



Phase	Milestone	Deliverable ID
Definition	1	
	2	
	3	
	4	
	5	
	6	
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	8	
Phase 1		
	9	

	10	
Phase 2		

Phase 3	11*	
Phase 3	12	12.1*
		12.2
		12.3
		12.4
		009-01 108-01

13	014-01 015-01 010-01 018-01 016-01 017-01
14	009-02 108-02 010-02 016-02 018-02 012-01 013-01
15	002-01 003-01 004-01 005-01 012-02 013-02 014-02 015-02 017-02 011-01 019-01 109-01 020-01 022-01 026-01 044-01 045-01

046-01
023-01

110-01

111-01
021-01

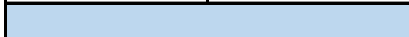


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025-02

		027-02
		029-02
		030-02
	18	031-02
		032-02
		040-02
		041-02
		042-02
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Phase 3		035-02
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Phase 4		085-02
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103-02

Phase 5A, Phase 5B, Phase 5C		
	26	093-02 094-02 104-02 105-02 106-02 107-02
	27	
	28	085-03 086-03 087-03 088-03 089-03 090-03 091-03 092-03 093-03 094-03 095-03 096-03 097-03 098-03 099-03 100-03

		101-03 102-03 103-03 104-03 105-03 106-03 107-03 108-00 109-00
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* Milestones 11 and 12.1 deliverables and ass

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Production Support Cost \$ 641,120.00

Phase 1 & 2	Production Support	
Phase 3	Production Support	
Phase 4	Production Support	
Phase 5	Production Support	
APAS Production		

Total APAS 3-Year Development/Implementa

Phase	Milestone	Deliverable ID
Phase 3	32	AM5-01
	33	AM5-02
	34	AM5-03
	35	AM5-04
	36	AM5-05
	37	AM5-06

	38	AM5-07
	39	AM5-08
	40	AM5-09
	41	AM5-10
Phase 4	42	AM5-11
	43	AM5-12
	44	AM5-13
	45	AM5-14
	46	AM5-15
	47	AM5-16
Phase 5A, Phase 5B, Phase 5C	48	AM5-17
	49	AM5-18
	50	AM5-19
APAS Amend		

Total APAS 3-Year Development/Implementation 10% adjustment
APAS approved Change Request (CR) # 13, 14
APAS approved Change Request # 22
Total APAS 3 1/2 -Year Development/Implementation + 10% adjustment + CR # 13, 14, 18, and 22
APAS 10-year Maintenance & Operations Support
APAS Development Contingency cost (BOS Reserves)
APAS Development Contingency (additional costs)
APAS Development Contingency CR Costs (CR # 13, 14, 18, & 22)
APAS Development Contingency (ACRE Reserves)
Total APAS 3 1/2-Year Development/Implementation 10% adjustment + CR # 13, 14, 18, & 22 + APAS

Publicis Sapient:

Signature

By: _____

Printed Name

Its: _____

Title

Date: _____

Amendment # 5: Exhibit B - Fee Methodology and Payments # 5 (SOW # 1)

Deliverables and Key Milestones	Date	% of Total Definition / Build Phase Fee
Initial Kickoff & Planning	Month 1	10%
High Level Business Requirement	Month 2	15%
Detailed Business Requirement	Month 3	15%
Solution Design	Month 4	20%
Technical Requirements & Software Requirement Specifications	Month 5	20%
Planning	Month 6	20%
Definition Phase Acceptance and Sign off - Holdback Release	Month 9	50%
Total Definition Phase Payments		
Release 1.1 - Development & Testing Complete Release 1.1 - UAT Complete Release 1.1 - Production Deployment (BPP Trends Calculations) Implementation Complete * Setup of Build, QA, UAT, and Production Environments for Salesforce, AWS, and Talend * Setup of Jira, Jenkins & QA Automation Tools * Setup of Security Framework * BPP Trends Calculations	Month 12 (December 2019)	8%
Release 1.1 Production Deployment (BPP Trends Imports)	Month 15 (March 2020)	10%
Release 1.2 - Development & Testing Complete		
Release 1.2 - UAT Complete		
Release 1.2 - Production Deployment		
Release 1.3 - Development & Testing Complete		
Release 1.3 - UAT Complete		
Implementation Complete		
* BPP Trends Imports		
* Building Permits		
* Disabled Veteran Exemptions		

* Business Rule Framework		
* Mills Act (Moved Out to Phase 5) (D105)		
In Progress (Release 1.3)		
* Aircrafts (Moved Out to Phase 4) (D101)		
* Work Item Management (Moved Out to Phase 3 - Milestone 12) (D98)		
* TPZ (Moved Out to Phase 5) (D106)		
* Williamson (Moved Out to Phase 5) (D107)		
Release 1.1 Warranty Complete and Acceptance - Holdback Release	Month 15 (March 2020)	
Definition Phase - Holdback Release (50%)	Month 15 (March 2020)	50%
Total Partial Payments for Month 15		
Total Phase 1 Payments		
Release 1.3 - Production Deployment (Moved to Phase 3 - Milestone 12) (D100)	Month 18 (June 2020)	11%
Release 2.1 - Development & Testing Complete		
Release 2.1 - UAT Complete		
Common Architecture (\$165429.22)		
*Phase 2: Advanced features for Work Item Management, Work Item Non-management, and Tracking		
* Phase 3: Property Structure (foundation) for Real Property (Moved in from Phase 3) (D94)		
* Phase 3: Base Year Management Foundation (Moved in from Phase 3) (D95)		
* Phase 3: Roll Management Foundation (Moved in from Phase 3) (D96)		
* Phase 4: BPP Account Model (Moved in from Phase 4) (D110)		
* Phase 4: Roll Management Foundation (Moved in from Phase 4) (D111)		
Implementation Complete (Release 1.3)		
* Aircrafts (Moved Out to Phase 4) (D102)		
* TPZ		
* Williamson		

