Agreement No	•

AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND SHANNON AND WILSON, INC.

This Agreement is entered into this Tuesday, March 11, 2025, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and Shannon and Wilson, Inc., hereinafter called "Contractor."

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of On-Call Geotechnical Engineering Services.

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. Exhibits and Attachments

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A—Services

Exhibit B—Payments and Rates

Exhibit C—Sanctions Against Russia Letter of Compliance

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed SIX HUNDRED THOUSAND DOLLARS AND NO CENTS (\$600,000.00). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from Monday, March 3, 2025 through Thursday, March 2, 2028.

5. Termination

This Agreement may be terminated by Contractor or by the Interim Director or his/her designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. Relationship to Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Hold Harmless

a. **General Hold Harmless**

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

- (A) injuries to or death of any person, including Contractor or its employees/officers/agents to the extent cause by the Contractor or its employees/officers/agents;
- (B) damage to any property of any kind whatsoever and to whomsoever belonging to the extent cause by the Contractor or its employees/officers/agents;
- (C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or
- (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor's duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

10. Insurance

10.1. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

10.2. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

10.3. <u>Liability Insurance</u>

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. Compliance With Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, ordinances, regulations, and executive orders, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance, as well as any required economic or other sanctions imposed by the United States government or under state law in effect during the term of the Agreement. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law, regulation, or executive order, the requirements of the applicable law, regulation, or executive order will take precedence over the requirements set forth in this Agreement.

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

12. Non-Discrimination and Other Requirements

12.1. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

12.2. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

12.3. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

12.4. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

12.5. <u>Discrimination Against Individuals with Disabilities</u>

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60–741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

12.6. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

12.7. Reporting; Violation of Non-discrimination Provisions

Contractor shall report to the County Executive Officer the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Executive Officer, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Executive Officer.

To effectuate the provisions of this Section, the County Executive Officer shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

13. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply unless this Agreement's total value listed in the Section titled "Payments", exceeds two-hundred thousand dollars (\$200,000); Contractor

acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value exceeds that threshold amount.

14. Retention of Records; Right to Monitor and Audit

- (a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.
- (b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.
- (c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Sam Lin/Interim Director 500 County Center, 5th Floor, Redwood City, CA, 94063 (408) 391-5150 slin@smcgov.org

In the case of Contractor, to:

Callan Yu/Associate and Geotechnical Engineer 4085 Nelson Avenue, Suite A, Concord, CA 94520 (925) 685-6300 callan.yu@shanwil.com

18. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. Reimbursable Travel Expenses

To the extent that this Agreement authorizes reimbursements to Contractor for travel, lodging, and other related expenses as defined in this section, the Contractor must comply with all the terms of this section in order to be reimbursed for travel.

- A. Estimated travel expenses must be submitted to authorized County personnel for advanced written authorization before such expenses are incurred. Significant differences between estimated and actual travel expenses may be grounds for denial of full reimbursement of actual travel expenses.
- B. Itemized receipts (copies accepted) for all reimbursable travel expenses are required to be provided as supporting documentation with all invoices submitted to the County.
- C. Unless otherwise specified in this section, the County will reimburse Contractor for reimbursable travel expenses for days when services were provided to the County. Contractor must substantiate in writing to the County the actual services rendered and the specific dates. The County will reimburse for travel at 75% of the maximum reimbursement amount for the actual costs of meals and incidental expenses on the day preceding and/or the day following days when services were provided to the County, provided that such reimbursement is reasonable, in light of travel time and other relevant factors, and is approved in writing by authorized County personnel.
- D. Unless otherwise specified within the contract, reimbursable travel expenses shall not include Local Travel. "Local Travel" means travel entirely within a fifty-mile radius of the Contractor's office and travel entirely within a fifty-mile radius of San Mateo County. Any mileage reimbursements for a Contractor's use of a personal car for reimbursable travel shall be reimbursed based on the Federal mileage reimbursement rate.
- E. The maximum reimbursement amount for the actual lodging, meal and incidental expenses is limited to the then-current Continental United States ("CONUS") rate for the

location of the work being done (i.e., Redwood City for work done in Redwood City, San Mateo for work done at San Mateo Medical Center) as set forth in the Code of Federal Regulations and as listed by the website of the U.S. General Services Administration (available online at http://www.gsa.gov/portal/content/104877 or by searching www.gsa.gov/portal/content/104877 or by searching http://www.gsa.gov/portal/content/104877 or by searching www.gsa.gov/portal/cont

- F. The maximum reimbursement amount for the actual cost of airfare shall be limited to fares for Economy Class or below. Air travel fares will not be reimbursed for first class, business class, "economy-plus," or other such classes. Reimbursable car rental rates are restricted to the mid-level size range or below (i.e. standard size, intermediate, compact, or subcompact); costs for specialty, luxury, premium, SUV, or similar category vehicles are not reimbursable. Reimbursable ride-shares are restricted to standard or basic size vehicles (i.e., non-premium vehicles unless it results in a cost-saving to the County). Exceptions may be allowed under certain circumstances, such as unavailability of the foregoing options, with written approval from authorized County personnel. Other related travel expenses such as taxi fares, ride-shares, parking costs, train or subway costs, etc. shall be reimbursable on an actual-cost basis. Reimbursement of tips for taxi fare, or ride-share are limited to no more than 15% of the fare amount.
- G. Travel-related expenses are limited to: airfare, lodging, car rental, taxi/ride-share plus tips, tolls, incidentals (e.g. porters, baggage carriers or hotel staff), breakfast, lunch, dinner, mileage reimbursement based on Federal reimbursement rate. The County will not reimburse for alcohol.
- H. Reimbursement of tips are limited to no more than 15 percent. Non-reimbursement items (i.e., alcohol) shall be excluded when calculating the amount of the tip that is reimbursable.

