



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: May 10, 2016
Board Meeting Date: June 28, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Interim Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Johnson Controls, Inc. for Facilities Security Improvement Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement with Johnson Controls, Inc. for security improvement services at San Mateo Medical Center and the Health System, for the term of July 1, 2016 through June 30, 2017, in an amount not to exceed \$500,000.

BACKGROUND:

Johnson Controls Inc. (JCI) provides security improvement services throughout the County of San Mateo. San Mateo Medical Center (SMMC) and its clinics have an ongoing need for additions and improvements to its security system. Examples of such additions and improvements include: cardkey readers to restrict unauthorized access, panic buttons, and cameras for public access and patient isolation areas.

DISCUSSION:

Currently, SMMC has 15 project proposals for security additions and improvements at SMMC's main campus and its clinics. The work includes installing cardkey readers to secure Daly City Clinic and panic alarms throughout the hospital and clinics. In addition, security cameras will be added to public access areas at the hospital. All proposals have been developed with input from the Office of the Sheriff.

The County has engaged with a third-party vendor to evaluate and potentially consolidate its cardkey and security systems. This third-party vendor also provides unbiased recommendations regarding the best products and services for providing security to County properties and personnel. SMMC is including in the agreement a fund of \$188,735.88, as suggested by this third party vendor, for future projects and improvements. In addition, SMMC is requesting that your Board waive the Request for

Proposals process for this agreement with JCI to continue to provide the needed additions and improvements until the County evaluation and consolidation process is completed.

ISD has reviewed and approved the IT component of this agreement.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement contributes to the Shared Vision 2025 of a Healthy Community by ensuring a safe environment for SMMC's patients and employees. It is anticipated that all projects will be completed and operational within the term of this agreement.

PERFORMANCE MEASURE:

Measure	FY 2015-16 Estimated	FY 2016-17 Projected
Percent of projects completed and operational within the term of this agreement.	NA*	100%

New Measure *

FISCAL IMPACT:

The term of the agreement is July 1, 2016, through June 30, 2017, in an amount not to exceed \$500,000. Funds in the amount of \$500,000 have been included in the SMMC FY 2016-17 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medical indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.