

PHILIPS HEALTHCARE
 A division of Philips North America LLC
 22100 Bothell Everett Highway
 P.O. Box 3003
 Bothell, Washington 98041-3003



Quotation #: 1-1YBGTB3	Rev. 4	Effective From: 12/19/2018	To: 02/17/2019
Presented To: SAN MATEO MEDICAL CENTER 222 W 39TH AVE SAN MATEO, CA 94403-4398 Tel: Alternate Address:		Presented By: Karyn O'Hagan <i>Account Manager</i> Jon Escola <i>Regional Manager</i> Tel: (916) 425-7885 Fax: Tel: (559) 816-1414 Fax:	
Date Printed: 26-Dec-18			
Submit Orders To: 22100 Bothell Everett Hwy Bothell, WA 98021-8431 Tel: (800) 982-2011 Fax: (425) 487-8110			

IMPORTANT NOTICE: Health care providers are reminded that if the transactions herein include or involve a loan or discount (including a rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).

Model	Months	Qty	Service Plan
100456 ProxiDiagnost N90	48	1	SVC0150 Philips RightFit Primary Service Agreement

Home Office Use Only		
Site #	Start Date	End Date
79141263	04/30/2022	04/29/2026

POINT OF SALE SERVICE CONTRACT SECTION

This quotation contains confidential and proprietary information of Philips Healthcare, a division of Philips North America LLC ("Philips") and is intended for use only by the customer whose name appears on this quotation. It may not be disclosed to third parties without the prior written consent of Philips.

Philips Ultrasound Customer Services Ranked #1 by Customers in IMV ServiceTrak™ All Systems Survey in 2016 for the 24th consecutive year

ProxiDiagnost N90

Item #	Part #	Description
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1	SVC0150	Philips RightFit Primary Service Agreement
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Thank you for the opportunity to provide this proposed Philips RightFit Service Agreement. Our Primary Service Agreement offers you the advantage of flexible service, a hands-on relationship with Philips, and open communications.

SERVICE DELIVERY:

- 98% uptime guarantee for each contract year. This provides assurance of the equipment availability to scan patients as described in the uptime guarantee exhibit.

LABOR:

- Labor and travel coverage for on-site service from 8:00 am - 5:00 pm, Monday - Friday, excluding Philips published holidays.
- Preferential Scheduling of service calls for service contract customers.
- On-site Response. At customer's request, Philips service goal is to be on-site within 4 hours.
- Planned maintenance coverage from 8:00 am – 5:00 pm, Monday – Friday, excluding Philips published holidays. Coverage includes activities performed according to a schedule to review safety, image quality, calibrations, equipment cleaning, performance trials and any other planned service prescribed by Philips. Philips current recommendation for DXR systems is 1 -2 times per year depending on the specific product model.
- Preferred rates for labor and travel. This includes reduced hourly rates for labor and travel for corrective or planned maintenance outside of Service Agreement coverage hours.

PARTS:

- Standard parts coverage. This provides coverage on parts to maintain and repair the equipment, including both hardware and software items.
- 10:30 am next day parts delivery. This provides UPS next day delivery by air, available in most areas. (Actual time depends on local shipper delivery schedule and delivery restrictions for oversized or hazardous parts).

LIFECYCLE:

- Operating system software and hardware reliability updates. This includes on-site or remote labor, travel and parts necessary to complete safety, performance and reliability modifications to existing equipment software or hardware.
- 15% discount on any items selected from Philips Life Solutions catalog, excluding power monitoring.

CUSTOMER CARE SOLUTIONS CENTER:

- 24/7 Technical telephone support.
- Clinical telephone support from 8:00 am - 5:00 pm, Monday – Friday.
- Remote Services. This supports remote system diagnostics and monitoring. Philips equipment is connected via an Internet secure single point of access network to our solutions center as described in the Terms and Conditions exhibit. Features may vary by equipment and software release level.

SOLUTION ENHANCEMENTS:

ProxiDiagnost N90

- Philips Service Information. Available upon request, this contains important service management reports through a secure Internet site. Information on equipment service status, historical service performance, engineer response time, and planned maintenance schedules is available.