* Work Item Management (Moved Out to Phase 3 - Milestone 12) (D99)		
* SFIA, Non SFIA (Moved Out to Phase 5) (D108)		
* Document Generation		
* FileNet Integration (Moved Out to Phase 3) (D96)		
* Document Management		
* Communication Management		
In Progress		
* Real Property (Moved Out to Phase 3) (D95)		
Release 1.2 & Release 1.3 - Warranty Complete and Acceptance - Holdback Release	Month 18 (June 2020)	
Total Partial Payments for Month 18		
		Total Phase 2 Payments
Release 3.1 - Development & Testing Complete Release 3.1 - UAT Complete UAT Complete * Parcel Management * Ownership & Transfer Management * APN Allocation * Real Property - Base Year Transfer * Secured Property Management	Month 21 (September 2020)	10%
* Property Structure (foundation) for Real Property (Moved		
* Base Year Management Foundation (Moved Out to		
* Roll Management Foundation (Moved Out to Common		
Release 3.2 - Development & Testing Complete Release 3.2 - UAT Complete UAT Complete * Real Property - Property Appraisals (In Systems, Out of * Secured Events (Calamity, Appeal, Decline, Exemption)	Month 24 (December 2020)	10%
Work Item Management (Moved in From Phase 2 - Milestone 9)		
Work Item Management (Moved in From Phase 2 - Milestone 10)		
Release 1.3 - Production Deployment (Moved from Phase 2 - Milestone 10)		
Release 1.2 & Release 1.3 - Warranty Complete and Acceptance - Holdback Release	Month 24 (December 2020)	
Tracking - Audit Trail - QA/UAT 1		0.00%
Business Events - QA/UAT 1		0.40%

APN Manual Update - QA/UAT 1	Month 28 (April 2021)	0.40%
APN Splits and Combines - QA/UAT 1		0.40%
GIS Integration - Technical Foundation - QA/UAT 1		0.20%
GIS Integration copy/paste from APAS to ArcGIS - QA/UAT 1		0.20%
APN Remaps - QA/UAT 1		0.40%
Parcel Characteristics - QA/UAT 1		0.40%
Total Projected Amount for April 2021		

Tracking - Audit Trail - UAT 2	Month 29 (May 2021)	0.00%
Business Events - UAT 2		0.50%
GIS Integration - Technical Foundation - UAT 2		0.25%
APN Remaps - UAT 2		0.50%
GIS Integration copy/paste from APAS to ArcGIS - UAT 2		0.25%
Tax Controller Integration - Technical Foundation - QA/UAT 1		0.20%
Tax Controller Integration - QA/UAT 1		0.20%
Total Projected Amount for May 2021		

Communication Management - Technical Foundation - QA/UAT 1	Month 30 (June 2021)	0.00%
Document Generation - Technical Foundation - QA/UAT 1		0.00%
Document Management - Technical Foundation - QA/UAT 1		0.00%
E signature - Technical Foundation - QA/UAT 1		0.00%
Tax Controller Integration - Technical Foundation - UAT 2		0.25%
Tax Controller Integration - Translator Utility - UAT 2		0.25%
APN Manual Update - UAT 2		0.50%
APN Splits and Combines - UAT 2		0.50%
Parcel Characteristics - UAT 2		0.50%
Recorder Integration - Technical Foundation - QA/UAT 1		0.20%
Recorder Integration - QA/UAT 1		0.20%
Recorder Integration (Grantor & Grantee) - QA/UAT 1		0.20%
Base Year Management - QA/UAT 1		0.60%
FileNet Integration - QA/UAT 1		0.20%
Ownership - QA/UAT 1		0.20%
Situs Management - QA/UAT 1		0.20%
TRA Updates - QA/UAT 1		0.20%

APN Ancestry Data - QA/UAT 1		0.20%
Exclusions - QA/UAT 1		0.20%
Parcel Management Retrofit - QA/UAT 1 (End-to-End Testing)		1.20%
Email, Docusign Integration - QA/UAT 1		0.30%
Transfers (Single Family) - Simple Scenario - QA/UAT 1		0.40%

Total Projected Amount for June 2021

Recorder Integration - Technical Foundation - UAT 2	Month 31 (July 2021)	0.25%
Recorder Integration - UAT 2		0.25%
Situs Management - UAT 2		0.25%
TRA Updates - UAT 2		0.25%
APN Ancestry Data - UAT 2		0.25%
Transfers (Single Family) - Simple Scenario - UAT 2		0.50%
New Construction (with Supplementals) + Characteristics - QA/UAT 1		0.10%

Total Projected Amount for July 2021

Communication Management - Technical Foundation - UAT 2		0.00%
Document Generation - Technical Foundation - UAT 2		0.00%
Document Management - Technical Foundation - UAT 2		0.00%
E signature - Technical Foundation - UAT 2		0.00%
Base Year Management - UAT 2		0.75%
FileNet Integration - UAT 2		0.25%
Ownership - UAT 2		0.25%
Recorder Integration (Grantor & Grantee) - UAT 2		0.25%
Parcel Management Retrofit - UAT 2 (End-to-End Testing)		1.50%
Email, Docusign Integration - UAT 2		0.38%
LEOPS - QA/UAT 1		0.20%
Exclusions - UAT 2		0.25%
New Construction (with Supplementals) + Characteristics - UAT 2		0.13%
RP Construction Discovery - QA/UAT 1		0.10%
Roll Calculation/Correction Engine Framework - Automated (Prop 13 Properties) - QA/UAT 1		0.80%
RP APN Value Input & Allocation + Characteristics - QA/UAT 1		0.10%
Direct Enrollment (with Supplementals) - QA/UAT 1		0.10%

