

WORK WITH PURPOSE
COUNTY OF SAN MATEO

MOSAIC

SAN MATEO BOARD OF SUPERVISORS

JANUARY 27, 2026

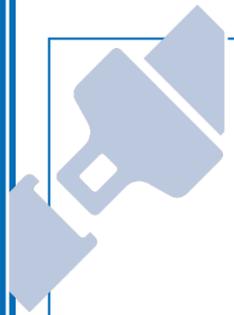
Rich Bailey – Health IT CIO



Epic Phase 1: Proven Value at SMMC, Edison Clinic & Correctional Health Services

- Unified inpatient and ambulatory clinical record
- Improved safety, reliability, and clinician experience
- Standardized workflows across core services
- Strong adoption with measurable operational gains
- Improved revenue cycle processes and cash flow

What SMMC Has Seen, So Far



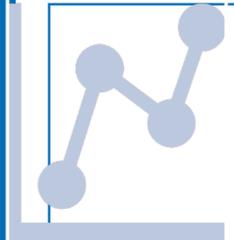
Improved safety and efficiency through greater internal and external visibility of documentation in all SMMC services



More timely access to critical lab results – workflow recognized by Joint Commissions as a "game changer"



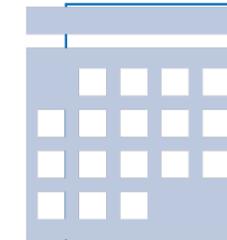
Reduction in unnecessary duplication of procedures through greater visibility into procedures done at other institutions



Substantial **increase in local access to data** through dashboards and internal Epic tools



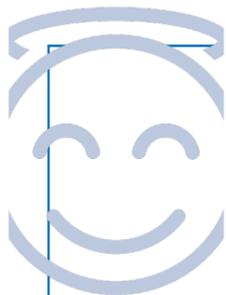
Greater and more timely patient access to their medical records through MyChart



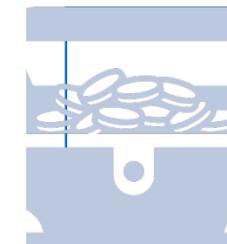
More self-service options for patients (including appointment scheduling) through MyChart



Utilizing Epic tools and process improvement, **reduced authorization and registration payment denials** from 11.6% to 5.9%



Reduced wait times for outpatient prescriptions from 90–120 minutes down to 20.



Increased cash flow by 25%.



IMPROVED PATIENT EXPERIENCE



Number of patients
live on MyChart

30,637

Percent of patients
seen on MyChart

36.5%

9.9% 
change over 3
months

Messages sent to care
team via MyChart

21,074

Rx renewals requested
via MyChart

8,093

Appts scheduled
via MyChart

914

Current State:

Fragmented Systems, Fragmented Care



Phase 1 - Connected Care

- Single patient chart
- Reliable data exchange
- Standard workflows
- Clinician confidence
- Simpler continuum of care between internal programs



Today - Unconnected

- Data trapped in silos
- Manual workarounds and duplication
- Delayed information for care teams
- Higher operational and patient/ client risk



Mosaic - One County Health

- Unified longitudinal record
- Real-time data across settings
- Safer transitions of care
- Scalable platform for the future



Epic Phase 2: Continuing to Connect the Mosaic Across County Health

- Behavioral Health and Recovery Services
- Aging and Disability Services
- Family Health Services
- Health Coverage Unit
- Public Health Lab



SAN MATEO COUNTY HEALTH
**HEALTH INFORMATION
TECHNOLOGY**

Why Implement Epic Mosaic?

- Proven momentum from Phase 1 success
- Growing regulatory and reporting complexity
- Workforce strain requires modern, integrated tools
- Fragmentation costs increase every year





Why Now?

