

**AMENDMENT NO. 4 TO AGREEMENT
BETWEEN THE COUNTY OF SAN MATEO AND
RADONICH CORPORATION DBA CAL COAST TELECOM**

THIS AMENDMENT TO THE AGREEMENT, entered into this ____ day of ____ 20____, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and Radonich Corporation DBA Cal Coast Telecom hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, on March 7, 2019, the parties entered into an Agreement for the purpose of replacing and upgrading existing Wireless Access Points (WAP) and switches at various County facilities for the term of March 11, 2019 through June 30, 2019 in an amount not to exceed \$77,830; and

WHEREAS, on June 28, 2019, the parties executed a First Amendment to the Agreement to extend the term through December 31, 2019; and

WHEREAS, on December 30, 2019, the parties executed a Second Amendment to the Agreement to extend the term through June 30, 2020; and

WHEREAS, on February 5, 2020, the parties executed a Third Amendment to the Agreement increasing the Agreement amount by \$18,007.88 to an amount not to exceed \$95,837.88.

WHEREAS, the parties wish to further amend the Agreement to include an additional 180 WAP installations at various County facilities, extend the term through November 30, 2020, and increase the Agreement amount by \$124,987.58 to an amount not to exceed \$220,825.46.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Section 3, Payments of the agreement is amended to read as follows:

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed TWO HUNDRED TWENTY THOUSAND EIGHT HUNDRED TWENTY-FIVE DOLLARS AND FORTY-SIX CENTS (\$220,825.46). In the

event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

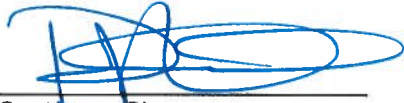
2. Section 4, Term of the Agreement is amended to read as follows:

Subject to compliance with all terms and conditions, the term of this Agreement shall be from March 11, 2019, through November 30, 2020.

3. Original Exhibit A and Original Exhibit B are hereby replaced in their entirety with Revised Exhibit A (rev. 04/06/2020) and Revised Exhibit B (rev. 04/06/2020), copies of which are attached hereto and incorporated into the Agreement by this reference.
4. **All other terms and conditions of the Agreement between the County and Contractor dated March 7, 2019, as previously amended, shall remain in full force and effect.**

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: Radonich Corporation DBA Cal Coast Telecom



Contractor Signature

04 / 08 /2020
Date

Rick M. Radonich, President
Contractor Name (please print)

COUNTY OF SAN MATEO

By:

President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:

Clerk of Said Board

Revised Exhibit A (rev. 04/06/2020)

SERVICES

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

Description of Services to be provided by Contractor

A. Introduction

Contractor will be retained for the purpose of replacing and upgrading existing Wireless Access Points (WAP) and switches at San Mateo Medical Center (SMMC), Human Services Agency (HSA), Sheriff Department, Agriculture, Weights and Measures (AWM), Probation, Parks, and Remote Health Agencies.

B. Wireless Access Points Upgrade at SMMC

1. For each of the Two Hundred Forty-Six (246) existing Wireless Access Points (WAP) located within the SMMC Department's various office locations, Contractor will perform the following tasks:

Breakdown of WAP locations

SMMC – 37th Street	(24)
SMMC – Administration Wing	(49)
SMMC – Clinics	(28)
SMMC – D & T	(51)
SMMC – Data Center	(9)
SMMC – Nursing Wing	(44)
SMMC – Various Additional WAP's	(41)

- 1.a. Pick up the fully configured new Aruba WAP from the County's Marshall Street. Facility and transport to SMMC's various office locations.
- 1.b. Remove existing Cisco WAP and packages.
- 1.c. Pack and box old Cisco WAP and deliver to the designated storage location.
- 1.d. Install the fully configured new Aruba WAP.
- 1.e. Inspect the fully configured new Aruba WAP for any damages or missing components.
- 1.f. Test and document the results of existing 4-pair Cat5E or Cat6 access points/ cable runs once the existing Cisco WAP have been removed.
- 1.g. There are One Hundred Five (105) WAP locations that will require containment tents. Contractor has estimated this additional labor to be at Two (2) technicians at .5 hour per technician (1 hour per containment tent setup).
- 1.h. Evaluate the current environment by mapping all existing access points to their connecting ports in the Telco closets and if required, update and label them accordingly.
- 1.i. Provide labor for up to Twelve (12) hours to cover SMMC site(s) walk per specification directions.