RP CIO (with Supplementals) including Prop 60/90/110 and Prop 58/193 processing - QA/UAT 1		0.20%	
Economic Units - QA/UAT 1		0.10%	
Government CIO - QA/UAT 1		0.20%	
Mobile Homes - QA/UAT 1		0.20%	
BMR/Affordable Housing - QA/UAT 1		0.40%	
Ownership & Transfers (Other Cases) - QA/UAT 1	Month 32 (August 2021)	0.20%	
Homeowners Exemption including Multiple claims - QA/UAT 1 (End-to-End Testing)		1.60%	
RP Roll Corrections - Manual Entry - QA/UAT 1		0.20%	
RP Penalties - Manual Entry - QA/UAT 1		0.20%	
RP Escapes - QA/UAT 1		0.20%	
		0.10%	
RP Appeals - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Declines - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Calamities - data capture for roll/assessed value - QA/UAT 1		0.10%	
Mobile Homes - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Institutional Exemptions - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Disabled Vets - retrofit/expand/integrate including multiple claims - QA/UAT 1		0.10%	
		0.10%	
RP Mills - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Williamson - data capture for roll/assessed value - QA/UAT 1		0.10%	
		0.10%	
RP TPZ - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Gas, Mine & Mineral - data capture for roll/assessed value - QA/UAT 1		0.10%	
RP Cal Water - data capture for roll/assessed value - QA/UAT 1 (End-to-End Testing)		1.00%	
RP Roll Generation - QA/UAT 1 (End-to-End Testing)		1.80%	
RP Roll - Tax Controller Integration - QA/UAT 1		0.20%	
RP Roll - Tax Collector Integration - QA/UAT 1		0.00%	
Late Filing Penalties (New to EZ Access) - QA/UAT 1		0.40%	
RP Roll Open/Close - QA/UAT 1		0.40%	
Roll Bridge - QA/UAT 1		0.60%	
Total Projected Amount for August 2021			
Milestone 12.2, 12.3 & 12.4 Warranty Complete Holdback Release			
LEOPS - UAT 2		0.25%	
Roll Calculation/Correction Engine Framework - Automated (Prop 13 Properties) - UAT 2		1.00%	

RP APN Value Input & Allocation + Characteristics - UAT 2	Month 33 (September 2021)	0.13%
RP Construction Discovery - UAT 2		0.13%
Direct Enrollment (with Supplementals) - UAT 2		0.13%
RP CIO (with Supplementals) including Prop 60/90/110 and Prop 58/193 processing - UAT 2		0.25%
Economic Units - UAT 2		0.13%
RP Roll Corrections - Manual Entry - UAT 2		0.25%
RP Penalties - Manual Entry - UAT 2		0.25%
RP Escapes - UAT 2		0.25%
		0.13%
RP Appeals - data capture for roll/assessed value - UAT 2		0.20%
BPP Account Management - QA/UAT 1		0.20%
BPP Property Statement Processing - QA/UAT 1		0.20%
Total Projected Amount for September 2021		

Government CIO - UAT 2	Month 34 (October 2021)	0.25%
Mobile Homes - UAT 2		0.25%
BMR/Affordable Housing - UAT 2		0.50%
Ownership & Transfers (Other Cases) - UAT 2		0.25%
Homeowners Exemption including Multiple claims - UAT 2 (End-to-End Testing)		2.00%
		0.13%
RP Declines - data capture for roll/assessed value - UAT 2		0.13%
RP Calamities - data capture for roll/assessed value - UAT 2		0.13%
		0.13%
Mobile Homes - data capture for roll/assessed value - UAT 2		0.13%
RP Institutional Exemptions - data capture for roll/assessed value - UAT 2		0.13%
RP Disabled Vets - retrofit/expand/integrate including multiple claims - UAT 2		0.13%
RP Mills - data capture for roll/assessed value - UAT 2		0.13%
		0.13%
RP Williamson - data capture for roll/assessed value - UAT 2		0.13%
RP TPZ - data capture for roll/assessed value - UAT 2		0.13%
RP Gas, Mine & Mineral - data capture for roll/assessed value - UAT 2		0.13%
RP Cal Water - data capture for roll/assessed value - UAT 2 (End-to-End Testing)		1.25%
RP Roll Generation - UAT 2 (End-to-End Testing)		2.25%
RP Roll - Tax Controller Integration - UAT 2		0.25%
RP Roll - Tax Collector Integration - UAT 2		0.00%
Late Filing Penalties (New to EZ Access) - UAT 2		0.50%
RP Roll Open/Close - UAT 2	0.50%	
Roll Bridge - UAT 2	0.75%	

BPP SDR/eSDR Integration - Technical Foundation - QA/UAT 1		0.20%
Roll Calculation/Correction Engine Framework - Automated (Unsecured) - QA/UAT 1		0.40%
BPP SDR/eSDR Integration - QA/UAT 1		0.40%
BPP Valuation (Schedule A, Schedule B, etc) - QA/UAT 1 (End-to-End Testing)		1.20%

