

**SECOND AMENDMENT TO AGREEMENT  
BETWEEN THE COUNTY OF SAN MATEO AND  
JOHNSON CONTROLS, INC.**

THIS AMENDMENT TO THE AGREEMENT, entered into this \_\_\_\_ day of \_\_\_\_\_, 2024, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and Johnson Controls, Inc., hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, the parties entered into an Agreement for security system related services on January 22, 2024 for the term of July 1, 2023 through June 30, 2024, in an amount not to exceed \$200,000; and

WHEREAS, on May 7, 2024, the parties amended the Agreement to increase the amount of the Agreement by \$75,000 to an amount not to exceed \$275,000; and

WHEREAS, the parties wish to amend the Agreement to increase the amount of the Agreement by \$30,000 to an amount not to exceed \$305,000.

**NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:**

1. Section 3, Payments of the agreement is amended to read as follows:  
In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed THREE HUNDRED FIVE THOUSAND DOLLARS (\$305,000). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement. All invoices must be approved by the Chief Operating Officer or their designee. Invoices must be sent to: SMMC-Accounts-Payable@smcgov.org. Processing time may be delayed if invoices are not submitted electronically.
2. Original Exhibit B is hereby replaced with Revised Exhibit B, (rev. 7/22/24), a copy of which is attached hereto and incorporated into the Agreement by this reference.
3. **All other terms and conditions of the agreement, as previously amended, between the County and Contractor shall remain in full force and effect.**

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: Johnson Controls, Inc.

Matthew Thomas  
Contractor Signature

7/23/24  
Date

Matthew Thomas  
Contractor Name (please print)

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COUNTY OF SAN MATEO

By:  
President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:  
Clerk of Said Board

**Revised Exhibit B**  
(rev. 7/22/24)

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

**Installation Project Labor Rates**

Role	2023 Hourly Rate	2024 Hourly Rate	2025 Hourly Rate
Project Manager	\$225.00 per hour	\$235.00 per hour	\$250.00 per hour
Security Integration Engineer	\$205.00 per hour	\$215.00 per hour	\$225.00 per hour
Systems Technician	\$175.00 per hour	\$185.00 per hour	\$200.00 per hour
Security Low Voltage Installer	\$175.00 per hour	\$185.00 per hour	\$200.00 per hour

**Emergency Service Labor Rates**

Service Time	When Applicable	2023 Hourly Service Rate	2024 Hourly Service Rate	2025 Hourly Service Rate
Business Hours	Monday-Friday 7:00 a.m. to 4:00 p.m.	\$220.00	\$240.00	\$260.00
After Hours	Monday-Friday 4:00 p.m. to 7:00 a.m./Saturday	\$330.00	\$360.00	\$390.00
Sunday/Holiday	Sunday and all official Contractor holidays	\$440.00	\$480.00	\$520.00

**ROC Intrusion Alarm Monitoring Fees**

Description	2023 Site Fee	2024 Site Fee	2025 Site Fee
Annual Central Station Intrusion Alarm Monitoring Site Fee	\$400/site	\$400/site	\$400/site

**Security System Detailed Unit**

Detail	Unit Price	Detail	Unit Price
A	\$ 9,600.00	NS	\$ 6,400.00
AA	\$ 5,400.00	PB	\$ 3,000.00
AD	\$ 5,500.00	PK	\$ 2,900.00
AI	\$ 5,550.00	KA	\$ 4,900.00
AK	\$ 2,000.00	KB	\$ 5,300.00
BA	\$ 5,600.00	KC	\$ 5,800.00
BI	\$ 5,800.00	KH	\$ 6,600.00
BJ	\$ 5,750.00	KN	\$ 7,000.00
BP	\$ 5,900.00	KP	\$ 7,100.00
DA	\$ 5,650.00	SC	\$ 5,000.00
DB	\$ 5,400.00	WA*	\$ 1,600.00
FB	\$ 2,600.00	WD*	\$ 1,000.00
ID	\$ 6,500.00	WG*	\$ 1,000.00
MA	\$ 2,800.00	WP*	\$ 1,250.00
NE	\$ 6,000.00	WR*	\$ 1,100.00

**Projects:**

Project	Cost
HCU Nursing wing Panic	\$3,614.27
Security Office Camera	\$5,760.42
3B Camera installation	\$14,254.72
North Addition Loading Dock Cameras	\$12,702.02

Service Request # 1-129819329090	\$9,650.10
Service Request: 1-129832919602	\$730.00
Service Request: 1-129599222520	\$4,743.97
2AB access control and panic upgrade	\$26,013.53
Clinic side Panic Button addons	\$9,491.49
VIDEO 4 Recording Server	\$19,458.07
2AB Security Escort panic system	\$24,424.55
2AB camera additions	\$24,661.57
350 90th St. 3rd Fl- Panic Alarm	\$8,280.60