

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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MEASURE K: RESOLUTION AUTHORIZING AN AGREEMENT WITH FOCUS STRATEGIES TO PROVIDE TECHNICAL ASSISTANCE AND CONSULTATION SERVICES FOR THE COORDINATED ENTRY SYSTEM (CES) REDESIGN, FOR THE TERM OF APRIL 7, 2026 THROUGH JUNE 30, 2027, AND A TOTAL OBLIGATION AMOUNT NOT TO EXCEED \$315,000

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, in March 2024, the Human Services Agency (HSA) issued a Request for Proposals (RFP) to identify a provider of technical assistance and consultation services; and

WHEREAS, Focus Strategies was selected as the provider that best met the needs of the County as outlined in the RFP evaluation criteria; and

WHEREAS, on June 25, 2024, by Resolution No. 080528, this Board executed an agreement with Focus Strategies to provide technical assistance services in the amount of \$745,677 for the term of July 1, 2024, through June 30, 2027; and

WHEREAS, on May 20, 2025, by Resolution No. 081175, the agreement was amended to add \$80,000 in funds for a revised total amount not to exceed \$825,677; and

WHEREAS, on January 27, 2026, by Resolution No. 081657, this board amended the agreement with Focus Strategies to incorporate the national Right at

Home initiative by adding \$408,000 in funds for a revised total obligation not to exceed \$1,233,677; and

WHEREAS, HSA would like to enter into a second agreement with Focus Strategies in collaboration with Kate Bristol Consulting to provide technical assistance and consultation support to the County of San Mateo's Coordinated Entry System (CES) redesign and implementation process for the term of April 7, 2026, through June 30, 2027, and a total obligation amount not to exceed \$315,000; and

WHEREAS, the goal of the project is to modernize CES by integrating best practices, redesigning the CES prioritization tool, and apply lessons learned from our homeless data system, system stakeholders, and CES evaluation.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board of Supervisors be and is hereby authorized and directed to execute said agreement for and on behalf of the County of San Mateo, and the Clerk of the board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Director of the Human Services Agency or designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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