San Mateo County
EVENT CENTER
On the San Francisco Peninsula

2495 S. Delaware Street
San Mateo, CA 94403
(650) 574-4347

		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
	Revenues					
310.000	**Other Funding**					
	State Funding - Major Maintenance	$ -	$ -	$ -	$ -	
	State Funding - Other	$ -	$ -	$ 132,830.00	$ 132,830.00	$ 100,000.00
	CFSA Revenue Protection Insuance	$ -	$ -	$ -	$ -	
	PPP Grant	$ -	$ 707,693.00	$ -	$ 681,500.00	
	Total:	**$ -**	**$ 707,693.00**	**$ 132,830.00**	**$ 814,330.00**	**$ 100,000.00**
410.000	**Fair Admissions Revenue:**					
	Regular Fair Admissions	$ 588,606.00	$ -	$ 250,000.00	$ 769,005.00	$ 600,000.00
	Advance Admission Sales	$ 94,767.90	$ -	$ 50,000.00	$ 155,665.00	$ 125,000.00
	Discount Admission Sales	$ 45,548.05	$ -	$ 25,000.00	$ 43,799.40	$ 40,000.00
	Participant Tickets	$ -	$ -	$ -	$ -	
	Concert Tickets	$ 101,948.30	$ -	$ -	$ -	
	Parties/Picnics for Public	$ -	$ -	$ -	$ -	
	Total:	**$ 830,870.25**	**$ -**	**$ 325,000.00**	**$ 968,469.40**	**$ 765,000.00**
415.000	**Fair Commercial Space Rental**					
	Inside Space Rental	$ 73,752.50	$ -	$ 27,500.00	$ 2,000.00	$ 70,000.00
	Outside Space Rental	$ 49,385.00	$ -	$ 22,500.00	$ 31,350.00	$ 45,000.00
	Special Days Booth Rental	$ -	$ -	$ -	$ -	
	Total:	**$ 123,137.50**	**$ -**	**$ 50,000.00**	**$ 33,350.00**	**$ 115,000.00**
420.000	**Fair Concessions Revenue**					
	Carnival Revenue	$ 250,407.73	$ -	$ 125,000.00	$ 282,857.43	$ 250,000.00
	Carnival - Pre Sale	$ 18,007.30	$ -	$ 17,017.83	$ 52,530.00	$ 50,000.00
	Food Concessions	$ 328,517.59	$ -	$ 125,000.00	$ 284,557.77	$ 300,000.00
	Concessions - Ovations	$ -	$ -	$ -	$ -	
	Non Food Concessions	$ -	$ -	$ -	$ 770.00	
	Total:	**$ 596,932.62**	**$ -**	**$ 267,017.83**	**$ 620,715.20**	**$ 600,000.00**
430.000	**Fair Exhibits Revenue**					
	Entry Fees	$ 30,183.00	$ 1.00	$ 32,000.00	$ 10,332.00	$ 30,000.00
	Sponsored & Donated Awards	$ 17,123.50	$ -	$ 17,500.00	$ 5,350.00	$ 15,000.00
	Exhibit Guide Revenue	$ -	$ -	$ -	$ -	
	Art Show Sales	$ -	$ -	$ -	$ 8,040.18	$ 8,000.00
	Literary Arts - Anthology Book Sales	$ -	$ -	$ -	$ -	
	Entry Processing Fees	$ 6,210.58	$ -	$ 400.00	$ 175.00	$ 500.00
	Lock Sales - Livestock	$ -	$ -	$ -	$ -	
	Livestock Insurance	$ 1,715.00	$ -	$ 2,400.00	$ 980.00	$ 1,000.00
	Total:	**$ 55,232.08**	**$ 1.00**	**$ 52,300.00**	**$ 24,877.18**	**$ 54,500.00**
470.000	**Miscellaneous Fair Revenue**					
	Parking	$ 254,259.00	$ -	$ 100,000.00	$ 251,295.00	$ 250,000.00
	Fair Program Revenue	$ -	$ -	$ -	$ -	
	Utility Fee Reimbursement	$ 1,300.00	$ -	$ 5,000.00	$ -	$ 5,000.00
	Permits & Insurance	$ 8,970.00	$ 799.25	$ 5,000.00	$ 2,712.00	$ 5,000.00
	RV Parking/Camping	$ 13,555.00	$ -	$ 7,500.00	$ 12,490.00	$ 15,000.00
	Other - Ticket Fees	$ 46,544.90	$ 6,086.70	$ 20,000.00	$ 149,986.50	$ 70,000.00
