

**AMENDMENT TO AGREEMENT
BETWEEN THE COUNTY OF SAN MATEO AND
DKS ASSOCIATES**

THIS AMENDMENT TO THE AGREEMENT, entered into this ____ day of July 2015, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and DKS Associates, hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

WHEREAS, the parties entered into an Agreement for Comprehensive Transportation Management Plan services on May 20, 2014; and

WHEREAS, the parties wish to amend the Agreement to add Supplemental Tasks, extend the Agreement term, and approve new hourly rates for Contractor(s).

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Section 3 (Payments) of the agreement is amended to read as follows:

In no event shall County's total fiscal obligation under this amended Agreement exceed Five Hundred Eighty-Four Thousand Nine Hundred and Fifty-One Dollars (\$584,951).

2. Section 4 (Term and Termination) of the agreement is amended to read as follows:

Subject to compliance with all terms and conditions, the term of this agreement shall be from May 20, 2014 through December 31, 2016.

3. Exhibit A of the agreement is amended to include Memorandum from DKS Associates dated June 8, 2015, including Supplemental Tasks, and an updated Schedule of Deliverables pursuant to said Memorandum.

See attached Revised Exhibit A.

4. Exhibit B of the agreement is amended to read as follows:

In consideration of services provided by Contractor, as necessary, beyond the original project Scope of Work, County shall make payment to Contractor based on the rate and

in the manner specified in Revised Exhibit B. County reserves the right to withhold payment if County determines the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this amended Agreement exceed Five Hundred Eighty-Four Thousand Nine Hundred and Fifty-One Dollars (\$584,951).

5. Original Exhibit B is replaced with Revised Exhibit B, which indicates the revised Contractor billing rates through December 31, 2016.

See attached Revised Exhibit B.

6. **All other terms and conditions of the agreement dated May 20, 2014, between the County and Contractor shall remain in full force and effect.**

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

COUNTY OF SAN MATEO

By: _____
Carole Groom, President
Board of Supervisors, San Mateo County

Date: _____

DKS Associates



Contractor's Signature: William R. Loudon, Principal

Date: June 12, 2015

REVISED EXHIBIT A



MEMORANDUM

TO: James Hinkamp, San Mateo County
FROM: Bill Loudon, DKS Associates
DATE: June 8, 2015
SUBJECT: San Mateo CTMP Revision to Scope and Budget P# 14075-000

In response to recent input from residents of the Midcoast and staff from the City of Half Moon Bay, the DKS team has formulated a proposal for modification to our scope of work and budget to respond to the concerns that have been expressed. This memorandum outlines our proposed scope and budget for work associated with responding to the input in a manner that will meet the needs of the Comprehensive Transportation Management Plan for the Midcoast and provide a plan that will be supported by the residents of the Midcoast and Half Moon Bay.

Much of the need for a revision in scope and budget stems from community concern about the concept of “buildout analysis.” The buildout analysis for the CTMP was developed using a methodology dictated by the request for proposals and consistent with the recent Midcoast LCP update. The analysis was presented to the community and published as part of the Buildout Analysis and Traffic Projections Final Report in November 2014. However, confusion persists about the concept of “buildout,” and there is resistance to designing transportation improvements to address that level of future growth. Our proposed revision of scope includes a completely new and more realistic assessment of development potential within a 25-year time frame based on existing land use policies, re-examination of the standards by which the adequacy of the transportation system is used, refinement of the Hybrid Transportation Alternative in light of the new forecast and standards, consideration of more land-use policy concepts designed to manage overall growth, and additional opportunities for public and stakeholder input. The additional project activities required to meet this objective are as follows:

- A. Development and Analysis of a Land Use Forecast Consistent with Existing Policies
- B. Development of Alternative Mobility and Accessibility Standards for Judging Transportation Impacts of Growth
- C. Analysis of the Impact of the “Midcoast” Growth on Transportation Mobility and Revision of the Hybrid Transportation Alternative
- D. Preparation of a Land Use Policy Concepts Report and a Preferred Alternative Package
- E. Provide Additional Community Outreach Opportunities



