



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: April 7, 2014
Board Meeting Date: May 20, 2014
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to Agreement with San Francisco Lithotripsy Group, LLC

RECOMMENDATION:

Adopt a Resolution authorizing an amendment to the agreement with San Francisco Lithotripsy Group, LLC to provide portable lithotripsy equipment and support personnel services, increasing the amount by \$135,000 to an amount not to exceed \$235,000.

BACKGROUND:

San Francisco Lithotripsy Group, LLC (SF Lithotripsy) is the only local vendor that provides portable lithotripsy equipment and support personnel on a rental basis. Lithotripsy is the use of shock waves to disintegrate kidney stones. SF Lithotripsy has been providing this service to San Mateo Medical Center (SMMC) since 2008. The rental of lithotripsy equipment allows SMMC patients to be treated onsite, without having to be referred to another hospital for the necessary treatment (for which SMMC would be billed).

DISCUSSION:

In 2013, SMMC was able to contract with two urologists, Dr. David Martin and Dr. Chris Threath. The addition of these two doctors, as well as a change in treatment protocol, has dramatically increased the number of patients being treated within 24 hours of the diagnosis of kidney stones. More patient treatments have in turn resulted in increased use of lithotripsy equipment; this amendment is needed to allow for payment of invoices as a result of the increased equipment use.

The amendment and Resolution have been reviewed and approved by County Counsel as to form. The contractor meets insurance certification requirements.

SMMC is also asking the Board to authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) for each agreement and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The Contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to lithotripsy treatment for patients at SMMC. It is anticipated that 100% of all patients diagnosed with kidney stones will receive lithotripsy treatment within 24 hours of the diagnosis.

PERFORMANCE MEASURE(S):

Measure	FY 2013-14 Estimated	FY 2014-15 Projected
Percentage of patients who will receive lithotripsy treatment within 24 hours of diagnosis of kidney stones	100%	100%

FISCAL IMPACT:

The term of the agreement is May 1, 2012 through April 30, 2015. The amount of the agreement is not to exceed \$235,000 for the three-year term. Funds in the amount of \$45,000 are included in the SMMC FY 2013-14 Adopted Budget. Funds in the amount of \$90,000 will be included in the SMMC FY 2014-15 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.