	Sponsorships	$ 208,140.00	$ 18,000.00	$ 200,000.00	$ 113,830.00	$ 200,000.00
	Total:	**$ 532,768.90**	**$ 24,885.95**	**$ 337,500.00**	**$ 530,313.50**	**$ 545,000.00**
460.000	**Staffing - COVD Response**					
	Recovered Labor - COVID Related	$ -	$ 463,895.63	$ 494,446.93	$ 2,870,326.26	$ 500,000.00
	Total:	**$ -**	**$ 463,895.63**	**$ 494,446.93**	**$ 2,870,326.26**	**$ 500,000.00**

SAN MATEO COUNTY EVENT CENTER ON THE SAN FRANCISCO PENINSULA
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		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
440.000	**ESS - Food Service**					
	Food Concessions - Facility	$ 711,731.20	$ 207,690.12	$ 204,952.25	$ 97,440.36	$ 267,679.22
	Vending Machines	$ 6,956.92	$ 2,306.00	$ 8,500.00	$ 655.10	$ 5,000.00
	Sub Contractors	$ 254,889.00	$ 10,737.20	$ 5,000.00	$ 118,460.62	$ 300,000.00
	Food & Beverage - Jockey Club	$ 358,058.60	$ 127,109.57	$ 200,000.00	$ 58,597.53	$ 300,000.00
	Food & Beverage - Fair	$ 142,571.12	$ -	$ 10,000.00	$ 214,235.62	$ 150,000.00
	Catering - including all fees	$ 1,304,634.49	$ 154,023.14	$ 512,910.00	$ 28,228.00	$ 700,000.00
	Buy Outs	$ 160.83	$ -	$ -	$ -	
	Other Income	$ 9,115.77	$ 15,350.19	$ 1,000.00	$ -	$ 1,000.00
	Health Department Permits	$ -	$ -	$ -	$ -	
	Total:	**$ 2,788,117.93**	**$ 517,216.22**	**$ 942,362.25**	**$ 517,617.23**	**$ 1,723,679.22**
459.000	**Satellite Wagering Facility:**					
	Admissions	$ 411,703.00	$ 214,608.25	$ 300,000.00	$ 265,750.00	$ 393,899.08
	Track Commissions	$ 887,767.23	$ 347,094.98	$ 660,000.00	$ 401,328.66	$ 835,374.37
	ADW Fees	$ 794,565.89	$ 1,100,570.37	$ 880,000.00	$ 1,213,259.14	$ 845,597.75
	Publication Sales	$ 257,226.63	$ 85,931.96	$ 190,000.00	$ 98,002.35	$ 206,464.07
	Concessions	$ -	$ -	$ -	$ -	
	Parking	$ -	$ -	$ -	$ -	
	Novelties & Souvenirs	$ 405.49	$ 110.05	$ 150.00	$ 224.71	$ 350.00
	ComCheck/ATM/Lottery	$ 136,113.05	$ 40,212.58	$ 75,000.00	$ 42,362.00	$ 88,760.26
	Promotional & Ads	$ -	$ -	$ -	$ -	
	Other Revenue	$ -	$ -	$ -	$ -	
	Total:	**$ 2,487,781.29**	**$ 1,788,528.19**	**$ 2,105,150.00**	**$ 2,020,926.86**	**$ 2,370,445.53**
480.000	**ESS - Event Sales & Service**					
	Rental of Buildings	$ 2,061,787.02	$ 2,364,812.07	$ 1,847,283.31	$ 3,310,306.84	$ 1,891,387.50
	Rental Rebates	$ (173,982.65)	$ (52,981.50)	$ -	$ (3,349.28)	$ -
	Rental of Grounds	$ -	$ -	$ -	$ -	
	Equipment Rental	$ 255,878.83	$ 101,955.12	$ 37,579.00	$ 99,678.00	$ 118,769.50
	Parking Revenue	$ 1,569,232.44	$ 442,733.00	$ 300,906.00	$ 358,745.00	$ 1,132,410.70
	RV Parking - Camping	$ 112,000.00	$ 25,710.87	$ 5,000.00	$ 1,900.00	$ 2,900.00
	Monthly Parking Contracts	$ 929,263.09	$ 767,400.00	$ 157,500.00	$ 595,569.00	$ 598,750.00
	Recovered Expenses	$ 46,826.64	$ 46,713.76	$ -	$ 40,746.89	$ 18,939.14
	Labor	$ 493,757.98	$ 357,533.99	$ 201,039.33	$ 358,295.92	$ 411,197.53
	Utilities	$ 37,075.00	$ -	$ -	$ -	$ 4,500.00