Proposed Scope of Additional Services

Task A: Development and Analysis of a Land Use Forecast Consistent with Existing Policies

A new baseline analysis of future-year land use that is consistent with existing policies of the LCP, San Mateo County and Half Moon Bay will be produced as part of this work program. The analysis will be for a 25-year time frame consistent with other local and regional forecasts being produced. It will take into account regulatory constraints including LCP Policy 1.23, which limits development to a maximum of 40 units per year on the Midcoast, and Half Moon Bay's growth control ordinance, to represent realistic growth over the 25-year period. Water and wastewater constraints shall also be factored in. Assumptions for the "Midcoast" development baseline will be prepared in consultation with County staff and in coordination with the City of Half Moon Bay, ideally with affirmation from the Coastal Commission. The "Midcoast" development analysis will be documented in a summary report.

Task B: Development of Alternative Mobility and Accessibility Standards for Judging Transportation Impacts of Growth

The DKS Team has heard consistent opposition to the use of existing intersection and roadway link level-of-service standards as the determinants of transportation system adequacy. Many of the exceedances of level-of-service standards for existing conditions and for the buildout are based on the Local Coastal Program standards for commute peak level of service for two-way stop controlled intersections and for roadway links between intersections which are not particularly accurate measures of delay or congestion. The DKS Team proposes to re-evaluate these standards and propose a new set of standards for roadways that would be more in keeping with the character of the corridor and the desires of the Midcoast and Half Moon Bay residents. The DKS Team will also recommend standards for transit, bicycle and pedestrian mobility, accessibility, and safety to form a multi-modal package of standards that is more in keeping with the "Complete Streets" policies of San Mateo County, the City of Half Moon Bay, and Caltrans. We will propose a package of standards that will more fairly and accurately reflect the value of a context-sensitive, multi-modal set of transportation improvements designed specifically for the area. This proposed new set of standards will be submitted to the County staff for review and hopefully the Coastal Commission for review. After addressing comments from the County staff, the recommendations will be made available to the TAC for review and comments along with the results of the "Midcoast" development forecast at least two weeks in advance of a TAC meeting. After revisions to reflect the comments of the TAC, the results will be released, two weeks in advance, for public review and presented at meetings of the MCC and the City of Half Moon Bay City Council or Planning Commission and at a public workshop.



Task C: Analysis of the Impact of the “Midcoast” Growth on Transportation Mobility and Revision of the Hybrid Transportation Alternative

Once there is acceptance by the County of the “Midcoast” development forecast and the multi-modal package of transportation system standards, the DKS Team will perform a new analysis of the existing land-use conditions and the baseline “Midcoast” development forecast to identify appropriate revisions to the Hybrid Alternative. The New Hybrid Alternative will reflect the new multi-modal standards as well as the comments made by the public, the Midcoast Community Council and the TAC about the previous Hybrid Alternative. An analysis of the performance of New Hybrid Alternative, relative to the multi-modal package of standards, will be used to further refine the New Hybrid Alternative and to inform additional land-use policy options that might be warranted. This analysis will be documented and provide to the County staff for review. Upon approval for release, the report will be provided, two weeks in advance, to the TAC for review and comment. After making revisions to respond to the TAC comments, the report will be released, two weeks in advance, for public review and presented at meetings of the MCC and the City of Half Moon Bay City Council or Planning Commission and at a public workshop.

Task D: Preparation of a Land Use Policy Concepts Report and a Preferred Alternative Package

The Land Use Policy Concepts memo will be revised based on the results of the previous supplemental tasks and any additional comments from County staff, or the Half Moon Bay staff. In addition, the report may also be expanded to include an additional growth management tools. The Land Use Policy Concepts Report will be refined with County staff and Half Moon Bay staff review. Upon approval for release, the report will be provided to the TAC for review and comment at least two weeks in advance of the scheduled TAC meeting. After making revisions to respond to the TAC comments, the reports will be released for public review and presented at meetings of the MCC and the City of Half Moon Bay City Council or Planning Commission and at a public workshop. The reports will also be released for public review two weeks in advance of relevant meetings.