Total Projected Amount for October 2021

BPP SDR/eSDR Integration - Technical Foundation - UAT 2	Month 35 (November 2021)	0.25%
BPP Account Management - UAT 2		0.25%
BPP Property Statement Processing - UAT 2		0.25%
Roll Calculation/Correction Engine Framework - Automated (Unsecured) - UAT 2		0.50%
BPP SDR/eSDR Integration - UAT 2		0.50%
BPP Valuation (Schedule A, Schedule B, etc) - UAT 2 (End-to-End Testing)		1.50%
Boat Statement Processing - QA/UAT 1		0.20%
Boat Valuation - QA/UAT 1		0.20%
General Aircraft Statement Processing - QA/UAT 1		0.20%
General Aircraft Valuation - QA/UAT 1		0.20%
BPP Integration with Print & Mailing Vendor - Technical Foundation - QA/UAT 1		0.20%
		0.20%
BPP Integration with Print & Mailing Vendor - QA/UAT 1		

Total Projected Amount for November 2021

Communication Management - Technical Foundation - Production Deployment		0.00%
Document Generation - Technical Foundation - Production Deployment		0.00%
Document Management - Technical Foundation - Production Deployment		0.00%
E signature - Technical Foundation - Production Deployment		0.00%
Tracking - Audit Trail - Production Deployment		0.00%
GIS Integration - Technical Foundation - Production Deployment		0.05%
Recorder Integration - Technical Foundation - Production Deployment		0.05%
Tax Controller Integration - Technical Foundation - Production Deployment		0.05%
Tax Controller Integration - Translator Utility - Production Deployment		0.05%

APN Manual Update - Production Deployment	0.10%
APN Splits and Combines - Production Deployment	0.10%
APN Remaps - Production Deployment	0.10%
Parcel Characteristics - Production Deployment	0.10%
GIS Integration copy/paste from APAS to ArcGIS - Production Deployment	0.05%
Recorder Integration - Production Deployment	0.05%
Base Year Management - Production Deployment	0.15%
Transfers (Single Family) - Simple Scenario - Production Deployment	0.10%
FileNet Integration - Production Deployment	0.05%
Business Events - Production Deployment	0.10%
Ownership - Production Deployment	0.05%
Situs Management - Production Deployment	0.05%
TRA Updates - Production Deployment	0.05%
APN Ancestry Data - Production Deployment	0.05%
Recorder Integration (Grantor & Grantee) - Production Deployment	0.05%
Parcel Management Retrofit - Production Deployment (End-to-End Testing)	0.30%
	0.08%
Email, Docusign Integration - Production Deployment	
Exclusions - Production Deployment	0.05%
LEOPS - Production Deployment	0.05%
Roll Calculation/Correction Engine Framework - Automated (Prop 13 Properties) - Production Deployment	0.20%
RP APN Value Input & Allocation + Characteristics - Production Deployment	0.03%
New Construction (with Supplementals) + Characteristics - Production Deployment	0.03%
RP Construction Discovery - Production Deployment	0.03%
Direct Enrollment (with Supplementals) - Production Deployment	0.03%
	0.05%
RP CIO (with Supplementals) including Prop 60/90/110 and Prop 58/193 processing - Production Deployment	
Economic Units - Production Deployment	0.03%
Government CIO - Production Deployment	0.05%
Mobile Homes - Production Deployment	0.05%
BMR/Affordable Housing - Production Deployment	0.10%
Ownership & Transfers (Other Cases) - Production Deployment	0.05%
Homeowners Exemption including Multiple claims - Production Deployment (End-to-End Testing)	0.40%

**Month 36
(December 2021)**

RP Roll Corrections - Manual Entry - Production Deployment		0.05%
RP Penalties - Manual Entry - Production Deployment		0.05%
RP Escapes - Production Deployment		0.05%
RP Appeals - data capture for roll/assessed value - Production Deployment		0.03%
Mobile Homes - data capture for roll/assessed value - Production Deployment		0.03%
RP Institutional Exemptions - data capture for roll/assessed value - Production Deployment		0.03%
RP Disabled Vets - retrofit/expand/integrate including multiple claims - Production Deployment		0.03%
RP Mills - data capture for roll/assessed value - Production Deployment		0.03%
RP Williamson - data capture for roll/assessed value - Production Deployment		0.03%
RP TPZ - data capture for roll/assessed value - Production Deployment		0.03%
RP Gas, Mine & Mineral - data capture for roll/assessed value - Production Deployment		0.03%
RP Cal Water - data capture for roll/assessed value - Production Deployment (End-to-End Testing)		0.25%
RP Roll Generation - Production Deployment (End-to-End Testing)		0.45%
RP Roll - Tax Controller Integration - Production Deployment		0.05%
RP Roll - Tax Collector Integration - Production Deployment		0.00%
Late Filing Penalties (New to EZ Access) - Production Deployment		0.10%
RP Roll Open/Close - Production Deployment		0.10%
Roll Bridge - Production Deployment		0.15%
RP Declines - data capture for roll/assessed value - Production Deployment		0.03%
RP Calamities - data capture for roll/assessed value - Production Deployment		0.03%
Total Projected Phase 3 Amount for December 2021		
BPP Integration with Print & Mailing Vendor - Technical Foundation - UAT 2		0.25%
BPP Integration with Print & Mailing Vendor - UAT 2		0.25%
Boat Statement Processing - UAT 2		0.25%
Boat Valuation - UAT 2		0.25%
General Aircraft Statement Processing - UAT 2		0.25%
General Aircraft Valuation - UAT 2		0.25%
BPP Roll Generation - QA/UAT 1		0.40%
	Month 36 (December 2021)	

BPP Roll Corrections - QA/UAT 1		0.40%
BPP Supplementals - QA/UAT 1		0.40%
BPP Escapes - QA/UAT 1		0.20%
BPP Penalties - QA/UAT 1		0.20%
		1.20%
BPP Roll Open/Close - QA/UAT 1 (End-to-End Testing)		