	Trash	$ 31,277.81	$ 4,775.00	$ -	$ 29,145.00	$ 45,100.00
	Damages	$ 7,764.91	$ 250.00	$ -	$ 2,856.25	$ 350.00
	Equipment	$ 29,752.92	$ 98,036.50	$ -	$ 21,941.49	
	Security	$ 221,170.29	$ 195,985.48	$ 71,734.96	$ 216,438.14	$ 253,934.26
	Miscellaneous Charges - Commissions	$ -	$ 57.96	$ -	$ 15.00	
	Phone	$ -	$ -	$ -	$ -	
	Electrical	$ 79,168.80	$ 19,352.44	$ 7,500.00	$ 7,827.56	
	Internet Fees	$ 82,798.75	$ 47,760.00	$ 6,660.00	$ 15,275.00	$ 21,030.00
	Business License Fees	$ 10,565.00	$ 2,660.00	$ -	$ 3,005.00	
	CFSA Insurance	$ 2,300.00	$ 397.00	$ -	$ -	
	EMT Fees	$ 49,613.63	$ 35,446.50	$ 7,930.00	$ 17,514.54	$ 13,780.00
	ATM Fees	$ 4,922.00	$ 244.00	$ -	$ -	
	Miscellaneous Fees	$ -	$ -	$ -	$ 582.00	
	Total:	**$ 5,851,172.46**	**$ 4,458,842.19**	**$ 2,643,132.60**	**$ 5,076,492.35**	**$ 4,513,048.63**
490.000	**Prior Year Revenue Adjustment**					
		$ (69,808.26)	$ 8,235.64	$ -	$ (49,172.25)	$ -

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		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
495.000	**Other Operating Revenue**					
	Interest Earnings	$ 59,596.56	$ 73,122.70	$ 60,000.00	$ 22,202.29	$ 30,000.00
	Sponsorships - Non Fair	$ -	$ 100.00	$ -	$ -	
	Other	$ 7,888.08	$ 4,717.99	$ 5,000.00	$ -	
	Cell Phone Tower Commission	$ 65,785.05	$ 62,150.00	$ 67,980.00	$ 68,999.70	$ 70,019.40
	Revenue Clearing	$ -	$ -	$ -		
	Total:	**$ 133,269.69**	**$ 140,090.69**	**$ 132,980.00**	**$ 91,201.99**	**$ 100,019.40**
	Total Revenue:	**$ 13,329,474.46**	**$ 8,109,388.51**	**$ 7,482,719.61**	**$ 13,519,447.72**	**$ 11,386,692.78**
	Expenses					
500.000	**Administration:**					
	Salaries & Wages - Full Time	$ 901,246.46	$ 621,618.41	$ 582,409.14	$ 608,692.92	$ 927,438.36
	Salaries & Wages - Part Time	$ 699.06	$ 36,689.81	$ 75,000.00	$ 51,790.38	$ 60,000.00
	Salaries & Wages - Overtime	$ 14,570.53	$ 10,411.95	$ 5,000.00	$ 19,662.27	$ 15,000.00
	Payroll - Outside Agency	$ 44,900.81	$ -	$ -	$ -	
	Compensated Absences Expense	$ 56,434.71	$ (251,001.25)	$ 10,000.00	$ 14,592.58	$ 31,453.05
	Employee Benefits	$ 179,207.19	$ 143,156.33	$ 102,973.14	$ 110,497.72	$ 133,841.77
	Payroll Taxes	$ 60,961.11	$ 46,107.44	$ 56,115.89	$ 39,181.23	$ 84,813.42
	Workers Compensation	$ 56,675.95	$ 30,754.10	$ 39,444.55	$ 30,880.75	$ 78,995.07
	Professional Services	$ 139,386.93	$ 180,195.46	$ 175,250.00	$ 244,327.96	$ 287,000.00
	Meeting Expenses	$ 3,670.57	$ 980.85	$ 1,500.00	$ -	$ 1,500.00
	Traveling/Training	$ 41,346.34	$ 24,404.50	$ 20,000.00	$ 10,682.19	$ 27,000.00
	Administration - Supplies & Expense	$ 140,569.03	$ 113,648.32	$ 125,000.00	$ 194,576.23	$ 125,000.00
	Telephone & Postage	$ 80,993.62	$ 62,602.58	$ 80,000.00	$ 86,962.13	$ 90,000.00
	Dues & Subscriptions	$ 21,759.92	$ 13,866.06	$ 20,000.00	$ 24,349.03	$ 25,000.00
	Insurance	$ 162,479.99	$ 101,942.78	$ 139,000.00	$ 150,909.28	$ 160,000.00