- Strengthen patient and client safety through integrated information
- Empower staff with efficient, modern tools
- Advance data-driven care and reporting
- Modernize investments across the enterprise
- Manage long-term costs through integration and scale

Looking Ahead through our Mosaic

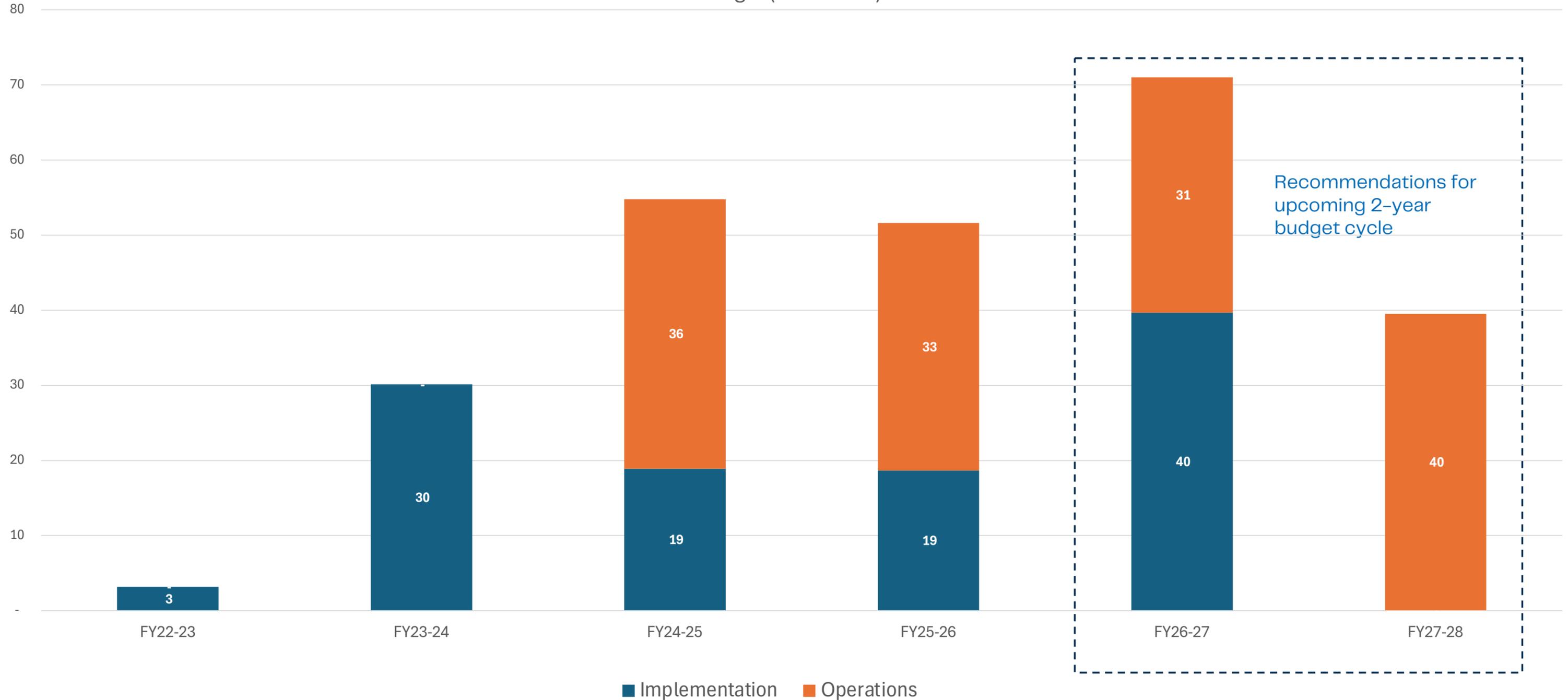
- Seamless care across the continuum for One County Health
- Reliable data for quality, finance, and planning
- Stronger clinician and patient/ client experience
- Foundation for innovation, analytics, and AI
- Technology resilience and proactivity