Total Projected Phase 4 Amount for December 2021

Total Projected Amount for December 2021

BPP Roll Generation - UAT 2	Month 37 (January 2022)	0.50%
BPP Roll Corrections - UAT 2		0.50%
BPP Supplementals - UAT 2		0.50%
BPP Escapes - UAT 2		0.25%
BPP Penalties - UAT 2		0.25%
BPP Roll Open/Close - UAT 2 (End-to-End Testing)		1.50%
BPP Roll - Tax Collector Integration - QA/UAT 1		0.00%
BPP Roll - Tax Controller Integration - QA/UAT 1		0.30%
Commerical Airlines Statement Export & Import Results - QA/UAT 1		0.20%
		0.10%
BPP Other Special Statement Data Capture - QA/UAT 1		0.10%
BPP Audits Data Capture - QA/UAT 1		0.10%
BPP Appeals Data Capture - QA/UAT 1		0.30%
RP Restricted Historical Property - Appraisal - QA/UAT 1		0.30%
RP Restricted Open Space Property - Appraisal - QA/UAT 1		0.30%
RP Timberland Production Zone Act Property - Appraisal - QA/UAT 1	0.30%	
RP Property Appraisals - Calwater Appraisal - QA/UAT 1	0.30%	

Total Projected Amount for January 2022

BPP Roll - Tax Collector Integration - UAT 2	Month 38 (February 2022)	0.00%
BPP Roll - Tax Controller Integration - UAT 2		0.38%
Commerical Airlines Statement Export & Import Results - UAT 2		0.25%
BPP Other Special Statement Data Capture - UAT 2		0.13%
BPP Audits Data Capture - UAT 2		0.13%
BPP Appeals Data Capture - UAT 2		0.13%
Possessory Interest - SFIA Appraisal - QA/UAT 1		0.50%
Possessory Interest - Landing rights Appraisal - QA/UAT 1		0.40%

Total Projectd Amount for February 2022

RP Restricted Historical Property - Appraisal - UAT 2	Month 39 (March 2022)	0.38%
RP Restricted Open Space Property - Appraisal - UAT 2		0.38%
RP Timberland Production Zone Act Property - Appraisal - UAT 2		0.38%
RP Property Appraisals - Calwater Appraisal - UAT 2		0.38%
Possessory Interest - Non-SFIA Appraisal - QA/UAT 1		0.40%
Possessory Interest - Cable Appraisal - QA/UAT 1		0.40%
Possessory Interest - SFIA Appraisal - UAT 2		0.63%
Possessory Interest - Landing rights Appraisal - UAT 2		0.50%
RP Appeals Processing - QA/UAT 1		0.60%
BPP Appeals Processing - QA/UAT 1		0.40%
APN Ancestry Graphical Representation - QA/UAT 1		0.40%
Chain of Title - QA/UAT 1		0.40%
BPP Questionnaire - QA/UAT 1		0.40%
BPP Property Discovery - QA/UAT 1		0.50%
Exemption Processing - Homeowners - QA/UAT 1		0.40%
Exemption Processig - Institutional - QA/UAT 1		0.40%
BPP Audit & BPS Export from APAS - QA/UAT 1		0.40%
BPP Audit Results Automated Import - QA/UAT 1		0.40%
RP Decline in Value Processing - QA/UAT 1		0.40%
RP Calamity Processing - QA/UAT 1		0.40%
BPP Calamity Processing - QA/UAT 1		0.40%
RP Print & Mailing Vendor Integration - QA/UAT 1		0.40%
Document Scanning - QA/UAT 1		0.40%
Phase 3 Warranty Complete Holdback Release		
Total Projected Phase 4 Amount for March 2022		
Phase 3 Warranty Complete Holdback Release		
Total Projected Amount for March 2022		
BPP SDR/eSDR Integration - Technical Foundation - Production Deployment		0.05%
BPP Integration with Print & Mailing Vendor - Technical Foundation - Production Deployment		0.05%
BPP Account Management - Production Deployment		0.05%
BPP Property Statement Processing - Production Deployment		0.05%

Roll Calculation/Correction Engine Framework - Automated (Unsecured) - Production Deployment		0.10%	
		0.10%	
BPP SDR/eSDR Integration - Production Deployment			
BPP Valuation (Schedule A, Schedule B, etc) - Production Deployment (End-to-End Testing)		0.30%	
		0.05%	
Boat Statement Processing - Production Deployment			
Boat Valuation - Production Deployment		0.05%	
General Aircraft Statement Processing - Production Deployment		0.05%	
General Aircraft Valuation - Production Deployment	Month 40 (April 2022)	0.05%	
BPP Integration with Print & Mailing Vendor - Production Deployment		0.05%	
BPP Roll Generation - Production Deployment		0.10%	
BPP Roll Corrections - Production Deployment		0.10%	
BPP Supplementals - Production Deployment		0.10%	
BPP Escapes - Production Deployment		0.05%	
BPP Penalties - Production Deployment		0.05%	
BPP Roll Open/Close - Production Deployment (End-to-End Testing)		0.30%	
BPP Roll - Tax Collector Integration - Production Deployment		0.00%	
BPP Roll - Tax Controller Integration - Production Deployment		0.08%	
Commerical Airlines Statement Export & Import Results - Production Deployment		0.05%	
BPP Other Special Statement Data Capture - Production Deployment		0.03%	
BPP Audits Data Capture - Production Deployment		0.03%	
		0.03%	
BPP Appeals Data Capture - Production Deployment			
Total Projected Phase 4 Amount for April 2022			
Possessory Interest - Non-SFIA Appraisal - UAT 2		Month 40 (April 2022)	0.50%
Possessory Interest - Cable Appraisal - UAT 2			0.50%
APN Ancestry Graphical Representation - UAT 2			0.50%
Chain of Title - UAT 2			0.50%
BPP Questionnaire - UAT 2	0.50%		
BPP Property Discovery - UAT 2	0.63%		
Exemption Processing - Homeowners - UAT 2	0.50%		
Exemption Processig - Institutional - UAT 2	0.50%		
BPP Audit & BPS Export from APAS - UAT 2	0.50%		
BPP Audit Results Automated Import - UAT 2	0.50%		
RP Decline in Value Processing - UAT 2	0.50%		

