



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: May 19, 2016
Board Meeting Date: June 28, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Stephen Kaplan, Director, Behavioral Health and Recovery Services

Subject: Agreement with Netsmart Technologies, Inc. for an Electronic Health Record Management System and Data Presentation Tool

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Netsmart Technologies, Inc. for an electronic health record management system and data presentation tool, for the term of March 1, 2016 through June 30, 2021, in an amount not to exceed \$5,564,406.

BACKGROUND:

Since 2008, Netsmart Technologies, Inc. (Netsmart) has provided an electronic health record (EHR) system for Behavioral Health and Recovery Services (BHRS), Family Health (FHS), and BHRS Alcohol and Other Drug unit. Netsmart has also provided “Meaningful Use” features to the management information system, along with data services reporting through the “Enlighten Analytics” module.

DISCUSSION:

BHRS and FHS continue working with Netsmart to support and enhance the services, software, maintenance, and technical support needed to facilitate the continuum of care for the clients we serve. In particular, Netsmart’s Enlighten Analytics Service Reporting Module has allowed the Health System to manage financial, regulatory and clinical delivery of services to our clients. As a central repository, Enlighten Analytics is being used to extract information that is relevant to the business decision-making process.

FHS has been successfully using the Netsmart’s hosted solution for the past five years. BHRS will be migrating to this platform to allow for disaster recovery and availability of the system. Along with moving to a Netsmart’s hosted solution, both BHRS and FHS will add in “HL7” functionality that will facilitate and support the Enterprise Master Patient Index that will allow our clients to be identified uniquely throughout the Health System.

The agreement was reviewed and approved by ISD for compliance with County Technology Standards.

The County's Contract Compliance Committee has approved a waiver request to extend this contract for a five-year term.

The agreement and resolution have been reviewed and approved by County Counsel as to form.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community through the use of an EHR that improves care by increasing use of electronic prescriptions, providing timely laboratory results, and offering a consumer portal for the access of personal health information through a secure electronic means. It is anticipated that 100% of the BHRS EHR system will be migrated to Netsmart's hosted solution in FY 2016-2017.

PERFORMANCE MEASURE(S):

Measure	FY 2015-16 Actual	FY 2016-17 Projected
Percent of BHRS EHR system migrated to Netsmart's hosted solution	N/A*	100%

*The services and measure are new and no data is available for FY 14-15

FISCAL IMPACT:

The term of the agreement is March 1, 2016 through June 30, 2021. The amount of the agreement is not to exceed \$5,564,406 for the five-year term. The maximum for BHRS is \$4,779,569. The BHRS portion for FY 2015-16 is not to exceed \$219,717. Of this amount, it is anticipated that \$109,859 will be funded by Medi-Cal Federal Financial Participation, and \$109,858 will be funded by 1991 Realignment. There is no Net County Cost. Similar funding arrangements will be made for subsequent years.

The total contract amount for FHS is not to exceed \$784,837. The FHS portion for 2015-16 is not to exceed \$95,812. Of this amount \$38,325 will be funded by Medi-Cal Administrative Activities and Targeted Case Management revenue. There is Net County Costs of \$57,487. Funds for these services are included in the FHS FY 2015-16 Adopted Budget. Similar funding arrangement will be made for subsequent years.

The payment provisions and levels of service in the agreement are essentially the same as the prior agreement.