



ORDER SCHEDULE

April 9, 2026

Tru Entity:

TruEd Consulting, LLC
 2205 West 136th
 Avenue Suite 106-320
 Broomfield Colorado
 80023 United States of
 America Email:
wng@truedconsulting.com

Client Bill to:

County Of San Mateo, Ca 500
 County Center, 5th Floor
 Redwood City
 California 94063
 United States of America
Contact(s):
 Roberto Manchia
[\(rmanchia@smcgov.org\)](mailto:rmanchia@smcgov.org)

Client Ship to:

County Of San Mateo, Ca
 500 County Center, 5th Floor
 Redwood City
 California
 94063
 United States of America
Contact(s):
 Roberto Manchia
[\(rmanchia@smcgov.org\)](mailto:rmanchia@smcgov.org)

Offer Valid Through: April 28, 2026

Subscription	Start Date	End Date	Quantity	Net Total
Analyst	May 1, 2026	November 16, 2030	1	Included
CoModeler	May 1, 2026	November 16, 2030	1	Included
Total				\$827,305.98

Payment Terms: Net 30

Billing Frequency: Annual in Advance

Subscription Fees Invoiced

Invoice Date	Invoice Amount	Comments
May 1, 2026	\$95,171.25	
November 17, 2026	\$175,000.00	
November 17, 2027	\$180,250.00	
November 17, 2028	\$185,657.50	
November 17, 2029	\$191,227.23	

TruEd requires that a Purchase Order (PO) be provided at the time of execution of this Order Schedule, unless Client has confirmed below that no PO is required. If the Client does not clearly indicate whether or not a PO is required, it is assumed that a PO is required.

[] Is a PO required in order for Client to process the payment of Anaplan's invoice immediately upon invoice due date?
 (Please enter either "YES" or "NO" into the text box).

By entering "NO", Client further confirms the Client Ship to name and address, Client Bill to Address, and Billing Contact listed on the Order Schedule are accurate, and Client shall process the payment of Anaplan's invoice according to the payment terms.

Terms & Conditions

Confidential Information

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This Order Schedule is made by and between the "Tru Entity" and the "Client" named above and is governed by the associated Anaplan SaaS Subscription Agreement or other agreement governing Client's use of the Anaplan Service separately executed by the parties ("Agreement"). This Order Schedule supplements prior order schedule(s) numbered COU2025-11-17Q-88859 (the "Prior Order Schedule(s)"), which will remain in full force and effect except as modified herein. The Order Schedule is effective as of the date of last signature below ("Effective Date").

Subscription Definitions:

Analyst: Analyst with Agent Studio is an AI-powered conversational assistant that allows business users to query, interpret, visualize and summarize model data in natural language, while giving administrators control over configuration, glossary management, and governance. It delivers fast, contextual insights directly from Anaplan models, with the Agent Studio providing oversight to ensure accuracy, consistency, and enterprise-grade management of AI interactions. Analyst contains an annual usage cap of 20,000 Queries, where a Query is defined as a single question submitted by a business user through the conversational interface that returns an answer.

CoModeler: Anaplan CoModeler is an AI-assisted modeling agent that translates high-level business requirements into custom Anaplan specifications, generating models, calculations, and logic in line with best practices. It enables model builders to rapidly prototype, extend, and optimize planning applications using plain-language inputs, improving speed, flexibility, and productivity. Anaplan CoModeler contains an annual usage cap of 15,000 Modeling Interactions. The quantity of Modeling Interactions consumed is calculated based on the number of interactions between the LLM and the Anaplan modeling engine to perform an operation.

COUNTY OF SAN MATEO, CA ("CLIENT")

TRUED CONSULTING, LLC

By: _____
Name: _____
Title: _____
Date: _____

By: Wayland Ng
Name: Wayland Ng
Title: Managing Partner
Date: 2026-04-21