



# JOBTRAIN

Celebrating



Thank you for  
60 years of  
partnership!



# Steps to Economic Independence - 2026

**JOB**TRAIN



Mobility

200

Career Advancement  
Coaching, In-House Advanced  
Training, College Pathways



Career Training

625

Tech, Healthcare, Construction  
Trades, Culinary Arts, Property  
Management



Skills Upgrade

800

ESL, Digital Skills,  
HSE/GED, Job Readiness



Stabilization and Support

2500

Rapid Employment, Food, Housing,  
Legal Services, Cash Relief, Child  
Care, Wellness Services



# How We Customize Services in Each Area — Because One Size Doesn't Lift All

JobTrain's model isn't rigid. It's responsive. We don't assume. We ask. We adapt. And we build alongside communities, not around them. Every one of our Economic Advancement Centers reflects the unique character and needs of its community:

*North San Mateo County Economic Advancement Center*

*North San Mateo County Medical Assistant Class*

*Maple Street Correctional Center*

*East Palo Alto Career Center*

*Opportunity Center of the Coasts*

*North Fair Oaks Economic and Employment Center*

*HEADQUARTERS Menlo Park*

*San José Medical Assistant Class*

*San José Career Center*

## SOUTH SAN FRANCISCO

**When the whole community works together**

We bring together career services, small business support, and youth and wellness programs — creating a full-service hub under one roof.



## EAST PALO ALTO

**When the classroom feels like the real world**

We prepare future medical assistants in labs designed to mirror their future workplaces — so students are ready to succeed from day one.



## SAN JOSÉ

**When housing comes with an expiration date**

We support individuals in rapid rehousing programs — offering immediate career help, trauma-informed care, and fast pathways to income.



## MENLO PARK (HEADQUARTERS)

**When you're ready to take the leap**

Our hands-on training in healthcare, IT, construction, and culinary arts, and more are backed by childcare, stipends, and support to help students thrive.



## HALF MOON BAY

**When you work hard, but still struggle**

To meet people where they live and work, we offer Spanish-language navigation assistance and farmworker training in pesticide safety.



## NORTH FAIR OAKS (REDWOOD CITY)

**When you're welcomed without fear**

We serve a largely Spanish-speaking immigrant community — providing a safe, welcoming space with bilingual staff and trusted partners.



# Measurable Impact Where It Matters

**4,338**

total clients served  
in FY24

**80%**

CTE Course Completion  
(FY24)

**\$27.52**

average CTE wage for  
starting employees (FY24)

**74%+**

CTE graduates placed  
in careers (FY24)

**97%**

from low-income  
backgrounds

**93%**

BIPOC

**46%**

young adults

**15%**

formerly  
incarcerated



**WHEN IS  
JOB TRAINING**

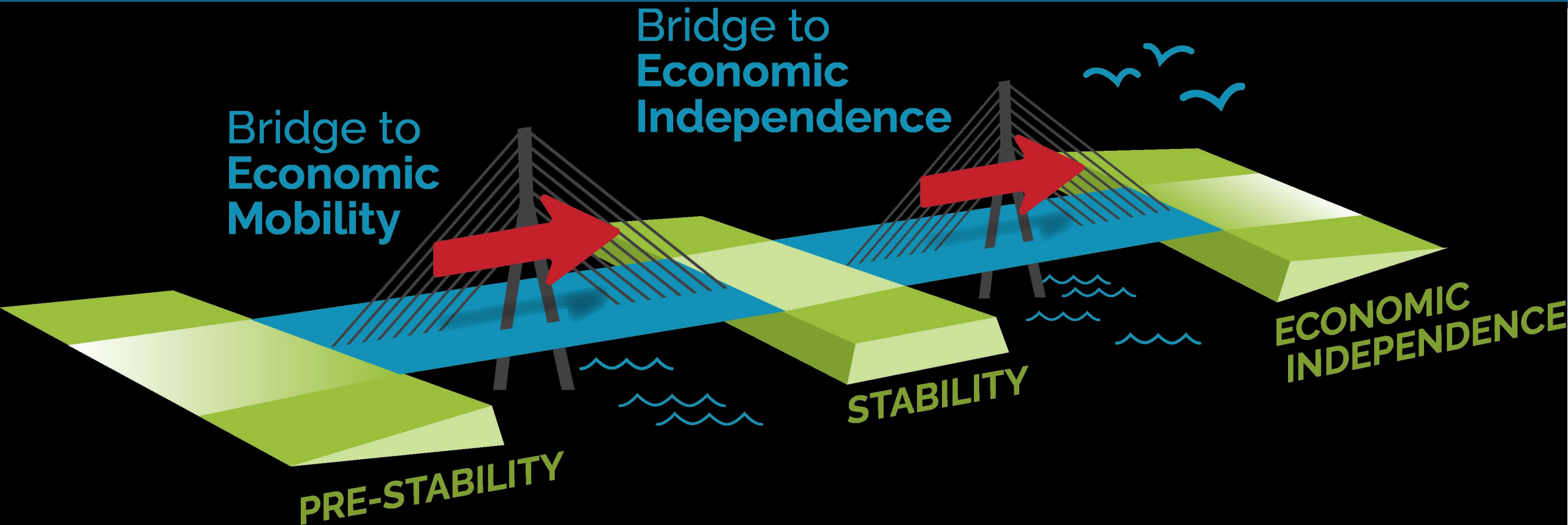
**NOT JUST  
JOB TRAINING?**

A woman with dark curly hair, wearing a bright yellow long-sleeved shirt and blue jeans, is seated in the foreground. She is looking upwards and to the right with a thoughtful expression. In her hands, she holds a blue folder. A smartphone is resting on her lap. In the background, two men are seated, looking down at papers or devices. The scene is set in a modern, brightly lit interior with a grey wall and a white chair.

When it is a new model  
for a new economy



# JOURNEY TO ECONOMIC INDEPENDENCE



By engaging with JobTrain, our clients will be supported by a process which will assist them moving from left to right. Because not all clients will arrive at JobTrain on the far left, we will meet them wherever they are on this diagram and support their momentum to the right.



# Economic Advancement Centers

- Focused on economic advancement and mobility through jobs, careers and business entrepreneurship
- Located in under-resourced, under-served communities
- Curated to the needs of each community
- Doorway to the full suite of partner organization services
- Wrap around supportive services delivery, addressing barriers to success
- Program and service navigation
- Partnerships with local service providers





What Each Community Needs,  
Where They Need It





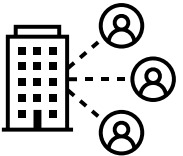
## FY25 Outcomes (JobTrain Only)



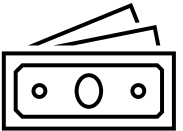
**1,978** Clients Served



**9,947** Services Delivered



**581** Job Placements



**\$22.68/hr** Average Wages

"... the EAC-SSF is reaching the highest-need members of North San Mateo County communities. The Center truly reflects equity in practice: ensuring all members of the community get what they need to pursue their aspirations."





# When Is a Model Not a Model?

**When it's a movement in motion.**

What we're building isn't finished — and that's the point. It's a living, learning system that grows with each community we serve. It's rooted in dignity, guided by data, and shaped by real people's needs.

We've piloted the approach. We've seen the early wins. And now we're refining it — together with partners who believe that opportunity should be local, personal, and within reach for everyone.

This is a bold step forward, and we invite you to help us shape what comes next.

# JOBTRAIN

*Where potential  
gets to work.*