	Other Expenses	$ 1,918.00	$ 18.36	$ -	$ -	$ -
	Bank Fees	$ 3,161.01	$ 1,846.05	$ 3,000.00	$ 3,730.34	$ 4,000.00
	Payroll Fees	$ 35,859.69	$ 28,651.41	$ 18,000.00	$ 28,218.42	$ 30,000.00
	Finance Charges	$ 5,138.67	$ 1,878.73	$ 2,000.00	$ -	$ -
	Merchant Acceptance Card Fees	$ 40,377.26	$ 7,944.96	$ 20,000.00	$ 17,314.14	$ 20,000.00
	Unemployment Insurance	$ 35,470.45	$ 159,060.94	$ 75,000.00	$ 70,333.72	$ 75,000.00
	Audit Expense	$ 21,633.37	$ 23,599.37	$ 24,000.00	$ 12,800.00	$ 15,000.00
	Special Projects	$ -	$ -	$ -	$ -	
	Current Year Bad Debt Expense	$ 5,225.00	$ 17,749.35	$ -	$ 4,455.99	$ -
	Total:	**$ 2,053,685.67**	**$ 1,376,126.51**	**$ 1,573,692.72**	**$ 1,723,957.28**	**$ 2,191,041.66**
520.000	**Maintenance & General Operations**					
	Salaries & Wages - Full Time	$ 1,005,971.63	$ 950,788.07	$ 824,080.26	$ 866,905.15	$ 831,045.14
	Salaries & Wages - Part Time	$ (2,716.99)	$ -	$ -	$ -	$ 2,500.00
	Salaries & Wages - Overtime	$ 36,390.54	$ 8,494.58	$ 10,000.00	$ 34,702.50	$ 30,000.00
	Payroll Outside Agency	$ -	$ -	$ -	$ -	
	Employee Benefits	$ 294,974.45	$ 276,263.37	$ 206,112.93	$ 224,092.04	$ 221,192.47
	Payroll Taxes	$ 77,972.28	$ 68,912.31	$ 71,435.94	$ 65,145.42	$ 72,076.65
	Workers Compensation Insurance	$ 66,416.01	$ 55,899.31	$ 49,564.82	$ 47,225.37	$ 66,683.61
	Professional Services	$ 82,012.49	$ 48,066.28	$ 34,694.00	$ 114,453.77	$ 106,000.00
	Maintenance - Admin Expenses	$ 14,746.05	$ 9,020.51	$ 10,000.00	$ 8,660.54	$ 10,000.00
	Rent - Equipment	$ 19,552.07	$ 3,124.63	$ 5,000.00	$ 1,264.10	$ 5,000.00
	Temporary Electrical	$ -	$ -	$ -	$ -	
	Utilities	$ 437,669.16	$ 312,051.33	$ 375,000.00	$ 460,300.70	$ 450,000.00
	Equipment Repairs & Maintenance	$ 102,224.13	$ 30,612.87	$ 50,000.00	$ 39,052.35	$ 50,000.00
	Facilities Maintenance - Supplies & Ex	$ 99,397.60	$ 63,595.43	$ 80,000.00	$ 62,850.71	$ 80,000.00
	Trash Removal	$ 59,916.71	$ 24,214.70	$ 30,000.00	$ 49,981.05	$ 50,000.00
	Total:	**$ 2,294,526.13**	**$ 1,851,043.39**	**$ 1,745,887.95**	**$ 1,974,633.70**	**$ 1,974,497.88**

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		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
540.000	**Fair Administration & Marketing**					
	Salaries & Wages - Full Time	$ 132,374.86	$ 123,887.53	$ 102,600.11	$ 125,944.42	$ 167,158.97
	Salaries & Wages - Part Time	$ 12,867.38	$ 768.00	$ 14,500.00	$ 7,856.00	$ 17,500.00
	Salaries & Wages - Overtime	$ 7,863.62	$ 18.76	$ -	$ 858.00	$ 1,000.00
	Employee Benefits	$ 27,333.20	$ 28,958.28	$ 26,579.08	$ 32,287.59	$ 30,170.87
	Payroll Taxes	$ 11,534.44	$ 9,318.06	$ 9,984.16	$ 9,161.49	$ 15,798.00
	Workers Compensation Insurance	$ 9,515.06	$ 7,267.35	$ 7,026.01	$ 6,519.27	$ 14,772.72
	Professional Services - Fair	$ 162,106.65	$ 52,596.25	$ 46,000.00	$ 54,989.75	$ 16,000.00
	Supplies & Expense	$ 3,393.51	$ 2,939.19	$ 5,000.00	$ 652.56	$ 10,000.00
