

## RESOLUTION NO. .

### BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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#### **RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH ZOMO HEALTH, LLC TO PROVIDE WELLNESS PROGRAM SERVICES, EXTENDING THE AGREEMENT TERM BY ONE YEAR THROUGH DECEMBER 31, 2026, AND INCREASING THE AMOUNT BY \$1,409,150 TO A REVISED TOTAL AMOUNT NOT TO EXCEED \$3,500,000**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, a Request for Proposal (RFP) process to provide a countywide employee wellness engagement portal and support services was conducted in 2022; and

**WHEREAS**, Zomo Health's proposal was determined to best fulfill the needs of the County for a comprehensive, whole-person wellness vendor that provides an easy-to-navigate employee wellness portal and mobile application, strategic consulting, management of the County's Wellness Dividend Program, on-demand custom marketing materials, health education, health challenges, vendor-paid incentives, reporting, tech support, a customizable Health Risk Assessment, event registration, and management of nurses, dietitians, health coaches, and exercise instructors; and

**WHEREAS**, on December 13, 2022, the Board of Supervisors approved an Agreement with Zomo Health to provide wellness program services in an amount not to exceed \$2,090,850, for the term of January 1, 2023 through December 31, 2025; and

**WHEREAS**, during the course of this agreement, the County has expanded the wellness services facilitated by Zomo Health, including extending the Dividend Program to all Regular and Extra Help employees, adding departmental support services,

increasing on-site presence, visiting 40+ County sites, extending outreach to under-engaged groups, and creating personalized “My Plans” for employees to improve biometrics and health outcomes; and

**WHEREAS**, the extended wellness services require increased vendor support to provide the additional staffing at onsite events, onsite health coaching and office hours, staffing/coordination of physical, mental, and social wellbeing activities requested by County departments, back-end management of employee engagement in the PreventionCloud portal, and other Wellness Committee support duties as needed to provide specialized support aimed at improving employee health outcomes and supporting leadership and management throughout the County; and

**WHEREAS**, the County now wishes to enter into an amendment to the agreement to extend the term of the agreement by one year through December 31, 2026, and increase the not-to-exceed amount by an additional \$1,409,150 for a revised total of \$3,500,000 to continue to provide the expanded wellness services and cover the costs of the additional year; and

**WHEREAS**, the agreement has been presented to this Board of Supervisors for its consideration and the Board has approved it as to both form and content and desires to enter such agreement.

**NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the President of the Board be and is hereby authorized and directed to execute said amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President’s signature thereto.

**BE IT FURTHER RESOLVED** that the Board of Supervisors hereby authorizes the Human Resources Director or the Director’s designee to execute subsequent

contract amendments with Zomo Health which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or make minor changes in the types of services and activities provided under the agreement, so long as the modified term or services is/are within the current or revised fiscal provisions.

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