

Agreement No. PDP04 Medical Center Campus Renovation

**AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND BluSky Restoration
Contractors LLC**

This Agreement is entered into this Friday, March 7, 2025, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called "County," and **BluSky Restoration Contractors LLC, hereinafter called "Contractor."**

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

1. Exhibits and Attachments

Whereas, it is necessary and desirable that the Contractor be retained the purpose of providing restoration services to clear the flooding at any of the Project Development Unit Capital Construction Project sites throughout the County of San Mateo and restore the location to its original condition.

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A—Services

Exhibit B—Payments

Exhibit C-- Rates & Fees - Itemized Breakdown of Charges

Exhibit D-- Sanctions Against Russia Letter of Compliance

2. Services to be performed by Contractor

In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed THREE HUNDRED NINETY FIVE THOUSAND DOLLARS, \$395,000. In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. Term

Subject to compliance with all terms and conditions, the term of this Agreement shall be from Friday, **March 7, 2025, through March 31, 2026.**

5. Termination

This Agreement may be terminated by Contractor or by the Interim Director or his/her designee at any time without a requirement of good cause upon thirty (30) days' advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.

6. Contract Materials

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. Relationship to Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County's prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

9. Insurance

9.1. General Requirements

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County's Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

9.2. Workers' Compensation and Employer's Liability Insurance

Contractor shall have in effect during the entire term of this Agreement workers' compensation and employer's liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

9.3. Liability Insurance

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

TBD

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

10. Non-Discrimination and Other Requirements

10.1. General Non-discrimination

No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

10.2. Equal Employment Opportunity

Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County upon request.

10.3. Section 504 of the Rehabilitation Act of 1973

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

10.4. Compliance with County's Equal Benefits Ordinance

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

10.5. Discrimination Against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60-741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

10.6. History of Discrimination

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

10.7. Reporting; Violation of Non-discrimination Provisions

Contractor shall report to the County Executive Officer the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases

prohibited by this Section of the Agreement or the Section titled "Compliance with Laws". Such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Executive Officer, including but not limited to the following:

- i. termination of this Agreement;
- ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- iii. liquidated damages of \$2,500 per violation; and/or
- iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Executive Officer.

To effectuate the provisions of this Section, the County Executive Officer shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

11. Compliance with County Employee Jury Service Ordinance

Contractor shall comply with Chapter 2.85 of the County's Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee's regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code." The requirements of Chapter 2.85 do not apply unless this Agreement's total value listed in the Section titled "Payments", exceeds two-hundred thousand dollars (\$200,000); Contractor acknowledges that Chapter 2.85's requirements will apply if this Agreement is amended such that its total value exceeds that threshold amount.

12. Retention of Records; Right to Monitor and Audit

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

13. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

14. Controlling Law; Venue

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

15. Notices

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

Name/Title: Sam Lin – Interim Director; Project Development Unit
Address: 500 County Center _ 5th Floor, Redwood City, CA, 94063
Email: slin@smcgov.org

In the case of Contractor, to:

Name/Title: Cory Wildhagen/Project Director
Address: 225 E. Brokaw Rd., San Jose, CA 95112
Telephone: 408-402-2667
Email: Cory.Wildhagen@goblusky.com

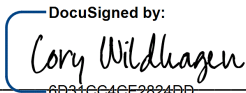
16. Electronic Signature

Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

SIGNATURE PAGE TO FOLLOW

THIS CONTRACT IS NOT VALID UNTIL SIGNED BY ALL PARTIES. NO WORK WILL COMMENCE UNTIL THIS DOCUMENT HAS BEEN SIGNED BY THE COUNTY PURCHASING AGENT OR AUTHORIZED DESIGNEE.

For Contractor: BluSky Restoration Contractors LLC

<div>DocuSigned by:  6B316C4CE2824DB...</div>	May-13-2025 13:06 PDT	Cory Wildhagen
Contractor Signature	Date	Contractor Name (please print)

COUNTY OF SAN MATEO

By:

President, Board of Supervisors, San Mateo County

Date:

ATTEST:

By:

Clerk of Said Board

Exhibit A

In consideration of fee and rate payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for the County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A—Services

In consideration of the payments set forth in Exhibit B, Contractor shall provide the following services:

Both Parties agree that specific tasks, deliverables, and timeliness may require adjustments to address emerging needs or unforeseen circumstances.