Total Projected Phase 5 Amount for April 2022

Total Projected Amount for April 2023

RP Appeals Processing - UAT 2	Month 41 (May 2022)	0.75%
BPP Appeals Processing - UAT 2		0.50%
RP Calamity Processing - UAT 2		0.50%
BPP Calamity Processing - UAT 2		0.50%
RP Print & Mailing Vendor Integration - UAT 2		0.50%
Document Scanning - UAT 2		0.50%

Total Projected Amount for May 2022

	Month 42 (June 2022)	

Total Projected Amount for June 2022

RP Restricted Historical Property - Appraisal - Production Deployment	Month 43 (July 2022)	0.08%
RP Restricted Open Space Property - Appraisal - Production Deployment		0.08%
RP Timberland Production Zone Act Property - Appraisal - Production Deployment		0.08%
RP Property Appraisals - Calwater Appraisal - Production Deployment		0.08%
Possessory Interest - Non-SFIA Appraisal - Production Deployment		0.10%
Possessory Interest - Cable Appraisal - Production Deployment		0.10%
Possessory Interest - SFIA Appraisal - Production Deployment		0.13%
Possessory Interest - Landing rights Appraisal - Production Deployment		0.10%
RP Appeals Processing - Production Deployment		0.15%
BPP Appeals Processing - Production Deployment		0.10%
APN Ancestry Graphical Representation - Production Deployment		0.10%
Chain of Title - Production Deployment		0.10%
BPP Questionnaire - Production Deployment		0.10%
BPP Property Discovery - Production Deployment		0.13%
Exemption Processing - Homeowners - Production Deployment		0.10%
Exemption Processig - Institutional - Production Deployment		0.10%

BPP Audit & BPS Export from APAS - Production Deployment		0.10%
BPP Audit Results Automated Import - Production Deployment		0.10%
		0.10%
RP Decline in Value Processing - Production Deployment		
RP Calamity Processing - Production Deployment		0.10%
BPP Calamity Processing - Production Deployment		0.10%
RP Print & Mailing Vendor Integration - Production Deployment		0.10%
Document Scanning - Production Deployment		0.10%
Phase 4 Warranty Complete Holdback Release		
Total Projected Phase 5 Amount for July 2022		
Phase 3 Non-MVP	Month 43 (July 2022)	10.00%
Phase 4 Non-MVP		5.00%
Total Non-MVP Amount for July 2022		
Phase 4 Warranty Complete Holdback Release		
Total Projected Amount for July 2022		
	Month 44 (August 2022)	
Total Projected Amount for August 2022		
	Month 45 (September 2022)	
Total Projected Amount for September 2022		
Phase 3 Non-MVP Warranty Complete Holdback Release	Month 46 (October 2022)	
Phase 4 Non-MVP Warranty Complete Holdback Release		
Phase 5 Warranty Complete Holdback Release		
Total Projected Amount for October 2022		
Total		100.00%
Total Amount - April 2021 - October 2022		
Milestone 10 Amount (Already Paid)		

Milestone 9 Amount (Already Paid)
Milestone 8 Amount (Already Paid)
Phase 3 - Milestone 12.2 (Work Item Management) Amount (Already Paid)
Phase 3 - Milestone 12.3 (Work Item Management) Amount (Already Paid)
Phase 3 - Milestone 12.4 (Release 1.3 - Production Deployment) Amount (Already Paid)
Total APAS Build Phase Cost
Definition Phase Amount
Total APAS Development and Implementation Cost (Includes additional amount from Gaps Change Request)

ociated payments have been distributed across Milestones 13 through 21

Implementation M&O

Phase 1 & 2 Maintenance & Operations	May-21	10%
Phase 3 Maintenance & Operations	Oct-21	60%
Phase 4 Maintenance & Operations	Feb-22	20%
Phase 5 Maintenance & Operations	May-22	10%
M&O for Phase 1, 2, 3, 4, 5 Cost		

tion, and Production M&O for Phase 1, 2, 3, 4 & 5 Cost		
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APAS Amendment # 5 Payment Schedule
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Deliverables and Key Milestones	Date	% of Total Amendment # 5 Fee
Parcel Management (all components) ACRE QA (UAT 1) complete	November, 2021	5.35%
Parcel Management (all components) End User UAT (UAT 2) complete	December, 2021	6.69%
CIO (all components) ACRE QA (UAT 1) complete	October, 2021	5.35%
CIO (all components) End User UAT (UAT 2) complete	November, 2021	6.69%
Roll Management (all components) ACRE QA (UAT 1) complete	January, 2022	5.35%
Roll Management (all components) End User UAT (UAT 2) complete	February, 2022	6.69%

