

On-Call Public Safety Vehicle Equipment and Upfitting Services



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Director of Public Works
November 4, 2025

Public Safety Vehicle Equipment and Upfitting

Adopt a resolution authorizing on-call public safety equipment and upfitting service agreements with:

- A) Priority 1 Public Safety Equipment, Inc. - \$3,250,000
- B) Custom Tops, Inc. DBA Custom Truck - \$1,500,000
- C) VA Automotive LLC DBA Auto Sound Performance - \$1,250,000

for a five-year term from November 4, 2025 through November 3, 2030, for a total aggregate not-to-exceed amount of \$6,000,000.

What is Upfitting?

Upfitting is the modifying or equipping of a new vehicle after it leaves the factory to ensure that it is ready for its intended operational use.

Examples include, but are not limited to:

- Sirens
- Light bars
- Drawers, Shelving, Boxes, and Storage
- Racks
- Radios and Antennas
- PA Systems
- Lift Gates
- Decals
- Bumpers
- Brackets, Mounts, and Wire Harnesses
- Seats and partitions
- Winches

Vehicles Before and After Upfitting

Before



After



Vehicles Before and After Upfitting

Before



After



Examples of DPW's Upfitting of Maintenance Vehicles

F-450 Cab and Chassis as purchased from manufacturer, pre-upfit



DPW's F-450 upfitted for maintenance purposes



Hand tool storage



Combination LED light bar and directional light for nighttime work



Hydraulic dump bed and storage compartments



Pull out tray for chainsaw, power tools



Tie Downs for barricades

RFP and Advertisement Process

- The Department required vendors to be within 25 miles, provide a lifetime workmanship warranty, and support equipment repurposing for future vehicles.
- The Department posted a Request for Proposals on the County's eProcurement system and the Department's webpage.
- RFP opportunity was shared with vendors in the area who might meet minimum requirements.
- Six proposals were submitted.
- Panel of subject matter experts evaluated each responsive proposal and determined the best vendors based on quality and value.

Thank You