Task E: Provide Additional Community Outreach Opportunities

Additional community outreach will be needed to explore updated transportation alternatives and introduce the land use policy concepts. The DKS Team will be prepared to present material at three additional TAC meetings and three additional public workshops. The three extra rounds of outreach will correspond to 1.) the “Midcoast” development forecast and discussion of the proposed new package of multi-modal transportation standards, 2.) the Analysis of Revised Hybrid Transportation Alternative



and 3.) the Land Use Policy Concepts with the revised analysis of the New Hybrid Alternative as a Preferred Alternative Package.

Proposed Budget for Additional Services

The proposed supplemental budget to perform the work described above is \$89,976 as presented in Table 1. This budget is in addition to the remaining budget for the project. The supplemental tasks do not correspond exactly to the current task structure of the Project but can be easily mapped to it. Supplemental Task A and Task B would be performed under Task 2 of the contract, Supplemental Task C and Task D would be performed under Task 3 of the contract and Supplemental Task E would be performed under Task 1 of the contract. The requested additional budget by contract task is shown in Table 2.

Table 1 Proposed Budget for Supplemental Analysis by Supplemental Task

Supplemental Work Task	DKS	Dyett & Bhatia	Flint Strategies	Nelson\ Nygaard	Total
Task A: Development and Analysis of a Land Use Forecast Consistent with Existing Policies	\$15,314	\$10,721	\$0	\$0	\$26,034
Task B: Development of Alternative Mobility and Accessibility Standards for Judging Transportation Impacts of Growth	\$6,130	\$0	\$0	\$0	\$6,130
Task C: Analysis of the Impact of the “Midcoast” Growth on Transportation Mobility and Revision of the Hybrid Transportation Alternative	\$12,874	\$0	\$0	\$1,226	\$14,100
Task D: Preparation of a Land Use Policy Concepts Report and a Preferred Alternative Package	\$0	\$10,490	\$0	\$0	\$10,490
Task E: Provide Additional Community Outreach Opportunities	\$12,689	\$4,631	\$13,293	\$2,610	\$33,222
TOTAL	\$47,006	\$25,841	\$13,293	\$3,837	\$89,976



Table 2 Proposed Budget for Supplement Work by Contract Task

Contract Task	DKS	Dyett & Bhatia	Flint Strategies	Nelson\Nygaard	Total
Task 1:Community Engagement	\$12,689	\$4,631	\$13,293	\$2,610	\$33,222
Task 2: Existing and Future Development Potential and Transportation Deficiencies	\$21,443	\$10,721	\$0	\$0	\$32,164
Task 3: Development and Evaluation of Alternatives to Address Deficiencies	\$12,874	\$10,490	\$0	\$1,226	\$24,590
Task 4: Development of a Comprehensive Transportation Management Plan	\$0	\$0	\$0	\$0	\$0
TOTAL	\$47,006	\$25,841	\$13,293	\$3,837	\$89,976

Revised DKS Team Billing Rates for 2015-2016

The proposed budget for the supplemental tasks have been developed using new labor rates for DKS, Dyett & Bhatia and Nelson\Nygaard. These rates reflect a year extension of the contract to December 2016. The proposed new rates are used to estimate the supplemental budget, but would be used for any work performed between September 1, 2015 and December 31, 2016.

DKS Associates

2015-16 Hourly Billing Rate

William Loudon, Principal	\$282
John Long, Principal	\$241
David Mahama, Senior Engineer	\$215
Engineer	\$144
Associate Eng/Plnr	\$123
Assistant Eng/Plnr	\$113
Admin./Graphics	\$113
Principal	\$240-290
Senior Engineer/Planner	\$180-225
Engineer/Planner	\$120-155
Associate Eng/Plnr	\$115-130
Assistant Eng/Plnr	\$110-120
Admin./Graphics	\$110 -120



Dyett & Bhatia

Rajeev Bhatia, Principal
Peter Winch, Associate Principal
Planner
Mapping/GIS
Project Associate

