/or services so long as the modified term of services is/are within the current or revised fiscal provisions.

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