20. Exhibit A and B

Exhibit A

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

Contractor shall provide professional geotechnical engineering services as needed. Services required may include but are not limited to geotechnical/seismic investigation, soils testing (soil profiling and characterization), recommendation for foundation design, site preparation and other design requirements relevant to the site conditions, geotechnical construction observation and testing during construction and/or renovation for various facility sites. Such services may also include reviewing background information, conducting field exploration studies, laboratory testing and analysis, coordination with design teams including the Architects and Structural Engineers, and attendance of various project meetings. All work performed shall comply with the approved construction documents, applicable codes, and regulations.

The initial scope of work for each project will be established prior to the issuing of a task order. Dependent upon the Project's needs, Contractor may be requested to perform various geotechnical related tasks at different phases of design and construction such as:

- 1. Supervision of all work must be conducted by a registered Geotechnical Engineer ("GE") and/or a Certified Engineering Geologist ("CEG"), as required in the state of California.
- 2. Contractor shall provide all necessary equipment and other devices as needed to assure all work is done in a timely and professional manner to deliver the required deliverables.
- 3. Preparation of environmental assessment reports.
- 4. Perform geotechnical investigations as needed for submission to the relevant reviewing agency/agencies having jurisdiction and adequately provide the technical data needs of the Architectural/Structural design team to support the development of Construction Drawings and Specifications.
 - a. Perform geotechnical feasibility assessment that shall include but not be limited to a desk study (review of existing geotechnical data, public documentation, geologic maps, aerial photographs, historic groundwater level, FEMA flood maps, etc.), preliminary geotechnical exploration and report preparation (summary of findings with preliminary assessment of site conditions and initial recommendation to support building design). Limited exploration shall be performed using Cone Penetration Test (CPT) equipment to identify site hazards, such as liquefaction and soft soil settlement potentials, and provide preliminary soil information for project planning and budgeting purposes.
 - b. Perform design level geotechnical report based on the findings from the feasibility assessment that shall include but not be limited to soil borings (locations, type and depth), detailed geotechnical exploration (drilling, laboratory testing of select soil samples for moisture-density, Atterberg Limits, gradation, strength, corrosivity, consolidation tests, and R-value, etc.), detailed report on the site conditions, constraints, mitigation measures (if applicable), load-induced ground settlement, foundation design recommendation, ground water mitigation (if needed), etc.
- 5. Soils testing as needed for profiling and characterization.
- 6. Review existing soils reports from nearby projects.

- 7. Provide direction for any special surface and/or subgrade soil treatments required.
- 8. Provide direction for any special issues associated with utility relocations.
- 9. Identify groundwater levels and bedrock elevations.
- 10. Determine allowable soil bearing pressure and lateral resistance.
- 11. Determine areas of undocumented fill versus undisturbed native soils.
- 12. Define the parameters for controlled fill, backfill, subgrade preparations, over-excavation and recompact, scarifications and re-compact, proof-rolling, dewatering, compaction, utility trenches, etc.
- 13. Review and make recommendations for asphalt paving sections, concrete paving sections, concrete SOG section, concrete flatwork, concrete swales, curb and gutter.
- 14. Provide required geological, seismic, and geotechnical testing and, apply experience and expertise respecting all of the foregoing to address surface drainage, foundation drainage, waterproofing of retaining walls and planters, water stops, etc.
- 15. Address soil corrosion, soil soluble chlorides, and soil soluble sulfides.
- 16. Address and specifically analyze the predicted horizontal and vertical movements between structural components as it relates to seismic forces and differential settlement.
- 17. Preparation of reports shall include foundation, site preparation and underground steel protection recommendations as appropriate.
- 18. Participate in the constructability review of project documents with the Project Development Unit and respective design teams during design and construction phases.
- 19. At completion of project, deliver all records, project correspondence and final reports to the County.
- 20. Work as a liaison with Regulatory Agencies having jurisdiction as is required to provide guidance to the County and others as deemed necessary.
- 21. Perform/incorporate Regulatory Agency Requirements.
- 22. Coordinate and work with the County and its consultants.
- 23. Attend Meetings and other general project coordination duties, as required.

The County may request from the Contractor to provide any or all of the above tasks, according to the nature of the project(s) assigned. Contractor must be so staffed as to render these services expeditiously upon request.

Exhibit B

In consideration of the services provided by Contractor described in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:

POSITIONS	HOURLY RATE
Officers/Associates	
Senior Associate	\$290
Associate	\$260
Engineering/Geology/Hydrology/Environmental	
Senior Professional III	\$240
Senior Professional II	\$225
Senior Professional I	\$210
Professional IV	\$195
Professional II,III	\$180
Professional I	\$160
Field and Lab Technician/Drafter/Technical Assistant	
Technical Services (Senior, IV)	\$165
Technical Services (III, II, I)	\$145
Special Services	
Instrumentation Specialist	\$210

Shannon & Wilson Laboratory Services Subcontractors



2025 Standard Schedule of Charges

Labor Classification	Hourly Rate
Senior Principal	\$320
Principal Engineer/Scientist	\$301
Senior Associate Engineer/Scientist	\$282
Associate Engineer/Scientist	\$264
Senior Project Engineer/Scientist	\$247
Project Engineer/Scientist	\$230
Senior Staff 2 Engineer/Scientist	\$213
Senior Staff 1 Engineer/Scientist	\$193
Staff 2 Engineer/Scientist	\$171
Staff 1 Engineer/Scientist	\$149
Senior Technician	\$156
Technician 3	\$136
Technician 2	\$114
Technician 1	\$96
Senior Editor/Senior Project Coordinator	\$166
Editor 2/Project Coordinator 2/Accountant 2	\$147
Editor 1/Project Coordinator 1/Accountant 1	\$122
Administrator/Project Assistant/Billing Specialist	\$103