Investing in One County Health

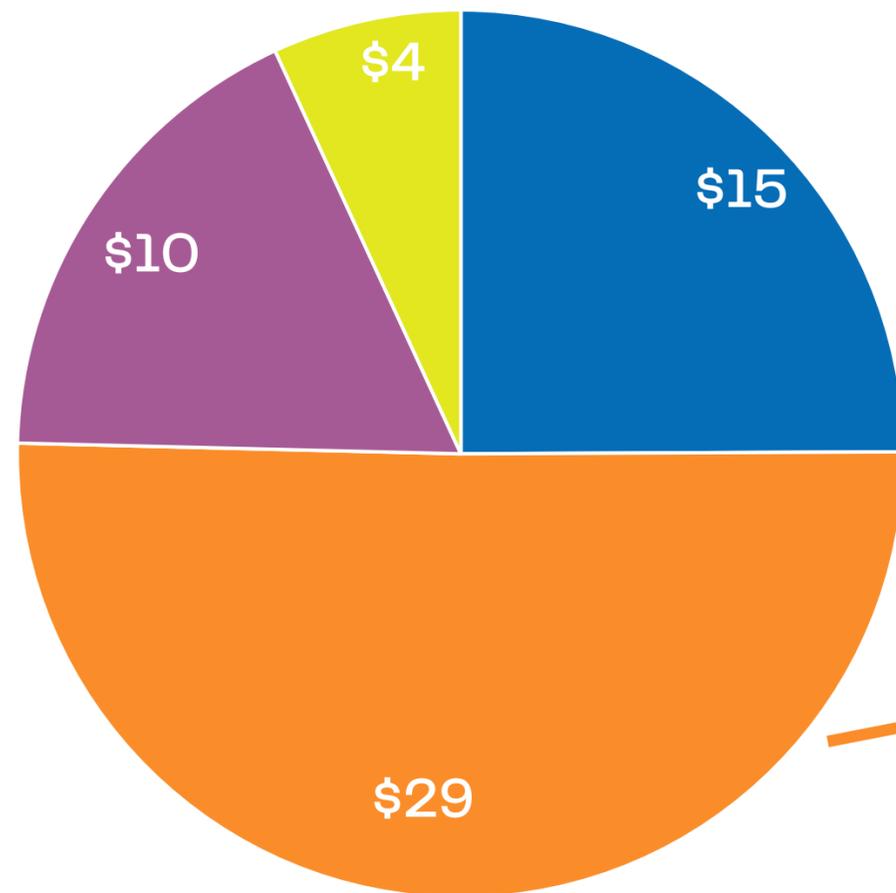
Investing in Our Future

EHR Budget (in millions)



FY 26-28 Phase 2 Implementation Budget – \$58 million

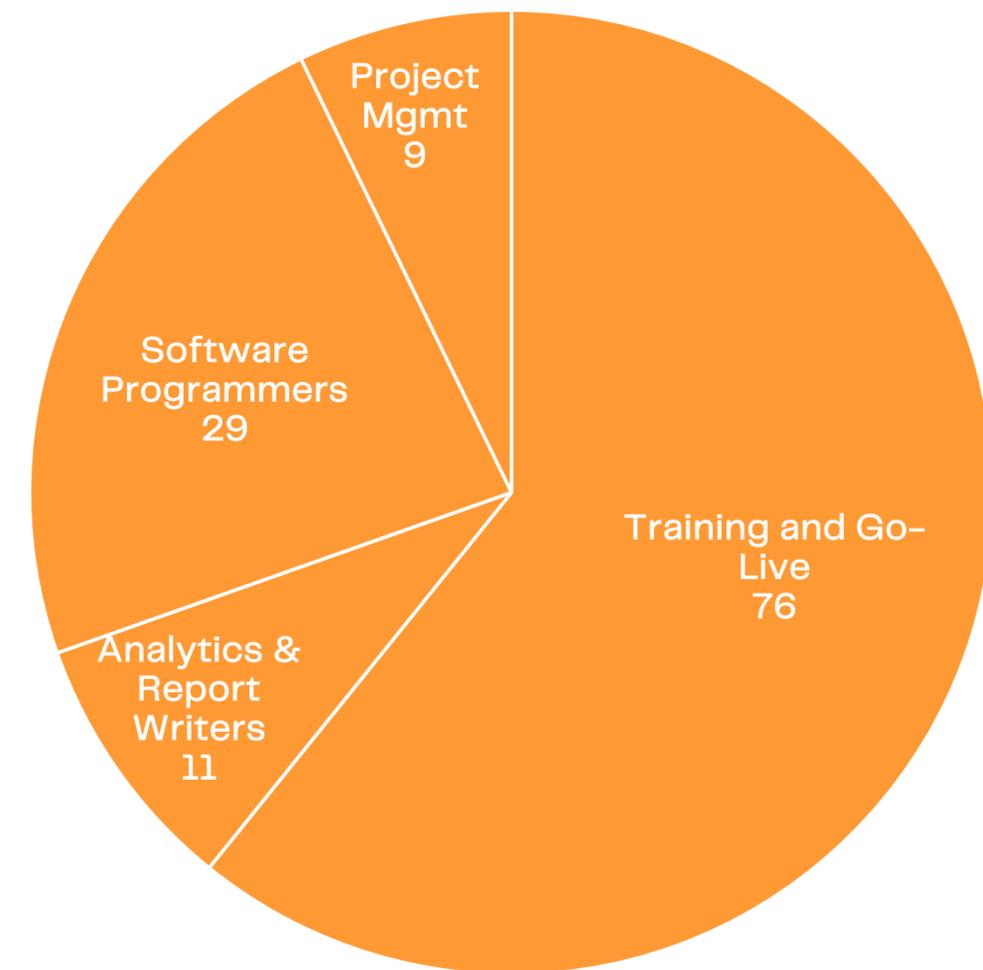
Phase II Implementation Budget (in millions)



