

**RESOLUTION NO. .**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION WAIVING THE COMPETITIVE BIDDING PROCESS AND  
AUTHORIZING THE COUNTY EXECUTIVE, OR DESIGNEE, TO EXECUTE AN  
AGREEMENT WITH BONTERRA TECH, LLC FOR CASE MANAGEMENT AND  
DATA ANALYTICS SOFTWARE FOR AN AMOUNT NOT TO EXCEED \$400,585 FOR  
A TERM OF JULY 1, 2024, THROUGH JUNE 30, 2026**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, since 2015, the County has contracted with Bonterra Tech LLC (formerly known as Social Solutions Global, Inc.) to license software, called Efforts to Outcomes (ETO), to track case management of the public safety realignment population and collect and manage related data across County Departments and community-based organizations that provide services to this group; and

**WHEREAS**, ETO is used by all County Departments involved in the provision of services to the public safety realignment population, has been customized to suit their needs, and is a repository for data related to these services and population; and

**WHEREAS**, San Mateo County Ordinance Code Section 2.83.050 authorizes the Board of Supervisors to waive the competitive bidding process in any situation where the Board of Supervisors determines that the best interest of the County could be served without the necessity of competitive bidding; and

**WHEREAS**, this Board determines that it is in the best interest of the County to waive the competitive bidding process given the critical role of this software to the

County, that the software has lifespan exceeding five years, and that the benefits to the County in terms of cost and efficiency of maintaining the fully developed and customized system, outweigh the benefits procuring a new software solution; and

**WHEREAS**, there has been presented to this Board for its consideration and approval an agreement (the "Agreement") to license the County to continue to use the ETO software platform and to access this ongoing service and related data and workflows, through June 30, 2026, at a cost to the County not to exceed Four Hundred Thousand, Five Hundred Eighty-Five Dollars (\$400,585); and

**WHEREAS**, this Board has reviewed the proposed Agreement and has determined that it is in the best interest of the County to enter into the Agreement.

**NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the that the requirement for competitive bidding for the license and services provided under the Agreement is hereby waived.

**BE IT FURTHER RESOLVED** that the Board hereby authorizes the County Executive, or designee, to execute the Agreement with Bonterra Tech, LLC for case management and data analytics software for an amount not to exceed \$400,585 for a term of July 1, 2024, through June 30, 2026.

**BE IT FURTHER RESOLVED** that the County Executive or designee is authorized to execute contract amendments to the Agreement which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) and/or

modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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