NOTES:

- ProGrade quotations are valid only with a contract on the BuckyDiagnost.

1.1 **SVC00232 Glassware X-Ray Tube & 2 Fixed Flat Detector**

Service coverage provides comprehensive parts and labor support for:

- 2 Fixed Flat Detectors,
- SRO X-ray tube(s),
- Ceiling suspension (when applicable)
- Digital Wall Stand (when applicable)

* Unless the base plan does not include labor, in which case the part only will be provided

1.2 **SVC01746 Wireless/Skyplate & Detector Battery Full coverage** Qty: 1

- Wireless detector coverage provides repair and replacement for mechanical defects AND damages resulting from accidental drops, including accidental drops during the warranty period.
- Provides coverage for Wireless Portable Detector battery replacement
- Requires purchase of 48-month RightFit service agreement (minimum RightFit Assist)

1.3 **SVC00384 Comprehensive parts and labor support**

- Comprehensive parts and labor support for Optional Grid Controlled Fluoroscopy, unless the base plan does not include labor, in which case the part only will be provided

Promotions

Philips is pleased to offer an additional discount off the signed Point of Sale for Uptime POS, Protection POS, Primary, Value, and Support Service Agreement with a minimum 48 month term when the order is placed by December 31, 2018

ProxiDiagnost N90

Service Plan: SVC0150 Philips RightFit Primary Service Agreement
Quantity: 1

To commence at a time of system warranty expiration with the exception of In-Warranty Coverage and selected Supplement Items Plans

Select Payment Terms Desired:

Select Choice *	Payments Plans	Single System List	Single System Net	Total List	Total Net
<input type="checkbox"/>	48 Monthly Payments at	\$5,950	\$4,344	\$5,950	\$4,344
<input type="checkbox"/>	16 Quarterly Payments at	\$17,850	\$13,031	\$17,850	\$13,031
<input type="checkbox"/>	4 Yearly Payments at	\$71,400	\$52,122	\$71,400	\$52,122
<input type="checkbox"/>	Single Payment at	\$285,600	\$208,488	\$285,600	\$208,488

* If no selection is made, the default choice will be monthly payments.

Prices above do not include any applicable sales taxes

The service agreement payment does not include optional equipment. If optional equipment is purchased please see attached Equipment Configuration Option Pricing (if available) or contact your Account Manager for amended service pricing.

Buying Group: VIZIENT SUPPLY LLC

Contract #: XR0382

Add'l Terms: The specific Contract # referenced above represents the Novation or Vizient agreement with Philips containing discounts, fees and any specific terms and conditions, including the Vendor's Terms and Conditions of Sale (subject to such Contract), applicable to the purchase of any Product identified as part of this quoted Solution.

Each Quotation solution will reference a specific Buying Group/Contract Number representing an agreement containing discounts, fees and any specific terms and conditions which will apply to that single quoted solution. If no Buying Group/Contract Number is shown, Philips' Terms and Conditions of Sale will apply to the quoted solution.

Each equipment system listed on purchase order/orders represents a separate and distinct financial transaction. We understand and agree that each transaction is to be individually billed and paid.

For services performed outside the contract hours of coverage, Philips will request a Purchase Order before dispatching a Field Service Engineer.

Our facility does not issue formal purchase orders. We authorize payments 'in lieu of a Purchase Order' for the equipment as described in Philips Healthcare Service Agreement. Initialed: _____

Our facility does issue formal purchase orders, however, due to our business/system limitations, we cannot issue a formal purchase order until _____ days prior to warranty expiration. Initialed: _____

Customer Agreement as Quoted

Upon customer signing and acceptance by an authorized Philips representative, this document constitutes a contract and customer agrees to be bound by all terms hereof which include IMPORTANT LIMITATIONS OF LIABILITY.

BY: X _____
Customer Signature

Printed Name

Title _____ Date _____

For Headquarters Use Only

Philips by its acceptance thereof, agrees to provide maintenance service for the equipment listed above in accordance with all terms.

Kimberly Harrison

Reason: I have reviewed and approve this document
Date: May 25, 2022 13:16 CDT

Signature

Manager, Service Contract Operations
Title _____ Date May 25, 2022