

**AMENDMENT TO AGREEMENT
BETWEEN THE COUNTY OF SAN MATEO AND
VERSATERM, INC.**

THIS AMENDMENT TO THE AGREEMENT, entered into this 24th day of March 2020, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and VERSATERM, INC. hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, the parties entered into an agreement for Computer Aided Dispatch (CAD) services, numbered Resolution No. 076262, and dated November 6, 2018 (the "Initial Agreement"); and

WHEREAS, County wishes to acquire an AVL server as necessary for County's client agencies, and pay CAD go-live delay costs, and as a result, adjust the Not-to-Exceed amount as defined in Section 4.1 of the Initial Agreement;

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Section 4.1 of the Initial Agreement is amended such that the Not-to-Exceed amount is increased by \$128,234, and reads as follows:

In consideration of Versaterm installing and supplying the described Application Software and Services in accordance with this Agreement, the County agrees to pay Versaterm the dollar amount identified as the Total Agreement Price in the Price list and Payment Schedule (Exhibit A) under the terms and conditions as set out in sub-sections 4.2 to 4.6 below and according to the Price list and Payment Schedule (Exhibit A). In no event, shall the Total Agreement Price exceed \$3,739,309.

2. County shall pay the amounts described in the attached Exhibit G, and on Exhibits H and I upon delivery of the services as quoted.

Exhibit G details the cost of the AVL server, in the amount of \$30,600.00

Exhibit H details the costs associated with delays to the CAD Go-Live Date, in the total amount of \$52,994.

Exhibit I details the costs associated with development, implementation and support of a Web Service Interface between Tablet Command and the Versaterm CAD, in the amount of \$44,640.

3. All other terms and conditions of the Initial Agreement shall remain in full force and effect.

In witness of and in agreement with this Amendment's terms, the parties, by their duly authorized representatives, affix their respective signatures:

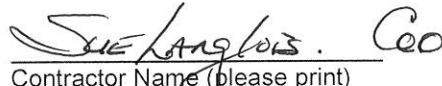
For Contractor: VERSATERM, INC


Contractor Signature

Contractor Signature

25 FEB 2020
Date

25/02/2020
Date

 SUE LANGLOIS. CEO
Contractor Name (please print)
TRSALES VP Finance
Contractor Name (please print)

COUNTY OF SAN MATEO

By:
President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:
Clerk of Said Board



Address: 2300 Carling Ave | Ottawa, Ontario | Canada | K2B 7G1
 Phone: (613) 820-0311
 Website: www.versaterm.com

Quote for Versaterm AVL Server Interface

Date: December 6, 2019

Customer
 County of San Mateo
 Attention: Daniel Belville 650-363-4118 dbelville@smcgov.org

Remarks
 The AVL Server Interface includes an AVL Server application that accepts, converts and transmits GPS transactions received from non vMDT (Versaterm Mobile Data Terminal) units to the Versaterm CAD.
 The interface details including supported GPS message formats are described in the "Versadex AVL Server Interface" document.
 This quote does not include the Windows Server environment (hardware or system software) required by this interface.
 Invoices for this work will be submitted to the County of San Mateo following interface testing on the CAD Test Environment.

	Price	Support
Licenses		
AVL Server License	\$ 15,000	\$ 3,000
Services		
Project Management / Implementation Assistance		
Install, Test & Check-Out		
Prep for Go-Live / Go-Live		
Documentation		
Close Support		
Services Sub-Total	\$ 9,600	
Warranty	\$ 3,000	
Total	\$ 27,600	\$ 3,000

Pricing valid through to Mar 31, 2020

Lana Richards
 Versaterm
 Phone: (613) 820-0311
 Email: lane.richards@versaterm.com



VERSATERM

INVOICE #1911-142

November 1, 2019

TO: County of San Mateo
Attn: Dan Belville
400 County Center, Suite PSC100
Redwood City, California USA 94063

DBelville@smcgov.org

REFERENCE: Agreement between the County of San Mateo
And Versaterm Inc.
For the supply of a Computer System for the
Public Safety Agencies
Resolution No. 076262

PARTICULARS: **CAD Go-Live Delay Costs:**

Licenses: Four J's Genero Licensing	\$ 648.00
Services: Additional Project Management / Implementation Support (includes onsite trip)	\$ 19,900.00

AMOUNT: **\$ 20,548.00 U.S.**

TERMS: Net 30 days

NOTE: Software electronically transmitted
State, Local and District Sales Use Tax Exempt per
State of California Board of Equalization Sales and Use Tax regulation 1502(f)(1)(D)
Certificate of Registration-Use tax Account #SC OHA 97-898044



Address: 2300 Carling Avenue
Ottawa, Ontario, Canada, K2B 7G1
Tel: (613) 820-0311
Website: www.versaterm.com
Date: February 19, 2020

Costs associated with go-live Delay

Customer
County of San Mateo
Attention: Daniel Belville 650-363-4118 dbelville@smcgov.org

Remarks
Costs associated with adding a 2-month delay to the CAD go-live

	Qty	Price
Licenses		
4js Genero Licensing		\$ 1,296
Services		
Additional Project Management / Implementation Support (including 1 onsite trips)		\$ 31,150
Total		\$ 32,446

Lana Richards
VERSATERM Inc.
2300 Carling Ave,
Ottawa, ON CANADA K2B 7G1
613.820.0311



Address: 2300 Carling Ave | Ottawa, Ontario | Canada | K2B 7G1
 Phone: (613) 820-0311
 Website: www.versaterm.com

Quote to extend the Tablet Command Interface

Customer
 County of San Mateo
 Attention: Daniel Belville 650-363-4118 dbelville@smcgov.org

Details
 Quote to develop, implement and support a JSON Web Service Interface between Tablet Command and the Versaterm CAD. The interface includes an API exposed on the vCAD server that accepts the following information from Tablet Command:

- Apparatus Status Changes
- Call Remarks
- Station Moves
- Apparatus Busy codes

The API is installed on a separate gateway server (virtul Windows VM appliance) and communicates with the Versaterm VMC. The interface details regarding the Web Services are documented in the vCAD Connector document.

This quote does not include the Windows environment (hardware or system software) required by the interface. It also does not include any modifications required by Tablet Command to publish the information to the Versaterm Connector API.

Invoices for this work will be submitted to the County of San Mateo following the interface testing on the CAD Test Environment (post go-live). The initial warranty/support cost for this interface will be prorated to coincide with your annual support.

	Extended Price	Annual Support
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Tablet Command API

Project Management / Implementation Assistance
 Develop JSON Rest WS
 Install, Test & Check-Out
 Prep for Go-Live / Go-Live
 Documentation
 Close Support

	\$ 43,850	\$ 790
Sub-Total		

	\$ 43,850	\$ 790	<i>Pricing valid through to Aug 31, 2019</i>
Total			

Lana Richards
 Versaterm
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 Email: lane.richards@versaterm.com