

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING THE PRESIDENT OF THE BOARD OF SUPERVISORS TO EXECUTE A CONCESSION AGREEMENT WITH EXCEL EQUESTRIAN LLC. FOR THE PROVISION OF HORSE BOARDING SERVICES AT FOLGER STABLE IN WUNDERLICH COUNTY PARK, FOR THE INITIAL TERM OF OCTOBER 1, 2025 TO SEPTEMBER 30, 2027, WITH OPTIONS TO RENEW FOR TWO ADDITIONAL FOUR-YEAR TERMS AT THE COUNTY’S DISCRETION

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, since 1974, the County’s Parks Department (“Department”) has contracted with various third party concessionaires for the purpose of operating a public horse boarding facility at Wunderlich County Park in the Town of Woodside; and

WHEREAS, the facilities at Wunderlich County Park used to support horse boarding operations include the historic Folger Stable, the annex barn, the blacksmith barn, designated turnouts, the riding arena, and ancillary structures (the “Stable Facilities”); and

WHEREAS, on April 18, 2025, the Department released a Request for Proposal (“RFP”) seeking a qualified concessionaire to provide horse boarding services at the Stable Facilities; and

WHEREAS, the Department received three (3) proposals by the May 16, 2025 deadline, and deemed all three proposals to be complete; and

WHEREAS, the Department established two evaluation panels—one to review the proposals and one to interview the proposing entities—comprised of Department staff and representatives from the Friends of Huddart and Wunderlich Parks; and

WHEREAS, after a detailed evaluation process, the Department determined Excel Equestrian LLC, based in Redwood City, is the most qualified proposing entity because of its experience operating boarding facilities in San Mateo County, working knowledge of the Stable Facilities and community, and ability to provide comprehensive services including those that are required by the RFP and those ancillary to high quality services but not required by the RFP; and

WHEREAS, Excel Equestrian LLC. will be responsible for turning out and feeding the horses daily, cleaning stalls and turnouts, cleaning and basic maintenance of the Stable Facilities, conducting night checks, and providing all other services required to operate a horse boarding facility in a financially sustainable manner; and

WHEREAS, on a quarterly basis, Excel Equestrian LLC. will pay the Department 10 percent of gross revenue, which will be used to support maintenance of the Stable Facilities, and no other fees are to be paid pursuant to the Agreement; and

WHEREAS, the Agreement has an initial, 2-year probationary term of October 1, 2025 to September 30, 2027, with the option to extend the Agreement for up to two (2) additional 4-year terms provided that Excel Equestrian LLC has performed all services required by the Agreement in a satisfactory manner; and

WHEREAS, striving to ensure the safety and health of all horses boarded at Wunderlich County Park, the Agreement requires that Excel Equestrian LLC. comply with all applicable animal welfare laws and industry standards of care, and on an annual basis have the facilities and horses inspected by a qualified animal husbandry practitioner.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of the Board of Supervisors is authorized and directed to execute an agreement with Excel Equestrian LLC. for the provision of horse boarding services at

Folger Stable in Wunderlich County Park, for the initial term of October 1, 2025 to September 30, 2027, with options to renew for two additional four-year terms at County's discretion

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