RP Appraisal (all components) ACRE QA (UAT 1) complete	January, 2022	5.35%
RP Appraisal (all components) End User UAT (UAT 2) complete	February, 2022	6.69%
Production Ready of Phase 3	April, 2022	5.35%
Production Ready of Phase 3 - Holdback Release	June, 2022	
BPP ACRE QA (UAT 1) complete	November, 2021	4.70%
BPP End User UAT (UAT 2) complete	December, 2021	5.87%
Roll Management (all components) ACRE QA (UAT 1) complete	January, 2022	4.70%
Roll Management (all components) End User UAT (UAT 2) complete	February, 2022	5.87%
Production Deployment of Phase 4	April, 2022	2.35%
Production Ready of Phase 4 - Holdback Release	June, 2022	
Phase 5 End User UAT (UAT 2) complete	May, 2022	20.70%
Production Deployment of Phase 5	June, 2022	2.30%
Production Deployment of Phase 5 - Holdback Release	September, 2022	
Amendment # 5 Payment Schedule		

Construction, and Production M&O for Phase 1, 2, 3, 4 & 5 Cost +		
& 18		
Construction, and Production M&O for Phase 1, 2, 3, 4 & 5 Cost		
Support Cost - see Exhibit D		
so # 076320)		
Contingency approved by BOS for Amendment # 5) cost		
# 13, 14, 18 & 22) approved		
ved)		
Construction, and Production M&O for Phase 1, 2, 3, 4 & 5 Cost + S Development contingency (ACRE Reserved)		

San Mateo County:

Signature

By: _____

Printed Name

Its: _____

Title

Date: _____



Net Deliverable Phase Amount (Excludes Holdback Fee)	Holdback (% of total fixed fee for Key Milestone)	Holdback Amount
\$225,126.72	10%	\$25,014.08
\$337,690.08	10%	\$37,521.12
\$337,690.08	10%	\$37,521.12
\$450,253.44	10%	\$50,028.16
\$450,253.44	10%	\$50,028.16
\$450,253.44	10%	\$50,028.16
\$125,070.40		\$250,140.80
\$2,376,337.60		
\$433,123.78	10%	\$48,124.86
\$270,702.36	10%	\$30,070.04

\$48,124.86		
\$125,070.40		
\$443,897.62		
\$877,021.40		\$30,070.04
\$327,549.86	10%	\$36,394.43

\$0.00		
\$327,549.86		
\$327,549.86		\$36,394.43
\$477,085.84	10%	\$53,009.54
\$541,404.72	10%	\$60,156.08
\$54,140.00	10%	\$6,015.61
\$47,643.62	10%	\$5,293.74
\$47,643.62	10%	\$5,293.74
\$119,482.01		
\$ -	10%	\$0.00
\$ 17,383.23	10%	\$1,931.47

\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	104,299.36		\$ 11,588.82
\$	-	10%	\$0.00
\$	21,729.03	10%	\$2,414.34
\$	10,864.52	10%	\$1,207.17
\$	21,729.03	10%	\$2,414.34
\$	10,864.52	10%	\$1,207.17
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	82,570.33		\$ 9,174.48
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	26,074.84	10%	\$2,897.20
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73

\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	52,149.68	10%	\$5,794.41
\$	13,037.42	10%	\$1,448.60
\$	17,383.23	10%	\$1,931.47
\$	273,785.83		\$ 30,420.65
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	21,729.03	10%	\$2,414.34
\$	4,345.81	10%	\$482.87
\$	80,397.43		\$ 8,933.05
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	32,593.55	10%	\$3,621.51
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	65,187.10	10%	\$7,243.01
\$	16,296.78	10%	\$1,810.75
\$	8,691.61	10%	\$965.73
\$	10,864.52	10%	\$1,207.17
\$	5,432.26	10%	\$603.58
\$	4,345.81	10%	\$482.87
\$	34,766.45	10%	\$3,862.94
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87

\$	8,691.61	10%	\$965.73
\$	4,345.81	10%	\$482.87
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	17,383.23	10%	\$1,931.47
\$	8,691.61	10%	\$965.73
\$	69,532.91	10%	\$7,725.88
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	43,458.07	10%	\$4,828.67
\$	78,224.52	10%	\$8,691.61
\$	8,691.61	10%	\$965.73
\$	-	10%	\$0.00
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	26,074.84	10%	\$2,897.20
\$	622,843.60		\$67,360.01
\$	16,603.54		
\$	10,864.52	10%	\$1,207.17
\$	43,458.07	10%	\$4,828.67

\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	10,864.52	10%	\$1,207.17
\$	5,432.26	10%	\$603.58
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	5,432.26	10%	\$603.58
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	142,325.17		\$ 15,813.91
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	21,729.03	10%	\$2,414.34
\$	10,864.52	10%	\$1,207.17
\$	86,916.14	10%	\$9,657.35
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	54,322.59	10%	\$6,035.84
\$	97,780.65	10%	\$10,864.52
\$	10,864.52	10%	\$1,207.17
\$	-	10%	\$0.00
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	32,593.55	10%	\$3,621.51

\$	8,691.61	10%	\$965.73
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	52,149.68	10%	\$5,794.41
\$	524,756.18		\$ 58,306.24
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	65,187.10	10%	\$7,243.01
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
\$	193,388.41		\$ 21,487.60
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	-	10%	\$0.00
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43

\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	6,518.71	10%	\$724.30
\$	4,345.81	10%	\$482.87
\$	2,172.90	10%	\$241.43
\$	4,345.81	10%	\$482.87
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	13,037.42	10%	\$1,448.60
\$	3,259.36	10%	\$362.15
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	8,691.61	10%	\$965.73
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	2,172.90	10%	\$241.43
\$	1,086.45	10%	\$120.72
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	4,345.81	10%	\$482.87
\$	2,172.90	10%	\$241.43
\$	17,383.23	10%	\$1,931.47

