

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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**RESOLUTION WAIVING THE REQUEST FOR PROPOSALS (RFP) PROCESS AND
AUTHORIZING AN AGREEMENT WITH CARAHSOFT TECHNOLOGY
CORPORATION FOR THE PURPOSE OF PURCHASING SALESFORCE.COM,
INC.'S PRODUCTS AND SERVICES FOR THE DEVELOPMENT,
IMPLEMENTATION, AND MAINTENANCE OF THE ASSESSMENT APPEALS
BOARD (AAB) ELECTRONIC APPLICATION SYSTEM, FOR THE TERM OF JULY 1,
2025 THROUGH JUNE 30, 2027, IN A TOTAL AMOUNT NOT TO EXCEED
\$209,156.26**

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, on June 28, 2024, the County Executive's Office released a request for proposals ("RFP") for the design, development, and implementation of an electronic system for the Assessment Appeals Board ("AAB"); and

WHEREAS, following the RFP process, Applications Software Technology, LLC ("AST") was selected as the preferred vendor and this Board approved an Agreement with AST on May 20, 2025; and

WHEREAS, the development of the AAB Electronic Application System is based on the Salesforce.com platform, making the purchase of software licenses and related services essential to the project; and

WHEREAS, Carahsoft Technology Corporation is the sole source authorized entity to contract and provide Salesforce.com products and services; and

WHEREAS, there has been presented to this Board of Supervisors for its consideration and approval, an Agreement with Carahsoft Technology Corporation to purchase Salesforce.com Inc.'s products and services for the development, implementation, and maintenance the AAB Electronic Application System, for the term of July 1, 2025 through June 30, 2027, in an amount not to exceed \$209,156.26.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board of Supervisors be and is hereby authorized and directed to waive the County's requirement for a Request for Proposals and execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the County Executive, or designee(s), is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in the aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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