	Advertising - Fair	$ 211,125.31	$ 1,325.00	$ 88,125.00	$ 168,491.44	$ 300,000.00
	Travel - Training	$ -	$ 495.00	$ -	$ 2,000.00	$ 5,000.00
	Promotional	$ 5,002.59	$ 225.44	$ 1,000.00	$ 17.85	$ 5,000.00
	Public Relations	$ -	$ 2,630.00	$ -	$ -	$ 5,000.00
	Pre Fair Events	$ 11,678.54	$ -	$ -	$ -	$ 10,000.00
	Sponsorship	$ 54,216.34	$ 17,944.56	$ -	$ 22,298.69	$ 50,000.00
	Credit for Promotional Expense	$ (10,000.00)	$ -	$ (10,000.00)	$ (10,000.00)	$ (10,000.00)
	Total:	**$ 639,011.50**	**$ 248,373.42**	**$ 290,814.36**	**$ 421,077.06**	**$ 637,400.55**
560.000	**Fair Attendance Operations**					
	Salaries & Wages - Full Time	$ 10,114.27	$ -	$ -	$ -	$ -
	Salaries & Wages - Part Time	$ 19,067.13	$ -	$ 32,020.00	$ 37,132.16	$ 52,120.00
	Employee Benefits	$ -	$ -	$ -	$ -	
	Payroll Taxes	$ 2,139.65	$ -	$ 2,449.53	$ 2,685.57	$ 3,987.18
	Workers Compensation Insurance	$ -	$ -	$ 2,281.20	$ 271.71	$ 4,529.60
	Professional Services - Contract	$ 180,475.03	$ 2,500.00	$ 143,800.00	$ 200,603.00	$ 224,500.00
	Supplies & Expense	$ 143,249.75	$ 296.60	$ 52,878.63	$ 166,549.49	$ 175,000.00
	Other	$ 4,936.00	$ -	$ 5,750.00	$ 5,001.80	$ 5,000.00
	Parties/Picnics for Groups	$ -	$ -	$ -	$ -	
	Fair Decorations - General	$ 7,610.21	$ -	$ 4,000.00	$ 1,599.50	$ 4,000.00
	Total:	**$ 367,592.04**	**$ 2,796.60**	**$ 243,179.36**	**$ 413,843.23**	**$ 469,136.78**
570.000	**Miscellaneous Fair Expense**					
	Parking Lot - Salaries & Wages	$ 14,733.15	$ -	$ 10,560.00	$ 27,622.48	$ 33,660.00
	Payroll Taxes, WC, Benefits	$ -	$ -	$ 1,441.44	$ 2,113.12	$ 5,267.79
	Program Expense	$ -	$ -	$ -	$ -	$ -
	Utility Fees	$ 32,294.26	$ -	$ -	$ -	$ -
	Permits & Insurance	$ 1,510.25	$ 20,000.00	$ 2,500.00	$ 4,127.00	$ 4,500.00
	Merchant Card Acceptance Fees	$ 17,481.59	$ 315.00	$ 8,500.00	$ 36,656.47	$ 40,000.00
	Commercial & Concession Expense	$ 7,954.00	$ -	$ -	$ -	
	Tent & Booth Rental	$ 35,562.30	$ -	$ 20,000.00	$ 18,313.90	$ 35,000.00
	Wages	$ -	$ -	$ -	$ -	
	Pro Services	$ 18,200.00	$ -	$ 10,000.00	$ 18,950.00	$ 19,500.00
	Total:	**$ 127,735.55**	**$ 20,315.00**	**$ 53,001.44**	**$ 107,782.97**	**$ 137,927.79**
580.000	**Fair Premium Expense (Prizes)**					
	Cash Awards	$ 53,206.00	$ -	$ 25,000.00	$ 21,298.00	$ 60,000.00
	Trophies, medals & ribbons	$ 5,328.15	$ -	$ 2,500.00	$ 1,749.90	$ 6,000.00
	Sponsored Cash Awards	$ -	$ -	$ -	$ -	
	Sponsored trophies, medals & ribbons	$ 4,141.83	$ -	$ 2,500.00	$ 2,361.64	$ 4,000.00
	Other	$ -	$ -	$ -	$ -	
	Total:	**$ 62,675.98**	**$ -**	**$ 30,000.00**	**$ 25,409.54**	**$ 70,000.00**

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		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
630.000	**Fair Exhibits (Competitive)**					
	Wages - Full Time	$ 26,938.04	$ -	$ -	$ -	
	Wages - Part Time	$ 63,622.55	$ 16,926.25	$ 47,950.00	$ 57,099.23	$ 119,000.00
	Employee Benefits	$ 1,851.24	$ 829.05	$ -	$ 911.84	$ -
	Payroll Taxes	$ 6,930.78	$ 1,294.95	$ 3,668.18	$ 4,260.88	$ 9,103.50
	Workers Compensation	$ 1,733.78	$ 989.57	$ 2,877.00	$ 272.38	$ 9,520.00
	Judges	$ 9,079.67	$ -	$ 8,475.00	$ 2,988.96	$ 13,550.00
	Professional Services	$ 39,821.24	$ 4,750.20	$ 18,600.00	$ 32,454.82	$ 2,500.00
	Supplies & Expense	$ 26,415.62	$ 8,132.14	$ 19,588.00	$ 14,920.68	$ 34,613.00
	Tent & Booth Rental	$ 15,167.00	$ -	$ -	$ 19,826.00	$ 20,000.00
	Decorations	$ -	$ -	$ -	$ 2,503.73	$ 5,000.00
	Exhibit Guidebook	$ 6,082.20	$ 5,929.43	$ 5,000.00	$ -	$ 6,000.00
	Other	$ (0.45)	$ -	$ -	$ -	
	Art Show - Payment to Seller	$ 4,484.00	$ -	$ -	$ 7,043.20	$ 7,000.00
	Investment in Durable Goods - Specia	$ -	$ -	$ -	$ -	
	Total:	**$ 202,125.67**	**$ 38,851.59**	**$ 106,158.18**	**$ 142,281.72**	**$ 226,286.50**
660.000	**Fair Entertainment**					
	Salaries & Wages	$ 2,275.50	$ -	$ -	$ -	$ 3,000.00
	Benefits	$ (5.50)	$ -	$ -	$ -	
	Payroll Taxes	$ 174.07	$ -	$ -	$ -	$ 229.50
	Workers Compensation Insurance	$ -	$ -	$ -	$ -	$ 240.00
	Professional Services	$ 199,704.31	$ 40,000.00	$ 57,825.00	$ 117,732.00	$ 133,692.00
	Supplies & Expense	$ 2,572.41	$ -	$ -	$ 3,999.76	$ 5,000.00
	Grounds Acts & Entertainment	$ 170,229.00	$ -	$ 20,000.00	$ 185,235.00	$ 150,000.00
	Grandstand Entertainment	$ 311,500.00	$ -	$ 75,000.00	$ -	$ 200,000.00
	Other	$ -	$ -	$ -	$ -	
	Total:	**$ 686,449.79**	**$ 40,000.00**	**$ 152,825.00**	**$ 306,966.76**	**$ 492,161.50**
550.000	**COVID Response**					
	Salaries & Wages - County	$ -	$ 338,128.13	$ 305,760.00	$ 2,059,715.82	$ 337,185.00
	Employee Benefits - County	$ -	$ 6,129.24	$ 112,848.00	$ 224,721.69	$ 68,945.27
	Payroll Taxes - County	$ -	$ 17,848.21	$ 26,448.24	$ 147,731.33	$ 29,166.50
	Workers Comp Insurance - County	$ -	$ 18,956.30	$ 18,345.60	$ 115,588.87	$ 26,974.80
	Salaries & Wages - Sutter	$ -	$ -	$ -	$ 319,711.84	$ -
	Employee Benefits - Sutter	$ -	$ -	$ -	$ 5,717.95	$ -
	Payroll Taxes - Sutter	$ -	$ -	$ -	$ 26,914.54	$ -
	Workers Comp Insurance - Sutter	$ -	$ -	$ -	$ 14,816.11	$ -
	Supplies & Expense	$ -	$ 75.00	$ 5,000.00	$ 62,669.94	$ 5,000.00
	Miscellaneous	$ -	$ -	$ 2,500.00	$ -	$ 2,500.00
	Total	**$ -**	**$ 381,136.88**	**$ 470,901.84**	**$ 2,977,588.09**	**$ 469,771.58**

SAN MATEO COUNTY EVENT CENTER ON THE SAN FRANCISCO PENINSULA

2495 S. Delaware Street
San Mateo, CA 94403
(650) 574-4347

		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
590.000	**Event Sales & Service Expense**					
	Salaries & Wages - Full Time	$ 610,736.32	$ 382,718.77	$ 474,023.73	$ 207,672.74	$ 315,510.51
	Salaries & Wages - Part Time	$ 296,294.75	$ 158,541.95	$ 157,600.00	$ 100,519.99	$ 315,100.00
	Employee Benefits	$ 114,151.04	$ 81,249.02	$ 66,761.88	$ 31,475.05	$ 69,495.87
	Payroll Taxes	$ 61,019.37	$ 36,614.23	$ 53,059.45	$ 22,359.32	$ 51,396.81