\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	10,864.52	10%	\$1,207.17
\$	19,556.13	10%	\$2,172.90
\$	2,172.90	10%	\$241.43
\$	-	10%	\$0.00
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	6,518.71	10%	\$724.30
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	189,042.60		\$ 21,004.73
\$	10,864.52	10%	\$1,207.17
		10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	17,383.23	10%	\$1,931.47

\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	8,691.61	10%	\$965.73
\$	8,691.61	10%	\$965.73
		10%	\$5,794.41
\$	52,149.68		
\$	186,869.70		\$20,763.30
\$	375,912.29		\$ 41,768.03
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	10,864.52	10%	\$1,207.17
\$	10,864.52	10%	\$1,207.17
\$	65,187.10	10%	\$7,243.01
\$	-	10%	\$0.00
\$	13,037.42	10%	\$1,448.60
\$	8,691.61	10%	\$965.73
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	13,037.42	10%	\$1,448.60
\$	13,037.42	10%	\$1,448.60
\$	13,037.42	10%	\$1,448.60
\$	13,037.42	10%	\$1,448.60
\$	13,037.42	10%	\$1,448.60
\$	239,019.38		\$ 26,557.71
\$	-	10%	\$0.00
\$	16,296.78	10%	\$1,810.75
\$	10,864.52	10%	\$1,207.17
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	5,432.26	10%	\$603.58
\$	21,729.03	10%	\$2,414.34
\$	17,383.23	10%	\$1,931.47
\$	82,570.33		\$ 9,174.48

\$	16,296.78	10%	\$1,810.75
\$	16,296.78	10%	\$1,810.75
\$	16,296.78	10%	\$1,810.75
\$	16,296.78	10%	\$1,810.75
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	27,161.29	10%	\$3,017.92
\$	21,729.03	10%	\$2,414.34
\$	26,074.84	10%	\$2,897.20
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	21,729.03	10%	\$2,414.34
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	17,383.23	10%	\$1,931.47
\$	244,089.49		
\$	422,629.72		\$ 46,958.86
\$	244,089.49		
\$	666,719.20		
\$	2,172.90	10%	\$241.43
		10%	\$241.43
\$	2,172.90		
		10%	\$241.43
\$	2,172.90		
		10%	\$241.43
\$	2,172.90		

\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	13,037.42	10%	\$1,448.60
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	2,172.90	10%	\$241.43
\$	2,172.90	10%	\$241.43
\$	13,037.42	10%	\$1,448.60
\$	-	10%	\$0.00
\$	3,259.36	10%	\$362.15
\$	2,172.90	10%	\$241.43
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	1,086.45	10%	\$120.72
\$	80,397.43		\$ 8,933.05
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	27,161.29	10%	\$3,017.92
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34

\$	244,451.64		\$27,161.29
\$	324,849.06		\$ 36,094.34
\$	32,593.55	10%	\$3,621.51
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	21,729.03	10%	\$2,414.34
\$	141,238.72		\$ 15,693.19
	\$0.00	\$0.00	\$0.00
\$	3,259.36	10%	\$362.15
\$	3,259.36	10%	\$362.15
\$	3,259.36	10%	\$362.15
\$	3,259.36	10%	\$362.15
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	5,432.26	10%	\$603.58
\$	4,345.81	10%	\$482.87
\$	6,518.71	10%	\$724.30
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	5,432.26	10%	\$603.58
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87

\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	4,345.81	10%	\$482.87
\$	112,387.39		
\$	99,953.56		\$ 11,105.95
\$	434,580.69	10%	\$48,286.74
\$	217,290.34	10%	\$24,143.37
\$	651,871.03		\$ 72,430.11
\$	112,387.39		
\$	864,211.98		\$ 83,536.07
	\$0.00		\$0.00
	\$0.00		\$0.00
\$	48,286.74		
\$	24,143.37		
\$	53,960.44		
\$	126,390.55		\$0.00
\$	4,845,277.84		\$ 482,867.43
\$	4,845,277.84		
\$	363,944.28		

\$	300,780.40
\$	481,248.64
\$	54,140.00
\$	47,643.62
\$	47,643.62
\$	6,140,678.40
\$	2,376,337.60
\$	8,517,016.00



\$64,112.00
\$384,672.00
\$128,224.00
\$64,112.00
\$641,120.00

\$	9,158,136.00
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Net Deliverable Phase Amount (Excludes Holdback Fee)	Holdback (% of Amendment # 5 fee for Key Milestone)	Holdback Amount
\$ 82,633.68	10%	\$ 9,181.52
\$ 103,330.72	10%	\$ 11,481.19
\$ 82,633.68	10%	\$ 9,181.52
\$ 103,330.72	10%	\$ 11,481.19
\$ 82,633.68	10%	\$ 9,181.52
\$ 103,330.72	10%	\$ 11,481.19

\$	82,633.68	10%	\$	9,181.52
\$	103,330.72	10%	\$	11,481.19
\$	82,633.68	10%	\$	9,181.52
\$	91,832.36			
\$	72,594.08	10%	\$	8,066.01
\$	90,665.37	10%	\$	10,073.93
\$	72,594.08	10%	\$	8,066.01
\$	90,665.37	10%	\$	10,073.93
\$	36,297.04	10%	\$	4,033.00
\$	40,312.88			
\$	319,722.84	10%	\$	35,524.76
\$	35,524.76	10%	\$	3,947.20
\$	39,471.96			
\$	1,716,172.00			

\$	9,158,136.00
\$	185,340.00
\$	1,716,172.00
\$	11,059,648.00
\$	-
\$	1,275,000.00
\$	1,000,000.00
\$	1,901,512.00
\$	373,488.00
\$	11,433,136.00