Scope of work is as follows:

Overview: This project is in relation to a water intrusion located at 222 W 39th St., San Mateo. The project involves the necessary treatment of areas previously exhibiting elevated moisture or currently exhibiting visible discoloration and will be performed in accordance with the IICRC S520 regulations, utilizing necessary personal protective equipment (PPE), containment measures, and HEPA air filtration.

Scope of Work:

BluSky is to Provide all labor, materials, & equipment to address the scope referenced below;

- Emergency response included but not limited to extraction, mapping and necessary equipment
- Collect ACM samples to ensure asbestos is not present in building materials within the scope of work
- Set up dust control measures, such as containment barriers and HEPA air scrubbers as needed
- Remove and dispose approximately 2' high flood cuts on impacted drywall to allow for inspection and dry out of wall cavities (notated on the map provided)
- Remediate visible discoloration under negative air pressure containment
 - o Includes post clearance testing
- Clean and disinfect all areas impacted during removal
- Fire watch as needed
- Leave up hard containments through duration of reconstruction performed by others

- A. Assessment and Documentation of occurrence and planned remediation efforts
- B. Restoration and remediation of the impacted areas ensuring they are fully remediated.
- C. Water Extraction and Drying
- D. Demolition and Debris Removal
- E. Cleaning and Disinfection of all areas identified.
- F. All other tasks required by the Owner to ensure the areas affected are properly remediated, clear, and safe.

- G. Upon completion, Contractor shall conduct a final inspection of the restored areas to ensure all work has been completed to the specified standards. The Contractor shall provide the County/Owner with a report/certification that the restored areas are safe, operational and in compliance with all state and regulatory agencies.

Any additional repair work/services shall be provided on an as needed basis in accordance with specific information provided by the County's authorized representative to the Contractor.

Contractor shall submit a written proposal for any such additional task that needs to be completed. The County and the Contractor shall agree to the scope and cost of any such work. The work must be authorized by the County's representative in writing prior to commencing work. Any charges for work performed by the Contractor that was not pre-authorized in writing by the Director of Project Development Unit or designee(s), will not be paid by the County.

Work shall be performed Monday thru Friday during normal business hours from 7:00 am- 5:00 pm unless otherwise coordinated.

Exhibit B

In consideration of the services provided by the Contractor described in Exhibit A and subject to the terms and conditions of the Agreement, County shall pay the contractor based on the agreed Professional Fees submitted and attached here:

Contractor shall comply with prevailing wage laws as determined by the Department of Industrial Relations.

The Rough Order of Magnitude (ROM) estimated the remediation and repair at a not to exceed of \$395,000 based on the prevailing wage schedule and fess for 2025.

County shall process Contractor invoice upon receipt of an approved invoice in the County's Accounting Department. A written itemized monthly invoice identifying the Agreement number, location of work, specific work completed, and breakdown of charges must be provided along with any documentation **verifying the work billed and hours billed are required along with the invoice.**

Effective November 2022, when submitting invoices, Contractor is required to submit supporting documents along with approved invoices. Adequate supporting documents include, among others: deliverable documents, payroll registers, timesheets, detailed invoices, inspection certificates, activity/participant logs, applicant forms, acceptance letters, survey forms, authorized travel/expense forms, service acknowledgment forms, etc. The types of documents required to support/verify information on invoices depends on the specified contracted services and, if applicable, costs to be reimbursed.

Any additional work requested outside of the contract or authorized rates and scope of work can only be billed with proper written County approval, contractor's proposal on the additional requested work, and all necessary backup documentation.

The approved total not-to-exceed amount shall be Three Hundred Ninety-Five thousand Dollars/00 Cents (\$395,000.00) over the term of this agreement.

Invoices are to be submitted to:
pdu_invoices@smcgov.org

or

Project Development Unit
500 County Center, 5th Floor
Redwood City, CA 94063

Invoices not properly submitted according to this contract may result in delay payment to contractor.

