

San Mateo County Board of Supervisors

February 7, 2022



## Our Belief

Everyone Deserves the dignity of work and the opportunity to earn a living wage and advance in their careers.





## Overview



- Anti-Poverty Workforce Development Non-Profit
- Founded in 1965
- •\$9.0M Annual Budget
- ■71 Staff
- Four Career Pathways
- Four Career Centers
- Comprehensive Supportive Services







### Locations

#### Menlo Park

Headquarters, all programs delivered

#### East Palo Alto

Rapid Employment Center

#### South San Francisco

Rapid Employment

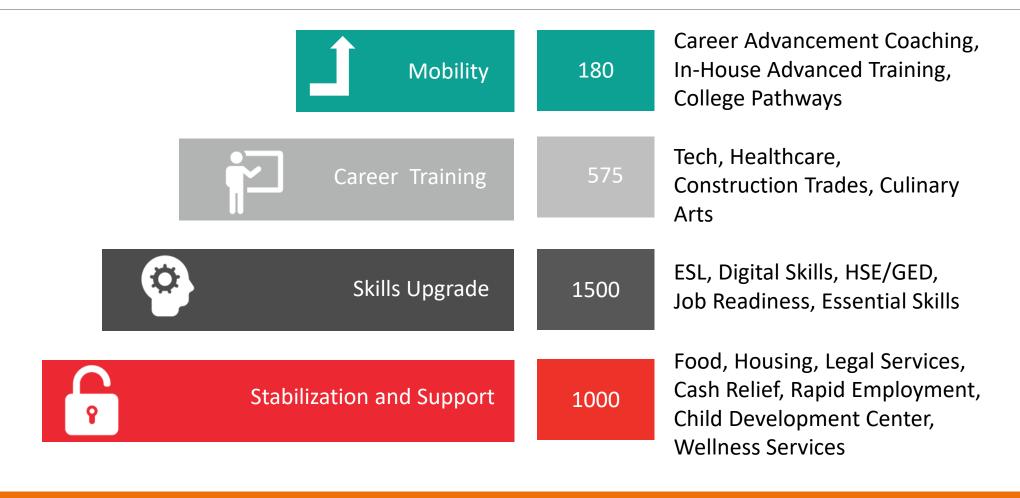
#### San Jose

- Rapid Employment
- Medical Assistant Career Training
- Information Technology Career Training
- Culinary Arts (Mt. View)





## JobTrain Scope of Services - 2022





## Hosted Partners in Menlo Park













## JobTrain's Strategic Imperatives



**Economic Mobility** 



Program Replication and Growth



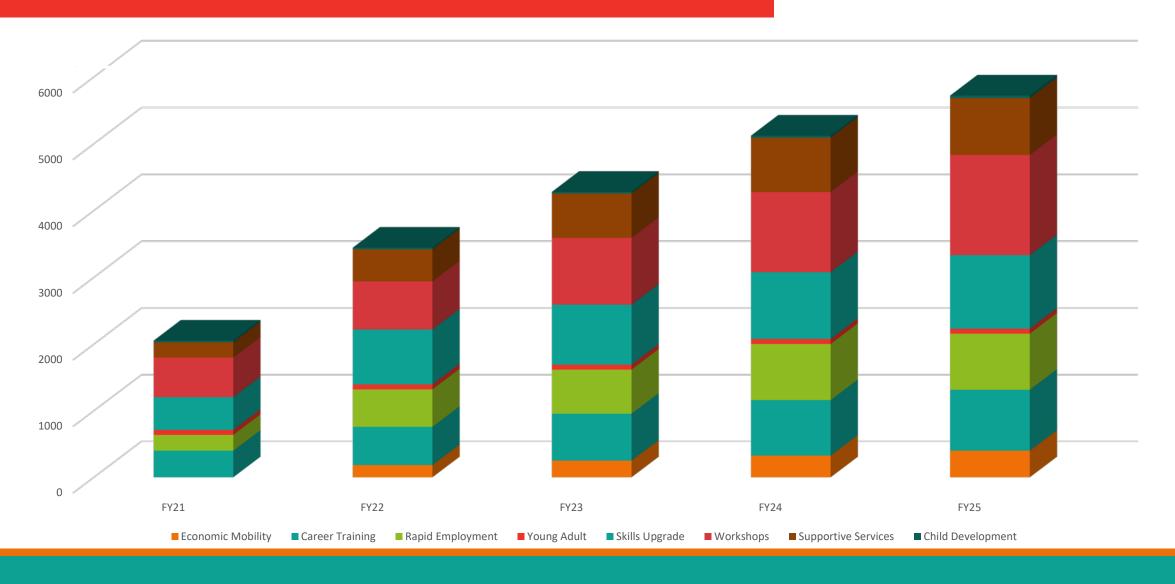
Continuous Improvement



Workplace Excellence

## **Service Expansion**







East Palo Alto Center for Economic Mobility – 2024



Expand: What JobTrain does today is essential. We must do it even better and reach significantly more people.

Innovate: Drive toward a bold new imperative to help people we serve achieve *full economic mobility and inclusion.* 



# Capital Campaign



Donor	New Building	Expansion and Innovation	Total
Campaign Goal	\$33,000,000	\$12,000,000	\$45,000,000
Individual Gifts To Date	\$2,452,000		\$2,452,000
Institutional Gifts to Date	\$6,000,000	\$1,565,000	\$7,565,000
Government Gifts to Date		\$5,000,000	\$5,000,000
Building Sale (Estimated)	\$18,000,000		\$18,000,000
Remaining	\$6,548,000	\$5,435,000	11,983,000

