RESOLUTION NO..

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING AN AMENDMENT WITH SPIN RECRUITMENT, INC. FOR RECRUITMENT ADVERTISING AND MARKETING SERVICES, EXTENDING THE TERM OF THE AGREEMENT THROUGH JANUARY 31, 2023, AND INCREASING THE AMOUNT BY \$150,000 TO AN AMOUNT NOT TO EXCEED \$350,000

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, advertising and marketing efforts have become critical in the technologically advanced recruitment and selection practices as the County strives to attract and retain talented, well-qualified individuals for vacancies to ensure excellent service provision to the community; and

WHEREAS, the County contracted with Spin Recruitment, Inc. to provide recruitment advertising and marketing services for the term of October 1, 2020 through September 30, 2021, for the total obligation of \$100,000; and

WHEREAS, the parties amended that Agreement to extend the term through September 30, 2022, and to increase the total obligation amount to \$200,000; and

WHEREAS, the fee schedules of Spin Recruitment are reasonable and in-line with the prices the County has been paying over the past few years. Spin Recruitment also provides a "pay as you use" model for services in which the County will pay only for the specific services requested and utilized; and

WHEREAS, the vast knowledge and connections with specialty advertising locations make Spin Recruiting invaluable to the recruitment advertising needs of our

County departments. There is strong need to continue Spin Recruiting's advertising and marketing services and increase the contract amount; and

WHEREAS, this Board has been presented with a form of such agreement has examined and approved it as to both form and content, and desires to enter into it in order to extend the term of the agreement through January 31, 2023 and increasing the maximum amount of the agreement by \$150,000 to an amount not to exceed \$350,000.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board of Supervisors be and is hereby authorized and directed to execute said agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Human Resources Director, or the Director's designee, is authorized to execute further amendments to the Agreement that modify the County's maximum fiscal obligation up to an additional \$25,000 (in the aggregate), and/or modify the contract term and/or services so long as the modified term and/or services is/are within the current or revised fiscal provisions.

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