Fingerprinting – If Applicable

Potential staff are required to pass a Live Scan (DOJ and FBI) background check at the contractor's expense prior to working in County facilities. Potential staff shall follow the directions provided by the Project Development Unit to complete this process and will not begin

work in a County facility until they have been officially notified in writing by the Project Development Unit that they have received background clearance.

Background Clearance – If Applicable

Contractors will be required to provide a list of names of each proposed employee to the Project Development Unit 30 days prior to the assignment of any employee. The cost of the Department of Justice clearance is the responsibility of the Contractor. Contract employees will not be permitted to begin work prior to DOJ clearance and received County issued card key badge. Failure to do so will result in the immediate removal of contractor's employee. Contractor is responsible for maintaining proper security clearance for each employee throughout the duration of this agreement and will notify the County within 24 hours of learning of any arrest or detainment of an employee.

Exhibit C
Rates & Fees 2025

Labor Classification	Prevailing Wage California Rates
PROJECT MANAGEMENT	
Project Director	\$173.65
Senior Project Manager	\$149.50
Project Manager	\$136.85
Superintendent / Assistant Project Manager	\$87.50
CERTIFIED TRADES	
Restoration Supervisor	\$175.00
Restoration Technician	\$165.00
Mold / Biohazard Supervisor	\$184.00
Mold / Biohazard Technician	\$174.00
Asbestos / Lead / Hazmat Supervisor	\$189.00
Asbestos / Lead / Hazmat Technician	\$179.00
Certified Healthcare Supervisor	\$189.00
Certified Healthcare Technician	\$179.00
GENERAL LABOR	
Labor Foreman	\$175.00
General Labor	\$165.00
Resource Coordinator / Loss Control Specialist	\$77.05
SPECIALTY LABOR	
Equipment Technician / Equipment Operator	\$219.00
Health & Safety Officer	\$115.00
Security / Fire Watch Guard	\$119.60
CONSTRUCTION SERVICE TRADES	
Skilled Tradesman - Carpenter / Framer / Structural Demolition	\$199.00
Skilled Tradesman – Drywaller	\$199.00
Skilled Tradesman – Electrician	\$239.00
Skilled Tradesman - Flooring Installer	\$239.00
Skilled Tradesman – HVAC	\$239.00
Skilled Tradesman - Painter	\$199.00
Skilled Tradesman - Plumber	\$239.00
Skilled Tradesman - Roofer / Tarper / Steel Worker	\$239.00