2015-16 Hourly Billing Rate

\$210
\$155
\$110
\$115
\$75

Nelson\Nygaard

Ria Lo, Principal
Francesca Napolitan, Senior Associate

2015-16 Hourly Billing Rate

\$185
\$133

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Revised Schedule of Deliverables (as of June 8, 2015)

Major Deliverable/Milestone	Task-Specific				Target Date
	A. Land Use Forecast Analysis	B. Alternative Mobility & Accessibility Standards	C. Revised Transportation Alternatives	D. Land Use Policy Concepts (Preferred Alternative)	
TAC Meeting #3 - Hybrid Transportation Alternatives			COMPLETED		March 4, 2015
MCC Briefing			COMPLETED		April 8, 2015
Workshop #2 – Evaluation of Alternatives			COMPLETED		April 15, 2015
HMB Council Briefing			COMPLETED		April 21, 2015
Memorialize Scope & Budget Revisions & Contract Amendment			PENDING		July 7, 2015
	Provide Draft Report to SMC Staff for Internal Review				July 21, 2015
		Provide Draft Standards to SMC Staff for Internal Review			July 28, 2015
	Complete Internal Review				July 29, 2015
		Complete Internal Review			August 4, 2015
Major Deliverable/Milestone	Task-Specific				Target Date

	A. Expected Development Analysis	B. Alternative Mobility & Accessibility Standards	C. Revised Transportation Alternatives	D. Land Use Policy Concepts (Preferred Alternative)
	Release Land Use Forecast Report & Alternative Mobility/Accessibility Standards			August 11, 2015
TAC Meeting #4 – Expected Development & Alternative Mobility/Accessibility Standards				August 25, 2015
	Complete TAC Review			September 8, 2015
	Release Report to Public			September 15, 2015
MCC Briefing – Land Use Forecast & Alternative Mobility/Accessibility Standards				September 23, 2015
Workshop #3 – Land Use Forecast & Alternative Mobility/Accessibility Standards				September 29, 2015
HMB Council Briefing – Land Use Forecast & Alternative Mobility/Accessibility Standards				October 6, 2015
	Provide Revised Alternatives Report to SMC Staff for Internal Review			October 7, 2015
Major Deliverable/Milestone	Task-Specific			Target Date

A. Expected Development Analysis	B. Alternative Mobility & Accessibility Standards	C. Revised Transportation Alternatives	D. Land Use Policy Concepts (Preferred Alternative)
		Complete Internal Review	October 14, 2015
	Complete Public Review		October 20, 2015
		Release Revised Alternatives to TAC	October 21, 2015
TAC Meeting #5 – Revised Transportation Alternatives			November 4, 2015
		Complete TAC Review	November 18, 2015
		Release Revised Alternatives for Public Review	December 7, 2015
MCC Briefing – Revised Transportation Alternatives			January 13, 2016
HMB Briefing – Revised Transportation Alternatives			January 19, 2016
Workshop #4 – Revised Transportation Alternatives			January 21, 2016
		Complete Public Review	February 4, 2016
Major Deliverable/Milestone	Task-Specific		Target Date

A. Expected Development Analysis	B. Alternative Mobility & Accessibility Standards	C. Revised Transportation Alternatives	D. Land Use Policy Concepts (Preferred Alternative)	
			Provide Draft L-U Policy Concepts & Preferred Alt. to SMC Staff for Internal Review	February 11, 2016
			Complete Internal Review	February 17, 2016
			Release Draft for TAC Review	February 24, 2016
TAC Meeting #6– Land Use Policy Concepts (Preferred Alternative)				March 9, 2016
			Complete TAC Review	March 23, 2016
			Release Draft for Public Review	March 30, 2016
MCC Briefing – Land Use Policy Concepts (Preferred Alternative)				April 13, 2016
HMB Briefing – Land Use Policy Concepts (Preferred Alternative)				April 19, 2016
Workshop #5 – Land Use Policy Concepts (Preferred Alternative)				April 21, 2016
Major Deliverable/Milestone	Task-Specific			Target Date

