BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH CORNERSTONE ONDEMAND, INC., EXTENDING THE AGREEMENT TERM THROUGH OCTOBER 30, 2024, AND INCREASING THE AMOUNT BY \$532,325.75 TO AN AMOUNT NOT TO EXCEED \$1,131,970.75

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, a Request for Proposal (RFP) process to provide a countywide learning management system was conducted in November 2005; and

WHEREAS, based on the evaluation of the RFPs submitted, Cornerstone
OnDemand, Inc.'s (Cornerstone), proposal was determined to best fulfill the needs of
the County for a learning management system; and

WHEREAS, the County entered into agreement with Cornerstone in 2006, and since then has extended this agreement; and

WHEREAS, during the course of these agreements the County has onboarded community partners onto the Cornerstone platform, including the City of Foster City, the City of San Mateo, the City of Daly City, and the Superior Court, providing them with discounted access to a learning management system; and

WHEREAS, the County most recently executed an agreement with Cornerstone for the term October 31, 2019 through October 31, 2022, with an optional fourth year not to exceed an additional \$150,124.85, and an optional fifth year not to exceed an additional \$154,628.59; and

WHEREAS, the Human Resources Director executed a contract amendment to increase the contract amount by \$25,000 for a new agreement amount not to exceed \$599,645, effective October 31, 2021; and

WHEREAS, the County now wishes to exercise its fourth and fifth-year options, incorporating the already approved fourth and fifth-year option amount of \$304,753.44 into a new not-to-exceed amount; and

WHEREAS, the County wishes to increase the new not-to-exceed amount by an additional \$227,572.31 to account for the costs of expanded e-learning, along with additional user licensing fees; and

WHEREAS, the County's original contract, first amendment, plus these additional years and services totals a new not-to-exceed amount of \$1,131,970.75.

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of the Board be and is hereby authorized and directed to execute said amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Board of Supervisors hereby authorizes the Human Resources Director or the Director's designee to execute subsequent amendments and minor modifications which modify the County's maximum fiscal obligation by no more than \$25,000 and to make minor changes in the types of services and activities provided under the agreement.

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