C. Wireless Access Points Upgrade at HSA Department

1. For each of the Twenty-Nine (29) existing Wireless Access Points (WAP) located within the HSA Department's various office locations, Contractor will perform the following tasks:

Breakdown of WAP locations

HSA – One Davis	(20)
HSA – Middlefield	(1)
HSA – Huntington	(7)
HSA – 92nd	(1)

- 1.a. Pick up the fully configured new Aruba WAP from the County's Marshall Street. Facility and transport to the various HSA Department's various office locations.
- 1.b. Remove existing Cisco WAP and packages.
- 1.c. Pack and box old Cisco WAP and deliver to the designated storage location.
- 1.d. Install the fully configured new Aruba WAP.
- 1.e. Inspect the fully configured new Aruba WAP for any damages or missing components.
- 1.f. Test and document the results of existing 4-pair Cat5E or Cat6 access points/ cable runs once the existing Cisco WAP have been removed.
- 1.g. Evaluate the current environment by mapping all existing access points to their connecting ports in the Telco closets and if required, update and label them accordingly.
- 1.h. Provide labor for up to Eight (8) hours to cover HSA Department site(s) walk per specification directions.

D. Wireless Access Points Upgrade at Sheriff's Department

1. For each of the Seven (7) existing Wireless Access Points (WAP) located within the Sheriff Department's various office locations, Contractor will perform the following tasks:

Breakdown of WAP locations

SHF – Millbrae Police Department	(1)
SHF – SWAT COB2	(1)
SHF – CPTC	(2)
SHF – AMPH	(1)
SHF – ER (Evidence Records)	(2)

- 1.a. Pick up the fully configured new Aruba WAP from the County's Marshall Street. Facility and transport to the various Sheriff Department's various office locations.
- 1.b. Remove existing Cisco WAP and packages.
- 1.c. Pack and box old Cisco WAP and deliver to the designated storage location.
- 1.d. Install the fully configured new Aruba WAP.
- 1.e. Inspect the fully configured new Aruba WAP for any damages or missing components.
- 1.f. Test and document the results of existing 4-pair Cat5E or Cat6 access points/ cable runs once the existing Cisco WAP have been removed.
- 1.g. Evaluate the current environment by mapping all existing access points to their

connecting ports in the Telco closets and if required, update and label them accordingly.

- 1.h. Provide labor for up to Eight (8) hours to cover Sheriff Department site(s) walk per specification directions.

E. Wireless Access Points Upgrade at Remote Health Agencies

1. For each of the One Hundred Forty-Two (142) existing Wireless Access Points (WAP) located within the Remote Health Agencies various office locations, Contractor will perform the following tasks:

Breakdown of WAP locations

BHRS - Shasta	(14)
BHRS - Canyon Oaks	(6)
BHRS - Palos Verdes	(4)
Coast side Clinic	(15)
NCHC	(31)
Daly City Youth Clinic	(5)
EPA	(8)
WIC – EPA	(2)
WIC – San Mateo	(2)
COB – 455	(2)
Camp Glenwood	(2)
Puente – Half Moon Bay	(3)
WIC – Redwood City	(2)
SCHC – Fair Oaks Clinic	(29)
SCMH	(10)
Sequoia Teen Wellness Center	(3)
SamCERA	(4)

- 1.a. Pick up the fully configured new Aruba WAP from the County's Marshall Street. Facility and transport various Health Agencies various office locations.
- 1.b. Remove existing Cisco WAP and packages.
- 1.c. Pack and box old Cisco WAP and deliver to the designated storage location.
- 1.d. Install the fully configured new Aruba WAP.
- 1.e. Inspect the fully configured new Aruba WAP for any damages or missing components.
- 1.f. Test and document the results of existing 4-pair Cat5E or Cat6 access points/ cable runs once the existing Cisco WAP have been removed.
- 1.g. There are Three (3) WAP locations that will require containment tents in the Sequoia Teen Wellness Center. Contractor has estimated this additional labor to be at Two (2) technicians at .5 hour per technician (1 hour per containment tent setup).
- 1.h. Evaluate the current environment by mapping all existing access points to their connecting ports in the Telco closets and if required, update and label them accordingly.
- 1.i. Provide labor for up to Sixteen (16) hours to cover Remote Health Agencies site(s) walk per specification directions.

F. Additional Works: One Hundred Eighty (180) Wireless Access Points (WAP)

Wireless Access Point (WAP) Cabling

1. For a total of One Hundred Eighty (180) existing Wireless Access Points (WAP) within the County's various office locations, Contractor will provide and install One (1) Category 6 CMP cable (blue in color) from existing IDF Rooms, provide Twelve (12) 24- port modular patch panels, and perform the following tasks:

Breakdown of WAP locations

Sheriff- Half Moon Bay Sub Station
Human Services – 92 Avenue, Daly City
Human Services and Probation - East Palo Alto, 2nd and 3rd Floors
Probation- Mission Road Campus
Human Services- 550 Quarry Road, Belmont
Human Services- 2500 Middlefield Road
Agriculture, Weights and Measures - Heller Street, Redwood City
Public Works- Grant Yard, Redwood City
Human Services-Harbor Blvd, Building C, Belmont
Public Works- La Honda
Parks- Captains House and Carriage House
Sherriff- Maguire and Maple Street, Training Room

- 1.a. Terminate at the WAP end on Category 6 jacks (yellow in color) and mount into a 1-port surface mount box. This box is to be secured in the drop tile/grid ceiling.
- 1.b. Terminate at the IDF end on Category 6 jacks (yellow in color) and mount into existing or new modular patch panels.
- 1.c. Label cabling terminations to conform to the current County standards/existing scheme.
- 1.d. Provide certification / testing of the new cabling utilizing a Fluke DTX tester or equivalent and provide test results within 5 business days after completion.
- 1.e. Provide and install One (1) Category 6 patch cord (yellow in color) at WAP and install patch panel ends (quantity of 360).