A. Expected Development Analysis	B. Alternative Mobility & Accessibility Standards	C. Revised Transportation Alternatives	D. Land Use Policy Concepts (Preferred Alternative)		
				Complete Public Review	May 5, 2016
					early June 2016
					early June 2016
					early July 2016
					late July 2016

Present Draft Preferred Alternative to Planning Commission

Initiate CEQA Analysis (see next page)

Present Draft Preferred Alternatives Report to Board of Supervisors

Refine Preferred Alternatives Report Based on Cumulative Feedback & Submit to SMC Staff

CEQA DELIVERABLES

<i>Major Deliverable/Milestone</i>	<i>Target Date</i>
Submit Preliminary Review & Review for Exemption for SMC Staff Review	June 8, 2016
<i>IF EXEMPT</i>	
File Notice of Exemption with County Clerk (35-day Statute of Limitations)	June 28, 2016
Respond to NOE Comments (as necessary, after 35-day period)	August 2, 2016
<i>IF NON-EXEMPT & NO SIGNIFICANT IMPACTS</i>	
Submit Draft Initial Study (IS) for SMC Staff Review	July 11, 2016
Submit Draft Negative Declaration for SMC Staff Review	July 18, 2016
Subsequent Submittal to County Clerk for Public Review (20 day per CEQA Guidelines 15072.(d); 15073.(a), et al)	July 25, 2016
Respond to Comments on Negative Declaration (as necessary, after 20-day period); *Re-circulate, ONLY IF NECESSARY.	August 15, 2016
<i>IF NON-EXEMPT & POTENTIALLY SIGNIFICANT IMPACTS</i>	
<u>FOR FINDING OF POTENTIALLY SIGNIFICANT IMPACTS:</u> Adjust Preferred Alternative to Mitigate Significant Impact(s) & Submit Draft Mitigated Negative Declaration (MND) for SMC Staff Review;	July 27, 2016
Subsequent Submittal to County Clerk for Public Review (20 day per CEQA Guidelines 15072.(d); 15073.(a), et al)	August 2, 2016
Respond to Comments on MND (as necessary, after 20- day period)	August 23, 2016
Present Neg. Dec./MND to MCC for Recommendation to Planning Commission	September 14, 2016
Present Neg. Dec./MND to Planning Commission for Consideration & Adoption	September 28, 2016

PROJECT TASK 4 DELIVERABLES

<i>Major Deliverable/Milestone</i>	<i>Target Date</i>
Provide Draft Plan to SMC Staff for Internal Review (concurrent w/ Draft MND, above)	July 27, 2016
Complete Internal Review of Draft Plan	August 3, 2016
Provide Draft CTMP to TAC	August 10, 2016
<i>TAC Meeting #7 - Draft CTMP</i>	<i>August 24, 2016</i>
Complete TAC Review	September 7, 2016
Public Release of Draft CTMP	September 14, 2016
<i>MCC Briefing – Draft CTMP</i>	<i>September 28, 2016</i>
<i>HMB Briefing – Draft CTMP</i>	<i>October 4, 2016</i>
<i>Workshop #6 – Draft CTMP</i>	<i>October 5, 2016</i>
Deadline to Receive Public Comment on Draft CTMP	October 25, 2016
<i>Present Initial Draft CTMP to Planning Commission</i>	<i>November 9, 2016</i>
<i>Planning Commission Adoption of Draft CTMP</i>	<i>December 7, 2016</i>
<i>Board of Supervisors Adoption of Draft CTMP</i>	<i>December 13, 2016</i>

REVISED EXHIBIT B

DKS Associates				
Cost Proposal				
		Rate	Hours	Amount
1. Direct Labor				
	W. Loudon	\$ 282	68	\$ 19,168
	J. Long	\$ 241	0	\$ -
	D. Mahama	\$ 215	10	\$ 2,153
	Engineer	\$ 144	108	\$ 15,498
	Associate Eng/Plnr	\$ 123	48	\$ 5,904
	Assistant Eng/Plnr	\$ 113	24	\$ 2,706
	Admin./Graphics	\$ 113	10	\$ 1,128
	Total Direct Labor		268	\$ 46,556
2. Direct Expenses				
	Travel, Graphics , Printing and Copying			\$ 450
	Total Direct Expense			\$ 450
3. Subcontractors				
	Dyett & Bhatia			\$ 24,610
	Flint Strategies			\$ 12,660
	Nelson/Nygaard			\$ 3,654
	Allowance for Data Collection			
	Total Subcontractors			\$ 40,924
4. Subtotal of all Costs				\$ 87,930
5. Fee on Subcontractors (5%)				\$ 2,046
TOTAL				\$ 89,976
Fee on Subcontractors				5.0%