2025 Equipment Description	Daily Rate	Weekly Rate	Monthly Rate
Air Movers – Axial	\$40.21	\$201.07	\$603.20
Air Movers – Centrifugal	\$31.07	\$155.33	\$465.98
Air Sampler Pump – Personal (excl. lab test)	\$23.10	\$115.50	\$346.50
Air Sampler Pump (excl. lab test)	\$23.10	\$115.50	\$346.50
Air Scrubber/Neg. Air Exhaust Machine – 400 CFM	\$112.29	\$561.45	\$1,684.35
Air Scrubber/Neg. Air Exhaust Machine – 500 CFM	\$112.29	\$561.45	\$1,684.35
Air Scrubber/Neg. Air Exhaust Machine – 600 CFM	\$112.29	\$561.45	\$1,684.35
Air Scrubber/Neg. Air Exhaust Machine – 700 CFM	\$119.23	\$596.13	\$1,788.38
Air Scrubber/Neg. Air Exhaust Machine – 1450 CFM	\$136.23	\$681.15	\$2,043.45
Air Scrubber/Neg. Air Exhaust Machine – 2000 CFM	\$153.33	\$766.65	\$2,299.95
Airless Sprayer / Acoustic Sprayer / Drywall Texturer	\$130.81	\$654.05	\$1,962.15
Articulating Boom Manlift – < 40'	\$650.84	\$3,254.18	\$9,762.55
Articulating Boom Manlift – 40' to 60'	\$863.97	\$4,319.87	\$12,959.61
Articulating Boom Manlift – 61' to 80'	\$1,309.74	\$6,548.69	\$19,646.07
Compressor – Small, Portable	\$50.17	\$250.85	\$752.55
Compressor – Tow Behind, up to 325 CFM	\$735.00	\$3,675.00	\$11,025.00
Decon Chamber/Shower	\$134.20	\$671.00	\$2,013.00
Dehumidifier – Desiccant, 0 to 1,000 CFM	\$582.62	\$2,913.08	\$11,652.30
Dehumidifier – Desiccant, 1,001 to 3,000 CFM	\$1,011.18	\$5,055.91	\$15,167.73
Dehumidifier – Desiccant, 3,001 to 7,500 CFM	\$1,591.33	\$7,956.64	\$23,869.91
Dehumidifier – Desiccant, 7,501 to 10,000 CFM	\$2,899.45	\$14,497.25	\$43,491.75
Dehumidifier – Desiccant, 10,001 to 15,000 CFM	\$3,638.94	\$18,194.72	\$54,584.15
Dehumidifier – Small, up to 69 PPD	\$119.54	\$597.72	\$1,793.16
Dehumidifier – Large, 70 to 109 PPD	\$139.87	\$699.34	\$2,098.03
Dehumidifier – X-Large, 110 to 159 PPD	\$152.05	\$760.24	\$2,280.71
Dehumidifier – XX-Large, > 160 PPD	\$158.62	\$793.11	\$2,379.32
Dry Ice Blasting Machine – AERO 30 (excl. mat.)	\$890.95	\$4,454.75	\$13,364.25
Ducting – Flex / Semi-Rigid (per 25 ft. section)	\$28.00	\$140.00	\$420.00
DX Spot Cooling – 1 Ton	\$248.23	\$1,241.15	\$3,723.45
DX Unit (A.C.) – up to 10 Ton	\$944.10	\$4,720.50	\$14,161.50
DX Unit (A.C.) – up to 25 Ton	\$1,369.90	\$6,849.50	\$20,548.50
DX Unit (A.C.) – up to 50 Ton	\$2,007.50	\$10,037.50	\$30,112.50
Electrical – Cord, 15 & 20amp, 110v	\$7.21	\$36.05	\$108.15
Electrical – Cord, 480-volt, 50 ft.	\$57.94	\$289.69	\$869.06
Electrical – Cord, 480-volt, 100 ft.	\$61.80	\$309.00	\$927.00
Electrical – Cord, 50amp 220v, 50 ft.	\$32.53	\$162.64	\$487.91
Electrical – Cord, 50amp 220v, 100 ft.	\$56.00	\$280.01	\$840.02
Electrical – Distribution Panel, 200 amp	\$180.05	\$900.27	\$2,700.81
Electrical – Distribution Panel, 400 amp	\$224.90	\$1,124.50	\$3,373.51
Electrical – Light String, 100 ft.	\$26.84	\$134.21	\$402.63
Electrical – Lights, Tree Stand/Wobble	\$39.22	\$196.11	\$588.34