2024 Pitcher Services, LLC Labor & Equipment Rates

	3/9III/Day
Mud Rotary Truck Drill- 2 person crew	7.12.12.12.11.11.11.11.11.11.11.11.11.11.
Drill Time - Mud Rotary (Non PW)	\$ 4,400.00
Drill Time- Mud Rotary w/mud conditioning system	\$ 5,000.00
Standby or Well Development	\$ 4,400.00
Mob/demob	\$ 550.00/hr
Overtime a (2 man crew)	\$ 660.00/hr
Transportation	\$ 520.00/hr

Mud Rotary Track Drill- 2 person crew	
Drill time - Mud Rotary (Non PW)	\$ 5,200.00
Standby Time & Well Development	\$ 5,200.00
Mob/Demob	\$ 600.00/hr
Overtime any hrs over 9 (2 man crew)	\$ 740.00/hr
Transportation (when rig can be left on-site)	\$ 520.00/hr

Overtime Surcharge Rates (2 person crew)	
Night Shift (Premium Time Surcharge)	\$ 160.00/hr
Saturday Shift	\$ 160.00/hr
Sunday Shift	\$ 320.00/hr

CPT Rig	
Rig Time (Non PW)	\$ 5,200.00
Overtime (2 man crew)	\$ 740.00/hr
Mob/Demob	\$ 500.00/hr

Footage Rates	 Sales and Control of the Control of
Drilling Additives (Normal Conditions 5" boring)	\$ 5.00/ft
Portland Cement Grout (5" boring)	\$ 5.00/ft
HQ3 Coring Surcharge	\$ 14.00/ft
101 GeoBarrel Surcharge	\$ 14.00/ft
PQ Coring Surcharge	\$ 22.00/ft

Other Labor Costs Additional Technician (extra helper) - ADD: \$140/hr. \$80/man hr Premium time after 9 hours, Night or Saturday Sunday or Holiday work - ADD: \$160/man hr Level C Protection (per day or portion) - ADD: \$160/man day Per Diem \$300.00/man Prevaling Wage or Certfied Payroll Surcharge \$2 \$300.00/man

\$250/man day

\$ \$28.00/ea
\$ \$3.00/ft
\$

Transportation per additional tech

REPAIR COSTS	
WASTE BARREL REPAIR	\$200/each
Site Meetings, inspects or submitta	als
Pick up truck rental	\$260/day
Managers or Foremans	\$170.00/hr.

Drill Spoils Analysis, Transport & Disposal Contingent upon drill spoils testing Non-Hazardous.

Drill Spoils Analysis	\$1400/each
Drill Spoils Transport in 55-Gal. drums	\$80.00/each
Drill Spoils Disposal	\$200.00/each
Prices do not include staging of drums off site.	

Equipment	
Decon Station	\$450/day
Mud system (mud rotary as needed)	\$600/day
Support truck (pick-up)	\$300/day
Support truck (stake bed)	\$500/day
Support truck (Lift Gate)	\$500/day
Support Track (Morooka)	\$1000/day
Support truck (water-truck)	\$600/day

Materials	2
Quik-Gel drilling mud 50lb	\$35/bag
Soda Ash 50lb	\$30/bag
Easy Mud 5-gal	\$300/bucket
Easy Mud Gold 10lb	\$300/bucket
N-Seal 30lb	\$180/bag
Filter Sand	\$15/bag
Coated Bentonite Pellets	\$140/bucket
Bentonite Chips	\$24/bag
Bentonite Powder	\$35/bag
Ready Mix Concrete 60lb	\$18/bag
Portland Cement Type II 47lb	\$18/bag
Asphalt Patch	\$48/bag
Quickset Concrete	\$22/bag
Wood Plug	\$25/each
7" Traffic Rated Monitoring Well Boxes	\$200/each
8" Traffic Rated Monitoring Well Boxes	\$250/each
12" Traffic Rated Monitoring Well Boxes	\$350/each
Anodized Standpipe	\$400/each
Plastic Liners in 2.5' sections	\$15/ft
Cardboard core Boxes	\$35/box
Wooden Core Boxes	\$85.00/box
PVC core trays	\$5/tray
DOT 17-H 55 Gal. Drums	\$85/each
5-gallon bucket	\$15/each
Brass Sleeves & Caps (6" long)	\$10/each
Stainless Steel Sleeves & Caps (6" long)	\$10/each
Acetate Liners for Macro Core	\$15/each
Visqueen (large roll)	\$220/roll
Disposable Tips	\$30/each
1/4" or 1/2" Tubing	\$0.75/ft
3" soil seals	\$25.00ea
3" Pitcher or Shelby Tube 36" long	\$65/each
Letlon Squares (pack of 100)	\$100/pack

2" PVC Screen 0.010" or 0.020"	\$9.00/ft
2" PVC Blank casing	\$7.00/ft
2" PVC threaded end cap	\$12.00/each
2" PVC slip cap or coupling	\$6/each
2" Locking Cap	\$35.00/each
4" PVC Screen 0.010" or 0.020"	\$20.00/ft
4" PVC Blank casing	\$16.00/ft
4" PVC threaded end cap	\$24.00/each
4" PVC slip cap or coupling	\$16/each
4" Locking Cap	\$50.00/each
3/4" PVC Screen 0.010" or 0.020"	\$7.00/ft
3/4" PVC Blank casing	\$6.00/ft
3/4" PVC fittings	\$4.00/each



Price Quotation

506 De Carlo Ave Richmond, CA 94801 Tel: 925-849-2989 Website: www.conetec.com

Contact: Catherine Ellis Firm: Shannon & Wilson

Office: Telephone:

E-mail: catherine.ellis@shanwil.com

Date: 12/4/2024 Site: 2025 Rate Sheet

Item	Description	Rate	Unit	Est. Qty.		Est. Total
	1.					
	CPT/DPT Services					
1	Mobilize/demobilize CPT rig	\$ 300	hour	0	\$	-
2	Interim crew travel (to/from hotel)	\$ 250	shift	0	\$	
3	Shift rate (up to 8 hours on site)	\$ 4,250	shift	0	\$	-
4	Overtime rate (past 8 hours)	\$ 650	hour	0	\$	-
5	HRSC equipment and operator (8 hour shift)	\$ 2,500	shift	0	\$	-
6	eVST equipment and operator (8 hour shift)	\$ 1,500	shift	0	\$	8.0
7	Dilotometer equipment and operator (8 hour shift)	\$ 1,500	shift	0	\$	(5)
8	Support truck shift rate	\$ 300	shift	0	\$	150
9	Vs data processing	\$ 20	interval	0	\$	
10	Borehole abandonment	\$ 125	sounding	0	\$	-
11	Per diem (per person)	\$ 300	shift	0	\$	-
12	Concrete drill out bit wear	\$ 100	boring	0	\$	740
13	Grout plant mobilization	\$ 500	shift	0	\$	(-)
14	Project specific training (per person)	\$ 125	hour	0	\$	140
15	Mud mat mobilization	\$ 500	lump	0	\$	-
16	55 gallon drums	\$ 110	each	0	\$	(2)
17	Soil sample liners	\$ 10	each	0	\$	(2)
18	Groundwater sampling consumables	\$ 3	foot	0	\$	120
19	Soil vapor probe consumables	\$ 150	each	0	\$	190
20	Prevailing wage (per person, portal to portal)	\$ 95	hour	0	\$	-
	Drilling Services					
1	Mobilize/demobilize drill rig	\$ 300	hour	0	S	
2	Interim crew travel (to/from hotel)	\$ 250	shift	0	\$	30-8
3	Shift rate for drill rig (9 hours on site)	\$ 3,500	shift	0	\$	
4	Overtime rate (over 9 hours on site)	\$ 500	hour	0	\$	-
5	Support truck shift rate	\$ 300	shift	0	\$	740
6	Borehole abandonment	\$ 10	foot	0	Š	040
7	Shelby tubes	\$ 40	each	0	\$	199
8	Mod cal liners	\$ 15.00	each	0	\$	100
9	2" PVC screen and riser	\$ 7.00	foot	0	\$	
10	55 gallon drums	\$ 110	each	0	\$	
11	Well box and surface completion- 8"	\$ 150	each	0	\$	
12	Sand, bentonite crumbles, super gel- per bag	\$ 25	bag	0	\$	-
13	Plastic sheeting	\$ 150	boring	0	\$	9-0
14	Forklift rental	\$ 600	shift	0	\$	2-0
15	Decontamination equipment	\$ 250	shift	0	S	(2)
16	Mud puppy/desander mobilization	\$ 500	shift	0	\$	
17	eVST system mobilization and operator	\$ 1.750	shift	0	\$	120
18	Pressuremeter mobilization and operator	TBD	shift	TBD	20	TBD
19	Packer testing mobilization	TBD	shift	TBD		TBD
20	Project specific training (per person)	\$ 120	hour	0	\$	00.000
21	Per diem (per person)	\$ 300	shift	0	\$	
22	Mud mat mobilization	\$ 500	lump	0	\$	-
23	Prevailing wage (per person, portal to portal)	\$ 95	hour	o	\$	-
	Geophysical services (MASW, SRT, ERT, downhole)					
1	Mobilize/demobilize equipment	\$ 200	hour	0		
2	Shift rate (8 hours on site)	\$ 3,000	shift	0		
3	Support truck	\$ 300	shift	0		
4	Data processing	\$ 350	shift	0		
5	Prevailing wage (per person, portal to portal)	\$ 95	hour	0		



GEOTECHNICAL LABORATORY SERVICES

	(Tests:			aulic Conductivity - Triaxial Permeability:	
4101	Moisture Content ASTM D2216		4501	Flexible Wall ASTM D 5084	440.00 /ea
4102	Moisture and Density (Tube Sample)	/ea		Additional Costs:	
4103	Liquid and Plastic Limits ASTMD4318	/ea	4502	Additional Confining Pressure	
4104	% passing #200 sieve ASTMD1140	/ea	4503	Remold Test Specimen	205.00 /ea
4105	Sieve (from 1/2" to #200) ASTM D422	/ea	4504	Sample Photos	20.00 /ea
4106	Hydrometer test, incl. 1/2" to #200 sieve ASTM D422 265.00	/ea			
4107	Specific Gravity ASTM D854				
4108	Organic Content ASTMD2974		4601	Direct Shear Test ASTMD3080	205.00 /pt
4109	Visual Classification			Additional Costs:	
4110	pH Determination Soil/Lime ASTMD6276			Residual (per cycle)	88.00 /ea
4111	Torvane/Pocket Penetrometer	/ea	4603	Remold Test Specimen	135.00 /ea
	Additional Costs:		4604	Specimen Trim (from 3"sample)	45.00 /ea
4112	Large Sample Size (Bucket/Shelby Tube)	/ea	4605	Silty Soil	28.00 /ea
4113	Shelby Tube Logging	/ea	4606	Clayey Soil	45.00 /ea
4114	Extrusion Only without Testing	/ea	4607	Sample Photos	20.00 /ea
4115	Tube Cutting	/ea			
4116	Sample Photos	/ea	4610	Unconfined Compression ASTM D2166	132.00 /ea
			4646	UC-Soft Rock (wthoutend prep)	150.00 /ea
Comp	paction Tests:			Additional Costs:	
4201	Laboratory Compaction, 4" Mold ASTM D1557 or D698	/ea	4611	Specimen Capping	45.00 /ea
4202	Laboratory Compaction, 6" Mold ASTMD1557 or D698 370.00	/ea	4612	Remold Test Specimen	205.00 /ea
4203	California Impact Test CTM216	/ea	4613	Sample Photos	20.00 /ea
	Additional Costs:				
4204	Rock Correction ASTMD471882.00	/ea	4620	TXUU, Triaxial Unconsolidated Undrained ASTMD	170.00 /ea
			4647	TXUU-Soft Rock (withoutend prep)	340.00 /ea
				Additional Costs:	
Soil I	Mechanics:		4621	Confining Pressure over 50 psi	38.00 /ea
4301	R-Value of Compacted Soils ASTM02844/CTM301 555.00	/ea	4622	Remold Test Specimen	205.00 /ea
4302	R-Value of Compacted Soils w/Lab Additives ASTM D2844 / CTM 30 690.00	/ea	4623	Sample Photos	20.00 /ea
4303	R-Value of Compacted Soils w/Field Additives ASTM D2844 / CTM 3 600.00	/ea			
4304	California Bearing Ratio (CBR) ASTMID 1883 includes compaction 900.00	/ea	4630	TXCU, Triaxial Consolidated Undrained ASTMD476	620.00 /pt
4305	California Bearing Ratio (CBR) ASTMD 1883 without compaction 555.00	/ea		Note: TXCU Includes pore pressure measurement	
				Additional Costs:	
Cons	olidation Properties:		4631	Confining Pressure over 50 psi	50.00 /ea
4401	Consolidation Test w/rebound ASTMD2435	/ea	4632	Remold Test Specimen	205.00 /ea
4402	Swell or Collapse Test ASTM D4545	/ea	4633	Staged Test (Additional Confining Pressure)	395.00 /ea
4403	Collapse Potential Test ASTMD5333	/ea	4634	With Permeability	260.00 /ea
	Additional Costs:		4635	Sample Photos	20.00 /ea
4404	Unload-Reload (per point)	/ea			
4405	Remold Test Specimen	/ea	4640	TXCD, Triaxial Consolidated Drained	930.00 /pt
4406	Specimen Trim (tom3*sample)	/ea		Additional Costs:	
4407	Sample Photos 20.00	/ea	4641	Confining Pressure over 50 psi	50.00 /ea
			4642	Remold Test Specimen	
			4643	Staged Test (Additional Confining Pressure)	
			4544	With Permeability	260.00 /ea
			4645	Sample Photos	
			4548	End Preparation	440.00 #-