DKS Staff Hours by Task		DKS Associates						TOTAL	
Task	Task Description	W. Loudon	J. Long	D. Mahama	Engineer	Associate Eng/PInr	Assistant Eng/PInr	Admin./Graphics	
Task 1	Community Engagement	28	0	0	24	0	0	8	60
1.1	Development of Final Community Engagement Strategy								0
1.2	Communications								0
1.3	Community Engagement Events	28			24			8	60
Task 2	Existing and Future Development Potential and Transportation Deficiencies	28	0	2	52	24	24	0	130
2.1	Land Use and Buildout Analysis	4			4				8
2.2	Travel Forecasting and Traffic Level of Service Analysis	16			24	24	24		88
2.3	Identification of Service Standards and Expectations	8		2	24				34
2.4	Identification of Gaps and Deficiencies								0
Task 3	Development and Evaluation of Alternatives to Address Deficiencies	12	0	8	32	24	0	2	78
3.1	Development of Alternatives to Address Gaps and Deficiencies	6			16				22
3.2	Evaluation of the Potential Benefits of Alternatives	6		8	16	24		2	56
3.3	Review of Potential Environmental Impacts								0
3.4	Cost and Financing Analysis								0
3.5	Identification of the Preferred Alternative								0
Task 4	Development of a Comprehensive Transportation Management Plan	0	0	0	0	0	0	0	0
4.1	Development of Policies, Programs and Projects for the Preferred Alternative								0
4.2	Procedures for Getting Implementation Plan Approval								0
4.3	Development Review Process								0
4.4	Transportation Mitigation Fee Program Development								0
4.5	Preparation of Final Plan								0
TOTAL		68	0	10	108	48	24	10	268

Estimated Cost by Tasks		\$ Per Task	DKS Labor + ODCs	Subs
Task 1	Community Engagement	\$33,222	\$12,689	\$20,534
1.1	Development of Final Community Engagement Strategy	\$0	\$0	\$0
1.2	Communications	\$0	\$0	\$0
1.3	Community Engagement Events	\$33,222	\$12,689	\$20,534
Task 2	Existing and Future Development Potential and Transportation Deficiencies	\$42,653	\$21,443	\$21,210
2.1	Land Use and Buildout Analysis	\$22,912	\$1,702	\$21,210
2.2	Travel Forecasting and Traffic Level of Service Analysis	\$13,612	\$13,612	\$0
2.3	Identification of Service Standards and Expectations	\$6,130	\$6,130	\$0
2.4	Identification of Gaps and Deficiencies	\$0	\$0	\$0
Task 3	Development and Evaluation of Alternatives to Address Deficiencies	\$14,100	\$12,874	\$1,226
3.1	Development of Alternatives to Address Gaps and Deficiencies	\$5,214	\$3,987	\$1,226
3.2	Evaluation of the Potential Benefits of Alternatives	\$8,887	\$8,887	\$0
3.3	Review of Potential Environmental Impacts	\$0	\$0	\$0
3.4	Cost and Financing Analysis	\$0	\$0	\$0
3.5	Identification of the Preferred Alternative	\$0	\$0	\$0
Task 4	Development of a Comprehensive Transportation Management Plan	\$0	\$0	\$0
4.1	Development of Policies, Programs and Projects for the Preferred Alternative	\$0	\$0	\$0
4.2	Procedures for Getting Implementation Plan Approval	\$0	\$0	\$0
4.3	Development Review Process	\$0	\$0	\$0
4.4	Transportation Mitigation Fee Program Development	\$0	\$0	\$0
4.5	Preparation of Final Plan	\$0	\$0	\$0
Total		\$89,976	\$47,006	\$42,970