■ Epic License
■ County Staff

■ Temporary Contracted Staff*
■ Other

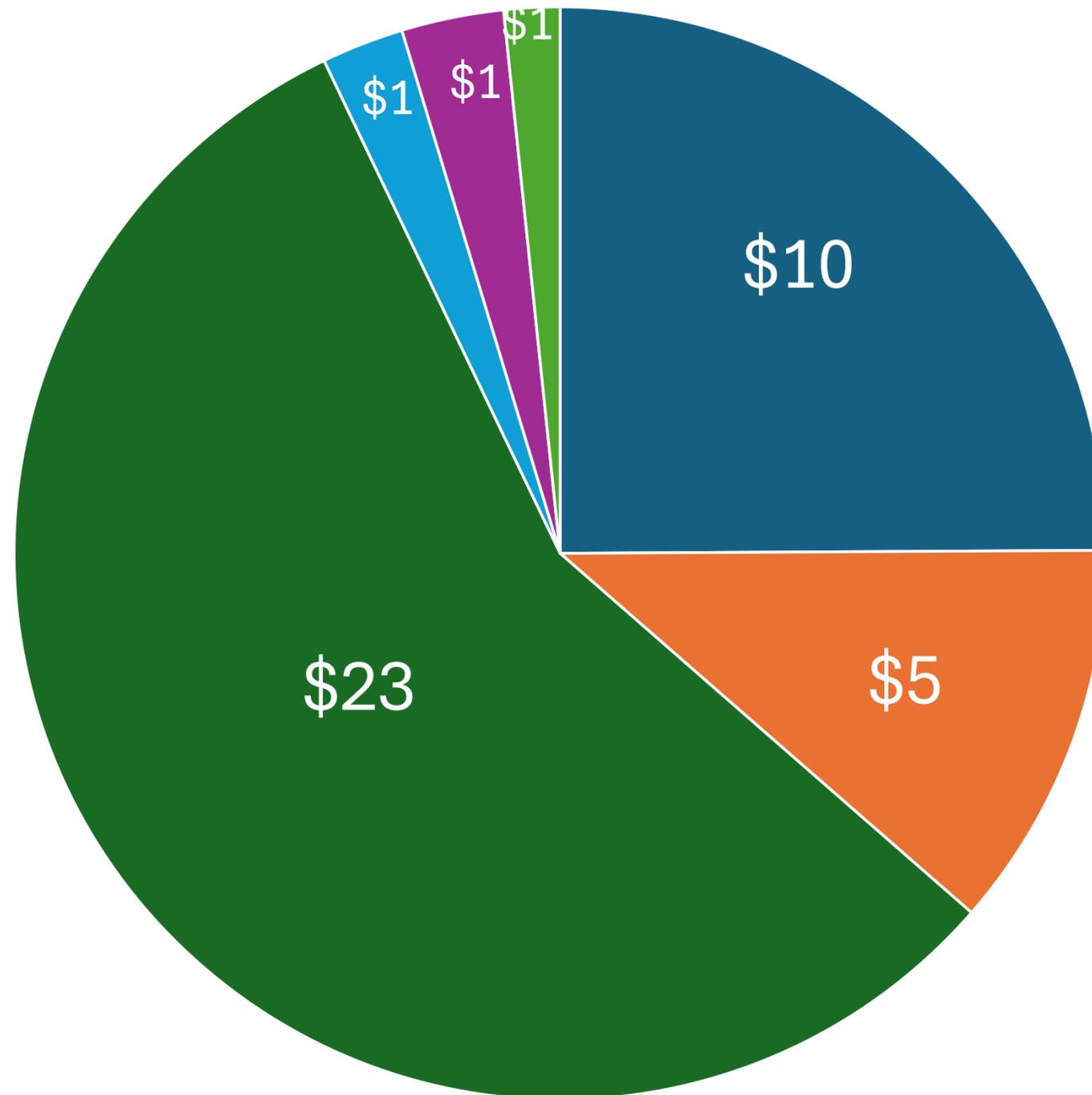
Temporary Contracted Staff – 125 CTG Staff



* Recommended contract with CTG for temporary implementation staffing support

FY27-28 Operational Budget – \$40 million

By Category, in millions



- Epic Agreement
- 3rd Party Applications
- County Labor
- Contractor Labor
- Other Charges
- Contingency

Investing in Our Resources:

FTE Support

EHR Analyst
I/II

23

EHR Analyst III

5

EHR Application
Leaders

2 Managers

2 Supervisors

Health IT
Admin

1 Office
Specialist

1 Admin
Assistant

1 IS Data
Specialist

Total New* Positions:

35

*New positions will be offset in part by the sunsetting of 24 limited term positions currently supporting Epic/ HIT Operations.

Investing in Our Resources:

CURRENT STATE: Epic Wave 1 Implementation & Ongoing Operations

Regular	49	\$13M
Limited Term	17	\$4.5M
TOTAL	66	\$17.5M

FUTURE STATE: Epic Mosaic Wave 2 Implementation & Ongoing Operations

Existing Regular	49	\$13M
New Regular (being requested today)	35	\$9.6M
Limited Term	0	\$0
TOTAL	84	\$22.6M

What We Can Look Forward To

Epic provides us with the tools we will need to address the challenges that lay ahead



Utilizing more of the tools and functionality in Epic to enhance safety, quality and efficiency



Epic implementation across Health will allow greater care coordination across Health in the same way it has happened internally at SMMC



Epic implementation across Health will ensure key information such as conservator status and medication usage will be more transparent across the system

One Patient. One Story.

One County Health.



SAN MATEO COUNTY HEALTH
HEALTH INFORMATION
TECHNOLOGY

The image features a vibrant, multi-colored mosaic background composed of irregular geometric shapes in shades of blue, yellow, orange, red, green, and purple. In the center, a large white circle with a blue border contains the text. The text is written in a bold, blue, sans-serif font and is arranged in two paragraphs.

**THE VALUE OF
MOSAIC ISN'T IN
MAKING EVERYTHING
THE SAME**

**IT'S IN CONNECTING
ALL THE PIECES**

Divisional Funding

Division	FY 27-28	Legacy Offset	Net Increase	Funding Source
ADS	2.8	0.82 (Q, Collabrios)	1.98	State claim and potentially some general fund within our existing allocation
BHRS	9.75	2.78 (Avatar)	6.97	Realignment
FHS	3.57	1.1 (Avatar)	2.47	MAA Annual Claiming, other state/federal funding, and potentially some general fund within our existing allocation
PHPP	2.99	0.8 (Orchard)	2.19	MAA Annual Claiming, other state/federal funding, and potentially some general fund within our existing allocation
Cor Health	1.98	0.60 (Cerner)	1.38	CalAIM Revenue from billable activities
SMMC	19.08	5.5 (eCW, Cerner, Pices)	13.58	This allocation will be a reduction from prior years as costs are shared among other divisions.
Total	\$40.17 M	\$11.6	\$28.57	

CHIEF INFORMATION OFFICER (CIO)

Rich Bailey

ADMINISTRATION

Health CIO Advisor
David McGrew

Administrative Team
Kathy Harnack
Laurie Diba (LT)

HEALTH DATA SERVICES

MANAGER: Tamara Wright

Interfaces & Interoperability Ops

Aung Tun (Supervisor)
Ed Heney (LT)
Luis Tovar
RJ Singleton (LT)

Program/Projects

Benjamin Korkis
Dave Anderson (Consultant)
Ed Chan (Supervisor)
Nan Lu
Nagesh Setty
Robin Stopa
Sophia Cheng
Srivatsa Hura
Steph Griffin
Virginia Di-Paola
Wil Wong