Effective 1 Jan 2024

GEOTECHNICAL / ENVIRONMENTAL & CORROSION TESTING SCHEDULE OF CHARGES

add 431

add 719

CLASSIFICATION & INDEX TEST	s
Atterberg Limits (ASTM D4318) Liquid & Plastic Limits Wet Prep method Dry Prep method (CTL default)	293 204
Moisture Content (ASTM D2216)	26
Moisture & Density 2.0 to 2.5" Diameter 3.0" Diameter 4.0" Diameter 6.0" Diameter Chunk Density (ASTM D7263a)	30 45 111 178 112
Particle Size Analysis Bulk Sieve (if gravelly or >5Kg) ad Sieve Analysis (ASTM D 422) with Hydrometer (ASTM D 422) Sieve Analysis (ASTM D 6913) with Hydrometer (ASTM D 7928) #200 Sieve Wash (ASTM D 1140)	ld 86 136 230 147 242 97
Specific Gravity (Particle Density) (ASTM D854) -#4 Sieve (ASTM C127) +#4 Sieve (ASTM C128) -#4 Sieve	112 198 221
Organic Content (ASTM D2974) Fraction Organic Carbon (FOC) By Walkley Black (subcontracted)	112 71
Porosity Total (ASTM D7263 / API RP40) (Includes Moisture Content, Dry Density & Specific Gravity) Effective (ASTM D6836m) (Includes Total Porosity, Moisture Content, Dry Density & Specific Gravity)	138

MOISTURE DENSITY RELATION	10
Standard Proctor 4-inch mold 6-inch mold	328 392
Modified Proctor (ASTM D1557) 4-inch mold (w/ assumed Gn for rock corr.) 6-inch mold (w/ assumed Gn for rock corr.) For Measured Gs for Rock Correction add	328 392 198
Insufficient quantity add per point <u>Cal-Impact</u> (Caltrans 216)	89 441
Max Index Density (ASTM D4253) 0.1 ft ³ mold 0.5 ft ³ mold	303 457
Minimum Density (ASTM D4254) 0.1 ft ³ mold 0.5 ft ³ mold	152 303

STRENGTH TESTS		
Unconfined Comp. (ASTM D2166)	91	
Direct Shear per point (CD) (ASTM D3080) (UU) Modified ASTM (CU) Modified ASTM	262 115 115	
⇒ DSUU & DSCU are not ASTM approx	ed	

TORSIONAL RING SHEAR

(All prices are per point)

*	Overconsolidated Peak	412
*	Fully Softened Peak (ASTM D7608)	387
*	Residual (ASTM D6467)	387
*	Residual Additional Points, per	360

⇒ Torsional tests can be run on intact (undisturbed) or reconstituted specimens. All above tests are Drained.

⇒ Reconstituted samples are typically tested near the liquid limit and are prepared over the #40

For the Stark method of testing only the #200 material , Per Envelope

TRIAXIAL COMPRESSION (All prices are per point for 2-3" diameter samples)

Unconsolidated-Undrained

ASTM D28	50 (TX-UU)		167
Back Press.	Saturated	add	113
Consolidated	-Undrained		
ASTM D47	67 Modified (TX	-ICU)	303
Consolidated	-Undrained w	/pp	
ASTM D47	67 (TX-ICU-PP)		587
Consolidated	-Drained		
ASTM D7181 (T	X-ICD)		751
Confining Str	ess Condition	ıs	
Isotropic		d	lefault
Anisotropic	add to above	prices	212
Ko	add to above	prices	328
Large Scale T	riax Testing	w/ remolding	g):
4.0" diameter Tria	ax per point	add	664
6.0" diameter Tria	ax per point	add	1388

Triaxial Consolidation on large samples will be limited to a maximum consolidation phase of 5 days, unless requested otherwise. Over 5 days add-per-day

Large Scale Triax (undisturbed)

4.0" diameter Triax per point

6.0" diameter Triax per point

TRIAX (continued)

Staged Tests multiply the price of a single point by two for a two or three point envelope. (for all triaxial tests above)

CONSOLIDATION TESTS

Consolidation (ASTM D2435)	473
Includes full curve with 3 points on the virgin curve, timed readings and rebound.	
Preliminary Reports Add	19
Rebound-Reload, per load	49
Client Provided Loads Add	47

Triaxial K₀ Consolidation measured lateral pressure (2-3" diam.) Large Scale K₀ (For sample diameter larger than 2-3"see large Scale Triaxial Testing)

EXPANSION / COLLAPSE TESTS

Expansion Pressure Curve 194 (ASTM D3877m) Multi point expansion pressure curve to free swell.

Shrink-Swell (ASTM D3877m)

Multi point volume change curve including field, saturated, air-dried and oven dried conditions

Shrink-Swell w/Expansion Pressure Curve (ASTM D3877m)

⇒ This procedure was originally developed for lime treated soils. We have found it to be useful for untreated soils. There are many different types of expansion tests. In our opinion this procedure is the most comprehensive and thorough procedure. This is our default expansion test procedure.

Air dried prior to test add 36

Expansion Index	(UE) 43
(ASTM D4829)	493
⇒ This test is run at 48-52% saturation.	
ISRM (swelling tests for rock)	
Part-2	405
Part-4*	679

One Dimensional Swell/Collapse of Soils (ASTM D4546)

⇒ *More than 10 loads add per load

Part-A	(4 point curve, loaded-wetted)	1062
Part-B	(rebound-reload upon request only)	404
Part-C	(wetted-loaded)	457

EXPANSION / COLLAPSE TESTS (continued)	CAL-TRANS / AGGREGATE TESTS	LIME / CEMENT TREATING
% Collapse (ASTM D5333) 206 ⇒ Incrementally loaded to requested surcharge pressure. Includes 4 load increments.	CBR (ASTM D1883) With compaction 1039 Compaction Provided by Client 647	R-value add 71 Atterberg Limits add 48
⇒ Additional loads, per point 49		Compaction Tests add 105
HYDRAULIC CONDUCTIVITY & PERMEABILITY TESTS	R-value (Cal 301) 314 A) with batching of gravel add 45 B) Admix (lime, cement etc.) add 71	CBR with compaction add 343
Constant Head Rigid Wall (ASTM D2434) 2-3" diameter samples 401 ⇒ (For clean sand and gravel with less than	Sand Equivalent (CT 217) 138	OTHER TESTS
10% fines and a K value > 10 ³ cm/sec). Falling Head Rising Tail Water	Durability Index (CT 229) A) Coarse 196	Total Solids for Sediments 41
(ASTM D5084) 2-3" diameter samples 401	B) Fine 163	Pinhole Test (ASTM D4647) 534
Large Scale Falling Head Permeability (ASTM D5084) Undisturbed Core Samples) 4" Diameter 832	Class II AB Specification Tests Suite ⇒ R-value ⇒ Sieve Analysis	<u>Double Hydrometer</u> (ASTM D4221 & D422) 534
6" Diameter 1120 Remolded Samples: 4" Diameter 1065 6" Diameter 1789	 ⇒ Durability Index ⇒ Sand Equivalent Cal Spec Package Price 	Logging of Shelby Tubes 111 With digital photo add 60
Large Scale Constant Head Permea- bility (ASTM D2434) includes remolding	% Crushed Particles (CT 205) Hourty @ 172	Lead Shot Characterization or Quantification (Call for quote)
6" Diameter Cell 528 Bio-retention 528 SFPUC Method for Bio-retention 792	Cal impact (see moisture-density relations)	X-Ray of samples (Three sample minimum) Thermal Conductivity (ASTM D5334)
12" Diameter Cell (can test up to 2" rock) 1056 (There is no ASTM procedure for >0.75" rock)	Sodium Sulfate Soundness (ASTM C88)	As Received 251 As Received & Air Dried 502
Air Permeability (ASTM D6539) Effective (In-Situ Moisture) 528	(per fraction) 196	4 Point from As Received to Oven Dry 1004 6 Point from As Received to Oven Dry 1506
Intrinsic (air-dried) 580 Either Test Includes: Moisture Content Volumetric Air & Water Content Bulk Density	Cleanness Value (CT 227) 1" x #4 (or finer) 244 1.5" x 3/4" 520 2.5" x 1.5" 830	
Large Scale Undisturbed or Core Samples: 4" Diameter add 431 6" Diameter add 719 Large Scale Remolded Samples:	Pit Run 303 LA Abrasion	Lab Technician Per Hour: 138 A) Junior Tech 138 B) Senior Tech 172
4" Diameter add 664 6" Diameter add 1388	500 revolutions (ASTM C131/CT 211) 303 1000 revolutions (ASTM C535) 414	C) Principal 216
ROCK TESTS	Clay Lumps & Friable Particles	Sample Pickup (Bav Area) 105 ⇒ No charge for jobs over \$2000 ⇒ Long distance pickups call for quote
Unconfined Strength of Rock w/ Young's Modulus (ASTM D7012-d) 277 Before and After test photos add 60	(ASTM C142) 147	⇒ Price subject to change
Point Load Strength Index of Rock Core (ASTM D5731) 99	WATER TESTS	
Slake Durability (ASTM D4644) 244 Splitting Tensile Strength-Brazilian	Particle Size Distribution (ASTM D3977c) full gradation curve 370	
Splitting Test (ASTM D3967), Per Point 138	Total Suspended Solids (ASTM D3977b) 59	
REQUIRED LIME CONTENT Soil-Lime Proportion	Total Dissolved Solids (SM2540C) 59	
(ASTM D6276) 352 ⇒ 6 point curve to determine optimum lime content of soil lime mixtures.	Total Solids (SM2540B) 59	

Corrosion Testing

CORROSION TESTS	Price	Standard	Sample Quantity (Excluding Gravel)
Resistivity (as received) (Gravelly Samples: Class II AB, Drain Rock etc. add \$35)	\$86	ASTM G57	500g
Resistivity (100% saturated) (Gravelly Samples: Class II AB, Drain Rock etc. add \$35)	86	ASTM G57	500g
Resistivity (minimum) (Gravelly Samples: Class II AB, Drain Rock, etc. add \$95)	184	CT 643/AASHTO T288	500g
<u>рН</u>	42	ASTM G51/CT 643/ AASHTO T289	150g
Sulfate	62	ASTM D4327/CT 417	150g
Redox Potential / ORP	60	ASTM G200	150g
<u>Chloride</u>	62	ASTM D4327/CT 422m	150g
Sulfide	53	Qualitative by Lead Acetate Paper	150g
Soil Corrosivity Packages (add \$50 for insufficient Sample)	Price	Package	Sample Quantity
Minimum Resistivity, pH, Chloride and Sulfate	\$310	Caltrans	1000g
Resistivity (100% Sat.), pH, Chloride and Sulfate	223	A	1000g
Resistivity (As Received), pH, Chloride and Sulfate	223	В	1000g
Resistivity (As Received), pH, Chloride, Sulfate and Redox	276	C	1000g
Resistivity (100% Sat.), pH, Chloride, Sulfate and Redox	276	D	1000g
Resist. (100% Sat.), pH, Chloride, Sulfate, Sulfide and Redox	323	PG&E Corrosion Pkg.	1000g

Test results for the pH, sulfate and redox potential tests can be affected by the way the samples are collected and handled. Ideally, samples should be collected in such a way as to minimize contact between the soil and the air. For example, collect a full brass liner of soil then quickly seal it with caps and tape. Because these tests can be affected by microbial activity it is best to keep the sample in a cooler with ice until it is delivered to our lab.

Environmental Testing Packages (prices for samples up to 3" diameter)

Vadose Zone-Package 1	Vadose Zone-Package 2	Hydrogeology-Package 1	Hydrogeology-Package 2
Air Permeability (k) ASTM D6539	222	Effective Porosity ASTM D6836m	222
Total Porosity (θt) ASTM D7263	$\underline{\textbf{Total Porosity}}(\theta t) \text{ ASTM D7263}$	Total Porosity (θt) ASTM D7263	Total Porosity (0t) ASTM D7263
Grain Density ASTM D854	Grain Density ASTM D854	Grain Density ASTM D854	Grain Density ASTM D854
Moisture Content ASTM D2216	Moisture Content ASTM D2216	Moisture Content ASTM D2216	Moisture Content ASTM D2216
Volumetric Water Content (θw)	<u>Volumetric Water Content</u> (θw)	<u>Volumetric Water Content</u> (θw)	Volumetric Water Content (0w)
Volumetric Air Content (θa)	Volumetric Air Content (θa)	$\underline{Volumetric\ Air\ Content}\ (\theta a)$	Volumetric Air Content (θa)
Bulk Density (ps) (wet & dry) ASTM D7263b	Bulk Density (ps) (wet & dry) ASTM D7263b	Bulk Density (ps) (wet & dry) ASTM D7263b	Bulk Density (ps) (wet & dry) ASTM D72638
TOC Percent Organics ASTM D2974 <u>OR FOC</u> (Walkley-Black) (TOC is CTL default)	TOC Percent Organics ASTM D2974 OR FOC (Walkley-Black) (TOC is CTL default)	Hydraulic Conductivity ASTM D5084 or ASTM D2434 depending on material type	Hydraulic Conductivity ASTM D5084 or ASTM D2434 depending on material type
Grain Size ASTM D422	Grain Size ASTM D422	Grain Size ASTM D422	Grain Size ASTM D422
Soil Classification by USCS— determined by grainsize not Atterberg Limits (USDA classification by request)	Soil Classification by USCS- determined by grainsize not Atterberg Limits (USDA classification by request)	Soil Classification by USCS - determined by grainsize not Atterberg Limits (USDA classification by request)	Soil Classification by USCS - determined by grainsize not Atterberg Limits (USDA classification by request)
\$933	\$457	\$882	\$706



1100 Willow Pass Court, Concord, CA 94520-1006 925 462-2771 (Fax) 925 462-2775 www.cercoanalytical.com

Soil Corrosivity Testing (ASTM Packages)

ASTM Test Methods (Analysis Only)

pH, sulfate, resistivity (100% saturation) & chloride	\$210
pH, sulfate, chloride, sulfide & resistivity (100% Saturation)	260
Redox, pH, sulfate, resistivity (100% saturation) & chloride (1)	250
Redox, pH, sulfate, resistivity (100% saturation), chloride	
& sulfide	300
Redox, pH, sulfate, resistivity (as received & 100% Saturation),	
& chloride	320
Redox, pH, sulfate, resistivity (as received & 100% Saturation),	
chloride & sulfide	360

ASTM Test Methods (with Brief Evaluation)

\$260
310
300
350
370
410

(1)This package will be the standard package used, unless noted otherwise on your chain of custody or transmittal

Standard Package includes ASTM Method Nos. D1498 (Redox), D4972 (pH), D4327 (Sulfate), Resistivity (G57) and (D4327) Chloride. ASTM D4658M (Sulfide) is used in other packages.