2025 Equipment Description	Daily Rate	Weekly Rate	Monthly Rate
Electrical – Spider Box for Elect. Dist. (excl. cords)	\$96.03	\$480.13	\$1,440.40
Electrical – Spider Box Pig Tail	\$11.10	\$55.52	\$166.55
Electrical – Transformer, 225 kVA, 480v-208v	\$525.30	\$2,626.50	\$7,879.50
Electrical – Transformer, Small, 75 kVA	\$434.66	\$2,173.30	\$6,519.90
Electrical – Transformer, Large, 125 kVA	\$655.08	\$3,275.40	\$9,826.20
Electrostatic Sprayer	\$149.35	\$746.75	\$2,240.25
Extractor – Truck/Trailer Mounted	\$453.20	\$2,266.00	\$6,798.00
Fencing – Temporary (per LF) (incl. clamps, stands, sandbags)	–	–	\$8.50
Floor Buffer / Polisher / Scraper	\$69.79	\$348.96	\$1,046.89
Floor Carpet Cleaner – Portable	\$166.73	\$833.65	\$2,500.95
Floor Extractor – Portable	\$166.73	\$833.65	\$2,500.95
Floor Extractor Attachment – Weighted, Rover, Claw, etc.	\$28.00	\$140.00	\$420.00
Floor Extractor/Scrubber – Ride On	\$856.00	\$3,424.00	\$8,560.00
Floor Scrubber – Walk Behind	\$543.60	\$2,174.40	\$5,436.00
Floor Stripper – Ride On	\$1,287.50	\$6,437.50	\$15,450.00
Fuel Tank – 50 to 150 gallons (incl. pump)	\$55.11	\$275.53	\$826.58
Fuel Tank – 500 gallons	\$471.74	\$1,886.96	\$2,830.44
Fuel Tank – 750 to 1000 gallons	\$840.48	\$3,361.92	\$5,042.88
Generator – Portable	\$154.35	\$771.73	\$2,315.18
Generator – up to 25 kW (excl. fuel)	\$524.76	\$2,623.82	\$7,871.47
Generator – up to 50 kW (excl. fuel)	\$716.22	\$3,581.10	\$10,743.31
Generator – up to 100 kW (excl. fuel)	\$943.46	\$4,717.30	\$14,151.89
Generator – up to 125 kW (excl. fuel)	\$967.16	\$4,835.80	\$14,507.40
Generator – up to 150 kW (excl. fuel)	\$1,125.70	\$5,628.49	\$16,885.46
Generator – up to 220 kW (excl. fuel)	\$1,455.32	\$7,276.59	\$21,829.77
Generator – up to 300 kW (excl. fuel)	\$2,094.27	\$10,471.34	\$31,414.02
Generator – up to 500 kW (excl. fuel)	\$3,021.33	\$15,106.65	\$45,319.95
Generator – up to 650 kW (excl. fuel)	\$4,199.23	\$20,996.14	\$50,390.73
Generator – up to 1000 kW (excl. fuel)	\$6,562.94	\$32,814.72	\$78,755.32
Generator – up to 1500 kW (excl. fuel)	\$8,556.92	\$42,784.60	\$102,683.05
Generator – up to 2000 kW (excl. fuel)	\$15,830.00	\$79,150.00	\$189,960.00
Hammer – Jack	\$47.74	\$238.70	\$716.11
Hard Containment (per 4 ft. panel) (incl. door)	\$23.88	\$119.38	\$358.13
Harness with Lanyard	\$10.82	\$54.08	\$162.23
Heater – Direct Fire 1M BTU	\$1,076.35	\$5,381.75	\$16,145.25
Heater – EB1400 (DRI-EAZ), Heating/Cooling Unit	\$185.40	\$927.00	\$2,781.00
Heater – Electric, up to 15kW	\$178.19	\$890.95	\$2,672.85
Heater – Electric, up to 30kW	\$286.34	\$1,431.70	\$4,295.10
Heater – Phoenix Firebird Compact 20 (20k BTU)	\$255.44	\$1,277.20	\$3,831.60
Heater – Thermal Heat Drying (ETES Heat Unit)	\$228.09	\$1,140.47	\$3,421.40
Heater – Torpedo 200k BTU	\$99.91	\$499.55	\$1,498.65
HVAC Cleaning Unit	\$634.48	\$3,172.40	\$9,517.20
HVAC Remote Video Camera	\$444.96	\$2,224.80	\$6,674.40
Hydroxyl Odor Processor	\$227.83	\$1,139.13	\$3,417.39
Industrial Forklift	\$689.59	\$2,758.34	\$6,895.85

2025 Equipment Description	Daily Rate	Weekly Rate	Monthly Rate
Injectidry System	\$136.26	\$681.29	\$2,043.88
Kett/Low Dust Drywall Saw	\$47.98	\$239.89	\$719.66
Leister Triac Handwelder (incl. hand roller)	\$49.44	\$247.20	\$741.60
Leister Variant 40mm Robotic Welder	\$203.94	\$1,019.70	\$3,059.10
Manometer – Omniguard III (recording)	\$93.02	\$465.10	\$1,395.29
Media Blaster – After Cooler	\$169.22	\$846.09	\$2,538.28
Mobile Internet – Starlink or Similar	\$15.45	\$77.25	\$231.75
Mobile Water Transfer Trailer	\$356.67	\$1,783.33	\$5,350.00
Nail Gun with Hose	\$25.75	\$128.75	\$386.25
Omni-Dry Wall & Cavity Dryer	\$149.35	\$746.75	\$2,240.25
Ozone Machine – Portable, