



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** May 27, 2015  
**Board Meeting Date:** July 7, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Jean S. Fraser, Chief, Health System  
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with Ronald Greenwald, MD for Neurosurgery Services

**RECOMMENDATION:**

Adopt a Resolution authorizing an agreement with Ronald Greenwald, MD to provide neurosurgery services, for the term of July 1, 2015 through June 30, 2017, in an amount not to exceed \$620,000.

**BACKGROUND:**

Neurosurgery services are provided under the general direction of the Chief of Surgery at San Mateo Medical Center (SMMC). Such care includes the evaluation and treatment of brain, spinal cord and peripheral nervous system disease, including brain cancer, brain aneurysms, spinal cord and nerve root impingement syndromes (ruptured/herniated discs), and peripheral nerve impingement syndromes (carpal tunnel). Dr. Greenwald has provided professional neurosurgery services at SMMC since 1991.

**DISCUSSION:**

Dr. Greenwald will continue to provide neurosurgery services at SMMC. He will perform surgeries and provide a half-day clinic every week.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to the evaluation and treatment of diseases requiring neurosurgery to County residents. It is anticipated that 100% of all neurosurgery services provided will adhere to the infection control standards as defined by the Joint Commission and Title XXII of the State of California, Code of Regulations, which will result in the reduced risk of healthcare-associated infections.

**PERFORMANCE MEASURE(S):**

Measure	FY 2014-15 Actual	FY 2015-16 Projected
Percent of neurosurgery services that adhere to infection control standards as defined by Joint Commission, Title XXII, and other applicable standards	100%	100%

**FISCAL IMPACT:**

The term of the agreement is July 1, 2015 through June 30, 2017. The amount of the agreement is not to exceed \$620,000 for the two-year term. Funds in the amount of \$310,000 are included in the SMMC FY 2015-16 Recommended Budget. Funds in the amount of \$310,000 will be included in the SMMC FY 2016-17 Recommended Budget.

The payment provisions of the contract are different from the prior contract because according to the Medical Group Management Association's 2014 Report of Physician Compensation and Production Survey, rates for this specialty have increased by 11% over the 2012 Report upon which the previous contract was based.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.