Reporting Ops

Aditi Verma (Consultant)
Archana Paravastu
Dennis Marenburg
Paul Johnson
Praful Gatti
Tobias Joel

FINANCIAL SERVICES

Sukhi Kaur

HITOPS

MANAGER: John DeLoney

Business Group

Alex Ramirez
Brian Gibson
Chethana Jois (CJ)
Darla Wintermantel
Elissa Li
Nadia Jafri
Sabah Shaikh
Suraj Singh

CSS Group

Alexandru Ursache
Dante Panugaling
Pansy Ang
Raphael Maass (LT)
Sean O'Donnell (Supervisor)

PORTFOLIO & PROGRAM MANAGEMENT

MANAGER: Tom Collins

Project Management

Haris Khan
Jojo Aranzamendez (Supervisor)
Montrella Wilson

Contracting

Natalie Del Sarto

Accounts Payable

Yazmin Berroteran (WOC)

TECHNICAL / SECURITY

MANAGER: Toni Nandwana

Security Coordinator

Brian De Lucia
Gautam Bhattacharya
Susana Duran
Zachary Stites

ISCSS

Guy Gov

ASSISTANT CHIEF INFORMATION OFFICER (ACIO)

Joseph Morales

AMBULATORY / POPULATION HEALTH

MANAGER: Cecilia Diaz

EpicCare Ambulatory Analyst

James Burrows
Kyle Nicholson (Consultant)
Muna Panday
Nereyda Gonzalez

Healthy Planet Analyst

Alyssa Davis (LT)
Lisa Behravesh

Patient Exp. (MyChart) Analyst

Alma Villasenor (LT)
Luis Reyes

Wisdom Analyst

Joseph Hunter

INFORMATICS / TRAINING

MANAGER: Taylor Hooker (LT)

Nursing Informaticist

Denise Watson Miller
Hannah Zhang (LT)
Kevin Wu (LT)
Jessica Jung
Senait Habtemicael
Terri Clifton

Training Coordinator

Paige Franjione (LT)
Ted Shab (LT)

INPATIENT / ANCILLARY

MANAGER: Eddie Lau

ASAP/Care Everywhere Analyst

Aisha Williams

Beaker Analyst

Aditi Shah
Ellie Homen
Jack Le (Supervisor)

Clin Doc Analyst

Alys Herring (Supervisor)
Jaime Warren Buckhanan
Marina Alcott
Melissa Stewart
Travis Gates (Consultant)

EpicCare Inpatient Orders Analyst

Andrew Lynde (Consultant)
Cecil Agdipa
Derrick Tse (LT)
Marcia Matyga

Grand Central Analyst

Tina Nguyen

Lumens

Carolyn Vo

OpTime & Anesthesia Analyst

Clavel Bascom
Michael Truong (LT)

Radiant Analyst

Brandon Kim (LT)
Lisa Tso
Marquis Reeves (LT)

Willow - Ambulatory Pharm Analyst

Nesphor Wakoli
Russell Ruanto (Epic Boost)

Willow - Inpatient Pharm Analyst

Avni Kardani
Deepika Perumilla
Russell Ruanto (Epic Boost)
Shahab Siddique (Consultant)

REV / REGISTRATION / SCHEDULING / HIM

MANAGER: Fred Sweers
SUPERVISOR: Scott Dinkard

Cadence/Prelude Analyst

Dennis Vong
Guenn Trent
Theo Tabora

HIM Coding and Abstracting Analyst

Isela Pena
Michelle Martinez (Onbase)

Resolute Hospital Billing Analyst

Connor McGuigan
Jennifer Andrews (Consultant)
Stuart Anderson (Consultant)
Tej Edara

Resolute Hosp Billing Claims Analyst

Marya Gomez

Resolute Prof. Billing Analyst

Rajee Lingisetty
Siddhartha (Sidd) Patwardhan (Consultant)

Resolute Prof. Billing Claims Analyst

Locassio Harris

BHRS Team

Andrei Ostrea
Joseph Del Aguila
Maitreyi Ramachandran
Matthew Compelube
Sneha Rayadurga
Tan Quach



SAN MATEO COUNTY HEALTH

HEALTH INFORMATION TECHNOLOGY

Epic Integrated Opportunities- Wave 1 Divisions Only