> Note: There is a \$35.00 charge per sample for Regulated Foreign Soil Safeguards

For more information regarding soil corrosivity and/or cathodic protection, please contact JDH Corrosion Consultants, Inc. at (925) 927-6630

Prices effective as of 01/01/2024



1100 Willow Pass Court, Concord, CA 94520-1006 925 462-2771 (Fax) 925 462-2775 www.cercoanalytical.com

Soil Corrosivity Testing (1) (Caltrans Packages)

Caltrans Methods (Analysis Only)

pH, sulfate, minimum resistivity & chloride \$290

Caltrans Test Methods (with Brief Evaluation)

pH, sulfate, minimum resistivity & chloride \$340

Chemical Analysis with Detailed Corrosion Evaluation quote⁽²⁾

(1) Includes Method Nos. CT 643(a), CT 417(b), CT 422(b) & EPA 300.0

(2) For a detailed corrosion evaluation quote, please call JDH Corrosion Consultants, Inc. at (925) 927-6630.

(a) Rev. April 2020 (b) Rev. April 2020

LABORATORY MINIMUM IS \$100.00

Prices effective as of 01/01/2024



LOCATING 460 Center St #6873 Moraga, Ca 94570 T: 510 235 4144

PRICE LIST: (2024)

UTILITY LOCATING (ONE MAN CREW) First hour on site Every additional hour Minimum 4 hours per site visit	\$390 \$195
PREVAILING WAGE First hour on site Every additional hour Minimum 4 hours per site visit	\$490 \$245
TWO MAN CREW DATA COLLECTION Electronic data collection: First hour on site Every additional hour	\$520 \$260
AutoCAD drafting: Office work per hour rate Travel Per Hour (Out of Bay Area Sites)	\$200 \$185

County shall process Contractor invoice upon receipt of an approved invoice in the County's Accounting Department. A written itemized monthly invoice identifying the Agreement number, location of work, specific work completed, and breakdown of charges must be provided along with any documentation verifying the work billed or hours billed are required along with the invoice.

Effective November 2022, when submitting invoices, Contractor is required to submit supporting documents along with approved invoices. Adequate supporting documents include, among others: deliverable documents, payroll registers, timesheets, detailed invoices, inspection certificates, activity/participant logs, applicant forms, acceptance letters, survey forms, authorized travel/expense forms, service acknowledgment forms, etc. The types of documents required to support/verify information on invoices depends on the specified contracted services and, if applicable, costs to be reimbursed.

Any additional work requested outside of the contract or authorized rates and scope of work can only be billed with proper written County approval, contractor's proposal on the additional requested work, and all necessary backup documentation.

The approved total not-to-exceed amount shall be Six Hundred Thousand Dollars and No Cents (\$600,000.00) over the term of this agreement.

> Invoices are to be submitted to: pdu invoices@smcgov.org or

Project Development Unit 500 County Center, 5th Floor Redwood City, CA 94063

Invoices not properly submitted according to this contract may result in delay payment to contractor.

Fingerprinting – If Applicable

Potential staff are required to pass a Live Scan (DOJ and FBI) background check at the contractor's expense prior to working in County facilities. Potential staff shall follow the directions provided by the Project Development Unit to complete this process and will not begin work in a County facility until they have been officially notified in writing by the Project Development Unit that they have received background clearance.

Background Clearance – If Applicable

Contractors will be required to provide a list of names of each proposed employee to the Project Development Unit 30 days prior to the assignment of any employee. The cost of the Department of Justice clearance is the responsibility of the Contractor. Contract employees will not be permitted to begin work prior to DOJ clearance and received County issued card key badge. Failure to do so will result in the immediate removal of contractor's employee. Contractor is responsible for maintaining proper security clearance for each employee throughout the duration of this agreement and will notify the County within 24 hours of learning of any arrest or detainment of an employee.

SIGNATURE PAGE TO FOLLOW

Clerk of Said Board

representatives, affix their respective signatures:

For Contractor: Shannon and Wilson, Inc. Signed by: allan Uu Mar-26-2025 | 14:00 PDT Callan Yu Contractor Signature Date Contractor Name (please print) **COUNTY OF SAN MATEO** By: President, Board of Supervisors, San Mateo County Date: ATTEST: By:

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized



May 4, 2022

Jas Sandhar Procurement Manager

Procurement Division 455 County Center, 4th Floor Redwood City, CA 94063 650-363-4408 T jsandhar@smcgov.org https://hr.smcgov.org/procurement

Dear Contractor, Vendor, or Supplier:

I am the Procurement Manager for the County of San Mateo, California ("County"), and I write because you have been identified as the contact person for a person or entity that has an agreement with the County of San Mateo (the "County") to provide goods or services.

All County contracts include terms that require contractors to comply with applicable laws while performing under the agreements. As you may know, the United States and State of California have taken action against Russia in response to its aggression in Ukraine, including by imposing economic sanctions. The County is working to ensure compliance with these sanctions and related orders.

Detailed information about the sanctions, including relevant Executive Orders issued by the President of the United States and the Governor of California, may be found at the following websites maintained by the United States and the State of California:

- https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information/ukraine-russia-related-sanctions
- https://www.dgs.ca.gov/OLS/Ukraine-Russia

The County is hereby directing its contractors, vendors, and suppliers, including you, to notify the County if the provision of goods and/or services under any agreement with the County, or payment under any such agreement, is prohibited by these sanctions. If you have reason to believe that the sanctions against Russia prohibit performance or payment under your agreement with the County, please send an email to procurement@smcgov.org with the subject line "Sanctions Against Russia." Please include the relevant contract/agreement number, if you know it, or a copy of the agreement, with your email. Please also include a short explanation of why you have reason to believe that the sanctions against Russia prohibit performance or payment under the agreement.

We greatly appreciate your partnership with the County and your attention to this important matter. Please also keep in mind that failure to comply with applicable law, including the above-referenced sanctions, could result in contract termination.

If you have any questions regarding this correspondence, please do not hesitate to contact the County's Procurement Department at procurement@smcgov.org, or call me at (650) 363-4408.

Sincerely,

Jas Sandhar, Procurement Manager