	Workers Compensation Insurance	$ 58,835.30	$ 31,541.30	$ 37,897.42	$ 14,847.84	$ 50,448.84
	Professional Services	$ 13,912.25	$ 100.00	$ -	$ -	
	Payroll Outside Agency	$ -	$ -	$ -	$ -	
	Employee Meals	$ 2,532.98	$ -	$ 5,000.00	$ -	$ 5,000.00
	Supplies & Expense	$ 1,759.86	$ 2,001.32	$ -	$ 159.93	$ 5,000.00
	Miscellaneous	$ 1,367.38	$ 5,904.92	$ 1,000.00	$ 722.00	$ 1,000.00
	Merchant Acceptance Fees	$ 22,511.49	$ 18,754.45	$ 20,000.00	$ -	$ 20,000.00
	Outside Services	$ 3,160.93	$ -	$ -	$ -	
	Equipment Rent	$ 45,572.13	$ 92,329.76	$ 30,000.00	$ 28,167.29	$ 40,000.00
	Security/Law Enforcement	$ 163,881.12	$ 34,878.10	$ 60,000.00	$ 213,800.41	$ 200,000.00
	Insurance	$ 2,300.00	$ -	$ 1,500.00	$ -	$ 1,500.00
	Business License Fees	$ 10,529.00	$ 1,279.00	$ 5,000.00	$ 3,025.00	$ 13,000.00
	EMT Services	$ 39,413.75	$ 11,540.25	$ 5,000.00	$ 2,790.00	$ 30,000.00
	Other Outside Services	$ 170,257.74	$ 68,532.50	$ 87,500.00	$ 162,683.75	$ 160,000.00
	IT Installation/Support	$ 53,238.00	$ -	$ -	$ -	$ 30,000.00
	Labor - Other	$ 4,981.50	$ -	$ -	$ -	$ 5,000.00
	Covid Expenses - Reimbursable	$ -	$ 263,866.78	$ 25,000.00	$ -	$ -
	Parking	$ 54,681.38	$ 18,961.25	$ 25,000.00	$ 30,412.14	$ 55,000.00
	Marketing & Advertising	$ 44,569.00	$ 8,449.06	$ 60,500.00	$ 155,663.28	$ 80,500.00
	Total:	**$ 1,775,705.29**	**$ 1,217,262.66**	**$ 1,114,842.48**	**$ 974,298.74**	**$ 1,447,952.03**
640.000	**Food Service - ESS**					
	Salaries & Wages - Full Time	$ 468,417.25	$ 246,134.93	$ 142,041.64	$ 25,296.55	$ 228,855.50
	Wages - Part Time	$ 113,283.65	$ 72,094.46	$ 255,200.00	$ 25,095.85	$ 363,100.00
	Wages - Overtime	$ 36,502.09	$ 9,209.79	$ -	$ 6,605.84	
	Payroll - Outside Agency	$ 166,569.01	$ 25,065.48	$ -	$ -	
	Employee Benefits	$ 46,271.63	$ 34,781.26	$ 9,488.04	$ 3,756.80	$ 47,117.76
	Payroll Taxes	$ 50,182.25	$ 25,141.27	$ 31,809.40	$ 3,945.76	$ 47,573.15
	Workers Compensation Insurance	$ 39,819.29	$ 19,120.76	$ 23,834.50	$ 2,859.47	$ 47,356.44
	Professional Services	$ 15,632.65	$ 1,900.26	$ 500.00	$ 98,611.15	$ 21,800.00
	Product - Concessions	$ 222,834.47	$ 48,652.24	$ 55,000.00	$ 65,760.33	$ 200,000.00
	Product - Jockey Club	$ 95,674.57	$ 25,424.08	$ 50,000.00	$ 11,884.30	$ 100,000.00
	Product - Catering	$ 164,064.86	$ 16,827.34	$ 30,000.00	$ 1,519.58	$ 150,000.00
	Supplies - Direct - Ice co2	$ 11,604.79	$ 1,861.48	$ 5,000.00	$ 2,847.77	$ 15,000.00
	Supplies - Paper/Cleaning	$ 76,112.60	$ 18,582.50	$ 10,000.00	$ 1,684.64	$ 65,000.00
	Supplies - All Other	$ 53,587.31	$ 28,305.09	$ 20,000.00	$ 21,583.61	$ 70,000.00
	Equipment/Uniforms	$ 34,537.92	$ 6,183.26	$ 2,500.00	$ 6,731.07	$ 50,000.00
	Advertising/Meals/Travel	$ 6,152.55	$ 1,092.55	$ 1,000.00	$ -	$ 5,000.00
	Equipment - Small wares	$ 26,647.09	$ 19,661.71	$ 15,000.00	$ 20,935.34	$ 25,000.00
	Miscellaneous	$ (15.00)	$ -	$ 2,500.00	$ -	$ 2,500.00
