

**ORDER FORM #00419038.0**

Customer Name	County of San Mateo
Workday Entity Name	Workday Inc. 6110 Stoneridge Mall Road Pleasanton, CA 94588
MSA Effective Date	September 10, 2013
Order Effective Date	September 28, 2023
Order Term	September 28, 2023 through September 9, 2026
Currency	USD
Underlying Order Forms	255923, and if applicable, any related renewal Order Form(s) then in effect.
Total Subscription Fee	269,384

Payment Schedule Table

Payment #	Payment Due Date	Payment Amount
1	Due in accordance with the MSA, invoiced upon Order Effective Date	86,394
2	Due September 10, 2024, invoiced in accordance with the MSA	91,310
3	Due September 10, 2025, invoiced in accordance with the MSA	91,680
	Total Payment Amount	269,384

For the avoidance of doubt, the Payment Schedule Table will be used for invoicing purposes.

Subscription Fees Table

Subscription Period	Date Range	Subscription Fee
1	September 28, 2023 through September 27, 2024	86,394
2	September 28, 2024 through September 27, 2025	91,310
3	September 28, 2025 through September 9, 2026	91,680
	Total Subscription Fee	269,384

Subscription Rights Table

SKU	Service	Pricing Metric	Annual Subscription Rights
PPLA	People Analytics	FSE*	Full Enterprise

*For Pricing Metric details see the Full-Service Equivalent ("FSE") Count Table below.

Full-Service Equivalent ("FSE") Count Table

Service	FSE Population Category	Baseline FSE Count
People Analytics	Full Enterprise	6,099

1. Growth and Expansion.

Customer will report to subscriptions@workday.com as specified in the Underlying Order Form(s) for the metrics as provided below. Due to the Add-On Services shown in the Subscription Rights Table, the Expansion Rate(s) in the Underlying Order Form(s) are incrementally increased as provided below:

a. FSE Metric Reporting.

Reporting for Active FSE Worker Records is based on the additional FSE Workers which are defined as any Active FSE Worker records exceeding the Baseline FSE Count.

FSE Expansion Table

SKU	Annual FSE Expansion Rate
All Service SKU(s) with the FSE Pricing Metric in the Subscription Rights Table unless stated otherwise within this table	15.82



Customer Information	Billing Contact, In Care of	Customer Support
Contact Name	Patricia Gonzales	Patricia Gonzales
Street Address City, State, Zip Code Country	455 County Center, 3 rd Floor, ISD Redwood City, CA 94063-1655 United States	455 County Center, 3 rd Floor, ISD Redwood City, CA 94063-1655 United States
Phone/Fax #	(650) 599-1564	(650) 599-1564
Email (required)	pgonzales@smcgov.org	pgonzales@smcgov.org

The Total Subscription Fee is based on the maximum indicated in the Subscription Rights table, and any use in excess of the maximums indicated will be subject to the terms in the Underlying Order Form(s), if applicable. Customer understands that the Base Subscription Fee for the Renewal Term of this Order Form is 96,505. These fees are incremental to the Base Subscription Fees in the associated Underlying Order Form(s).

This Order Form is only valid and binding when executed by both parties and is subject to the additional terms in the above-referenced MSA, the Underlying Order Form(s), or related renewal Order Form in effect, and any Addendums and Exhibits attached hereto. In the event of a conflict, the provisions of this Order Form take precedence over the MSA and its exhibits and attachments. Capitalized terms not defined herein shall have the same meaning as the Underlying Order Forms. An active HCM/FIN subscription is required for use of the Service applications listed herein. Any Service SKU described in this Order Form is a Covered Service under the Workday Universal DPE and Workday Universal Security Exhibit. All remittance advice and invoice inquiries shall be directed to Accounts.Receivable@workday.com.



THE VALIDITY OF THIS ORDER FORM IS CONDITIONED ON WORKDAY RECEIVING A FULLY SIGNED COPY OF THIS ORDER FORM NO LATER THAN NOON PACIFIC TIME ON **SEPTEMBER 28, 2023** ("Deadline"). Notwithstanding the foregoing, Workday reserves the right to accept an Order Form signed after the Deadline in Workday's sole discretion and will provide confirmation of its acceptance by adding its initials on the Order form after the Deadline if it deems fit.

IN WITNESS WHEREOF, this Order Form is entered into as of the Order Effective Date.

County of San Mateo

Workday, Inc.

Julie Gonzalez
Julie Gonzalez (Oct 4, 2023 12:37 PDT)

Signature

Signature

Name

Julie Gonzalez

Name

Senior Vice President, Financial Planning & Analysis

Title

Title

Oct 4, 2023

Date Signed

Date Signed

WORKDAY SERVICE SKU DESCRIPTIONS ADDENDUM

Customer may only use the Service SKUs subscribed to as indicated in the body of this Order Form.

Service	Description
People Analytics	People Analytics is a pre-configured analytic application that uses augmented analytics to provide insights into a variety of workforce trends based on data in Workday. People Analytics has a standard data model and works on a defined set of Workday data sources. This SKU requires customers to maintain an active subscription to Innovation Services and opt-in to the corresponding Innovation Service.