Wireless Access Point (WAP) Installation

1. For a total of One Hundred Eighty (180) existing Wireless Access Points (WAP) within the County's various office locations, Contractor will install and perform the following tasks:

Breakdown of WAP locations

Sheriff- S0 Half Moon Bay Sub Station
Human Services – 92 Avenue, Daly City
Human Services and Probation - East Palo Alto, 2nd and 3rd Floors
Probation- Mission Road Campus
Human Services- 550 Quarry Road, Belmont
Human Services- 2500 Middlefield Road
Agriculture, Weights and Measures- Heller Street, Redwood City
Public Works- Grant Yard, Redwood City
Human Services-Harbor Blvd, Building C, Belmont
Public Works- La Honda

Parks- Captains House and Carriage House
Sherriff- Maguire and Maple Street, Training Room

- 1.a. Pick up the fully configured new Aruba WAP from the County's Marshall Street. Facility and transport various County office locations.
- 1.b. Remove existing Cisco WAP and packages.
- 1.c. Pack and box old Cisco WAP and deliver to the designated storage location.
- 1.d. Install the fully configured new Aruba WAP.
- 1.e. Inspect the fully configured new Aruba WAP for any damages or missing components.
- 1.f. Test and document the results of existing 4-pair Cat5E or Cat6 access points/ cable runs once the existing Cisco WAP have been removed.
- 1.g. Evaluate the current environment by mapping all existing access points to their connecting ports in the Telco closets and if required, update and label them accordingly.

Note: County to provide the grid mounting bracket for each WAP.

G. Assumptions

County to provide the following:

1. Fully configured new Aruba WAP.
2. Required access to all work areas.
3. Removal of any obstructions of any nature which in any manner interfere with the installation of racks or cabling prior to commencing of work.
4. All necessary building permits and is responsible for conforming to all local building code requirements.
5. Exclusion: No work is done during Saturdays and Sundays, if required, these hours are mandatory overtime (1.4 x regular rate) and double-time (2 x regular rate).

Contractor to provide the following:

1. Ortronics/Legrand certified technicians.
2. Reserves the right to request third party checks at its discretion.
3. Cables installed will follow building lines unless otherwise stated in this agreement.
4. Labor to install a total of Thirty-Five (35) X-brackets
5. All work will be installed, labeled, and tested to site and industry standards.
6. Work will be done during off business hours, 5pm-5am, Monday to Friday for consecutive shifts. Work will also be done during normal business hours, 6am-5pm, Monday to Friday provided the specific site allows it.

H. Exclusions

The following are not included in the scope of services:

1. Pathways: The electrical contractor will be responsible for installing cable tray, wire basket tray, raceway, junction boxes and conduit.
2. Grounding: All IDF Rooms, racks, and ladder rack is assumed to already be grounded.
3. Plywood: Not Applicable to this scope of work.
4. Demolition: Removal of any existing (non-active or old) communication cabling.

5. Active equipment and electronics (including, but not limited to: switches, routers, modems, UPSs, PDUs, wireless devices).
6. Fire Alarm, Power, Bell, Clock, Paging, Security Systems, Audio Visual Systems and Intrusion Alarm.
7. Hazardous material abatement, containment or costs associated with working in a hazardous material environment.
8. Patching, painting and masking for painting.
9. Ceiling repair or replacement.
10. Cost of cleanup of other trades
11. Cost of Bonds or Permits.
12. Special certificates of insurance required by third parties.
13. Category cables cannot be painted, paint on category cables voids all warranties.
14. No work is done during Saturday and Sundays. If required, these hours are mandatory over-time (1.4 x regular rate) and double-time (2 x regular rate).

Any additional services and change orders will be submitted by the Contractor and must be pre-approved by the Chief Information Officer, or his designee in writing, prior to commencing work.

Revised Exhibit B (rev. 04/06/2020)

PAYMENTS & RATES

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

Total Not to Exceed Amount for this Agreement is \$220,825.46

The County will submit payment within net thirty (30) days of receipt of invoice, for services rendered conditioned upon the approval of services performed during the billing cycle.

Each invoice submitted must include the following information, at a minimum:

- Invoice Number and Date
- Agreement Number and/or Purchase Order Number
- Detailed statement of actual services and or milestones completed based on a percentage of the entire project. All submitted invoices are subject to a written approval and acceptance by the designated Project Manager
- Breakdown of labor, materials and taxes (when applicable)
- Total amount of invoice

In any event, the total payment for services of Contractor shall not exceed **\$220,825.46** and the County shall have the right to withhold payment if the County determines that the quantity and/or quality of the work performed is unacceptable.