	Cash Over/short	$ -	$ -	$ -	$ -	
	Total	**$ 1,627,878.98**	**$ 600,038.46**	**$ 653,873.58**	**$ 299,118.06**	**$ 1,438,302.85**

SAN MATEO COUNTY
EVENTCENTER
ON THE SAN FRANCISCO PENINSULA

2495 S. Delaware Street
San Mateo, CA 94403
(650) 574-4347

		Actual 2019	Actual 2020	Budget 2021	Estimated 2021	Proposed 2022
659.000	**Satellite Wagering Facility**					
	Labor Costs	$ 746,609.84	$ 481,596.46	$ 251,713.61	$ 197,156.58	$ 174,934.00
	Employee Benefits	$ 205,501.60	$ 116,682.18	$ 83,368.65	$ 54,870.44	$ 66,408.64
	Payroll Taxes	$ 55,014.57	$ 36,715.75	$ 21,773.23	$ 14,911.72	$ 15,031.79
	Workers Compensation	$ 50,001.09	$ 28,117.72	$ 15,102.82	$ 10,399.25	$ 13,994.72
	Travel, Training, Entertainment	$ -	$ -	$ -	$ -	
	Management Time	$ -	$ -	$ -	$ -	
	Professional Services	$ 7,869.25	$ 96,214.57	$ 143,344.00	$ 278,683.58	$ 251,000.00
	Publicity & Marketing	$ 1,655.00	$ 665.00	$ 1,000.00	$ -	$ 1,000.00
	Supplies & Expense - General	$ 33,184.29	$ 67,211.62	$ 20,000.00	$ 24,660.83	$ 30,000.00
	Supplies & Expense - Forms	$ 231,657.03	$ 77,402.17	$ 115,828.52	$ 95,395.52	$ 190,000.00
	Supplies & Expense - Lottery	$ 86,126.92	$ 35,186.50	$ 43,063.46	$ 1,500.00	$ 50,000.00
	Supplies & Expense - Utilities	$ 36,833.29	$ 31,166.30	$ 30,000.00	$ -	$ -
	Supplies & Expense - CHRB/CARF	$ 21,740.00	$ 21,955.00	$ 21,588.00	$ 26,987.50	$ 27,500.00
	Miscellaneous	$ -	$ 510.85	$ -	$ 1,219.60	$ 1,000.00
	Prior Year Expenditure/Cash +/-	$ -	$ -	$ -	$ -	$ -
	Equipment Replacement/Sinking F	$ 2,707.41	$ 13,018.37	$ 10,000.00	$ 5,788.77	$ 10,000.00
	Total:	**$ 1,478,900.29**	**$ 1,006,442.49**	**$ 756,782.29**	**$ 711,573.79**	**$ 830,869.15**
720.000	**Equipment & Improvements**					
	Equipment	$ 110,385.98	$ 32,092.70	$ 20,000.00	$ 315,362.03	$ 500,000.00
	Improvements - County Assets	$ 311,438.14	$ 210,984.64	$ 100,000.00	$ 231,500.90	$ 400,000.00
	Total:	**$ 421,824.12**	**$ 243,077.34**	**$ 120,000.00**	**$ 546,862.93**	**$ 900,000.00**
800.000	**Prior Year Expense Adjustments**	**$ (22,137.49)**	**$ 47,455.18**	**$ -**	**$ 14,590.24**	**$ -**
850.000	**Cash over/short**	**$ (7,533.21)**	**$ (884.66)**	**$ -**	**$ 3,369.20**	**$ -**
940.000	**Other Operating Expenses**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
	Total Operating Revenues:	**$ 13,329,474.46**	**$ 8,109,388.51**	**$ 7,482,719.61**	**$ 13,519,447.72**	**$ 11,386,692.78**
	Total Operating Expenses:	**$ 11,708,440.31**	**$ 7,072,034.86**	**$ 7,311,959.20**	**$ 10,643,353.31**	**$ 11,285,348.26**
	Operating Profit/Loss	**$ 1,621,034.15**	**$ 1,037,353.65**	**$ 170,760.41**	**$ 2,876,094.41**	**$ 101,344.52**
900.000	**Depreciation Expense**	**$ 844,285.42**	**$ 707,846.68**	**$ 226,756.29**	**$ 226,756.29**	**$ 501,274.65**
	Profit/Loss	**$ 776,748.73**	**$ 329,506.97**	**$ (55,995.88)**	**$ 2,649,338.12**	**$ (399,930.13)**