Dyett & Bhatia: Budget for Additional Services					
FEE					
	<i>Rate</i>	<i>Task 1: Analysis of Expected Development</i>	<i>Task 2: Land Use Policy Concepts</i>	<i>Task 3: Meetings/Comm unity Outreach</i>	<i>Total</i>
Dyett & Bhatia					
Rajeev Bhatia, Principal	210	\$1,680	\$2,520	\$0	\$4,200
Peter Winch, Senior Associate Planner	155	\$3,720	\$4,030	\$3,720	\$11,470
Mapping/GIS and Sr. Graphic Design	110	\$3,520	\$1,760	\$0	\$5,280
Project Associate	115	\$690	\$1,380	\$690	\$2,760
Direct Costs	75	\$600	\$300	\$0	\$900
TOTAL		\$10,210	\$9,990	\$4,410	\$24,610
With DKS Fee		\$10,721	\$10,490	\$4,631	\$25,841

Dyett & Bhatia: Estimated Hours for Additional Services				
HOURS				
	<i>Task A: Analysis of Expected Development</i>	<i>Task B: Land Use Policy Concepts</i>	<i>Task E: Meetings/Com munity Outreach</i>	<i>Total</i>
Dyett & Bhatia				
Rajeev Bhatia, Principal	8	12	0	20
Peter Winch, Senior Associate	24	26	24	74
Planner	32	16	0	48
Mapping/GIS and Sr. Graphic Designer	6	12	6	24
Project Associate	8	4	0	12
TOTAL	78	70	30	178

Nelso Nygaard Cost Estimate					
San Mateo CTMP					
	H. Lo	Napolitan	Direct Cost	TOTAL	
	\$185	\$133			
Project Management	2	6		8	
Existing Conditions				0	
Concepts and Alternatives	2	6		8	
Final Plan				0	
Meetings and Workshops	2	6		8	
Total Direct Costs					
Total Hours	6	18		24	
Labor Costs:	\$ 1,112.40	\$ 2,391.66		\$ 3,504.06	
Task 1 Project Management & Meetings	\$742	\$1,594	\$150	\$ 2,486.04	\$ 2,610.34
Task 2 Existing Conditions	\$0	\$0		\$ -	\$ -
Task 3 Concepts and Alternatives	\$371	\$797		\$ 1,168.02	\$ 1,226.42
Task 4 Final Plan	\$0	\$0		\$ -	\$ -
Total				\$ 3,654.06	\$ 3,836.76

with DKS Fee

Task	H. Lo	Napolitan	Direct Costs	TOTAL	TOTAL w/DKS
1. Community Engagement and Management	\$742	\$1,594	\$150	\$2,486	\$ 2,610
2. Existing and Future Development Potential and Transportation Deficiencies	\$0	\$0		\$0	\$ -
3. Development and Evaluation of Alternatives to Address Deficiencies	\$371	\$797		\$1,168	\$ 1,226
4. Development of a Comprehensive Transportation Management Plan	\$0	\$0		\$0	\$ -
				\$3,654	\$ 3,837

Flint Strategies Budget Estimate					
San Mateo CTMP					
	Direct Costs	Kendall Flint	Steve Flint	Graphics	TOTAL
		\$150	\$150	\$100	
Project Management		12			
Branding					
Project Website					
Media Relations					
Community Presentations					
Collateral Development	\$ 300.00	12	0	12	
Municipal Presentations		4	0	4	
Steering Committee Meetings		6	0	0	
Social Media/eNews		6	0	8	
Public Workshops	\$ 1,000.00	24			
Total Direct Costs	\$ 1,300.00				
Total Hours		64.00	0	24	
Labor Costs:		\$ 8,960.00	\$ -	\$ 2,400.00	\$ 11,360.00
Total Direct Costs					1300
Total Project Budget					\$ 12,660.00
					\$ 13,293.00
					with DKS Fee