

RESOLUTION NO. _____

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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MEASURE K: RESOLUTION: A) AUTHORIZING AND DIRECTING THE PRESIDENT OF THE BOARD TO EXECUTE AN AGREEMENT WITH RENAISSANCE ENTREPRENEURSHIP CENTER (REN) TO PROVIDE SERVICES TO SMALL BUSINESSES AND ENTREPRENEURS THROUGH THE NORTH FAIR OAKS ECONOMIC ADVANCEMENT CENTER, FOR A TERM OF APRIL 1, 2025 THROUGH SEPTEMBER 30, 2025, IN AN AMOUNT NOT TO EXCEED \$120,000; AND B) AUTHORIZING AND DIRECTING THE PRESIDENT OF THE BOARD TO EXECUTE AN AGREEMENT WITH JOBTRAIN TO PROVIDE TECHNICAL ASSISTANCE AND SUPPORT TO INDIVIDUALS AND HOUSEHOLDS THROUGH THE NORTH FAIR OAKS ECONOMIC ADVANCEMENT CENTER, FOR A TERM OF APRIL 1, 2025 THROUGH SEPTEMBER 30, 2025, IN AN AMOUNT NOT TO EXCEED \$220,000

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, the Board previously authorized an allocation of American Rescue Plan Act (ARPA) funds to partially fund the development and operation of an economic advancement center in North Fair Oaks that would provide a range of technical assistance and support primarily to eligible individuals, households and small businesses located in North Fair Oaks and South County (Redwood City, Menlo Park, East Palo Alto) that were negatively impacted by the pandemic, including through providing job and workforce training and assistance in starting small businesses; and

WHEREAS, this Board previously authorized and approved initial contracts to provide services at the North Fair Oaks Economic Activity Center with Renaissance Entrepreneurship Center (REN) to provide services to small businesses and entrepreneurs for an amount not to exceed \$750,000 and a term from January 31, 2023 through September 30, 2024 and an agreement with JobTrain to provide technical

assistance and support to individuals and households for an amount not to exceed \$688,883 for a term from January 31, 2023, through September 30, 2024, which agreements were subsequently extended at no additional cost through March 30, 2025; and

WHEREAS, REN and JobTrain have satisfied the performance measures under their prior agreements; and

WHEREAS, the North Fair Oaks Economic Activity Center continues to serve a public purpose and its continuation is in the public interest; and

WHEREAS, the Board wishes to utilize funds generated by the County's ½ cent sales tax (**Measure K**) to fund the continued provision of specified services at the North Fair Oaks Economic Activity Center for eligible households and small businesses to be provided by REN and JobTrain pursuant to new agreements; and

WHEREAS, services would be provided to households earning less than 65% of the Area Median Income (AMI) in the County, or that have experienced unemployment or increased food or housing insecurity, or that qualify for certain federal assistance programs including job seekers, as well as small businesses that have experienced decreased revenue or gross receipts, financial insecurity, increased costs, decreased capacity to weather financial hardship, challenges covering payroll, rent or mortgage, and other operating costs; and

WHEREAS, the Board has been presented with and desires that the County enter into an agreement with REN to provide services to small businesses and entrepreneurs through the North Fair Oaks Economic Advancement Center for an

amount not to exceed \$120,000 for a term of April 1, 2025, through September 30, 2025; and

WHEREAS, the Board has been presented with and desires that the County enter into an agreement with JobTrain to provide technical assistance and support to individuals and households through the North Fair Oaks Economic Advancement Center in an amount not to exceed \$220,000 for a term of April 1, 2025, through September 30, 2025; and

WHEREAS, this Board has been presented with a form of such agreements, has examined and approved them as to both form and content, and desires to enter into them; and

WHEREAS, the \$340,000 to fund the agreements approved by this Resolution will be funded through **Measure K** reserves, and an Appropriation Transfer Request in said amount has been concurrently presented to, and will be separately approved by, this Board.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of the Board of Supervisors be and is hereby authorized and directed to execute an agreement with Renaissance Entrepreneurship Center (REN) to provide services to small businesses and entrepreneurs through the North Fair Oaks Economic Advancement Center for an amount not to exceed \$120,000 for a term of April 1, 2025 through September 30, 2025, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED the President of the Board of Supervisors be and is hereby authorized and directed to execute an agreement with JobTrain to provide

technical assistance and support to individuals and households through the North Fair Oaks Economic Advancement Center in an amount not to exceed \$220,000 for a term of April 1, 2025 through September 30, 2025, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the County Executive Officer or designee is authorized to execute contract amendments to each agreement which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) of each agreement and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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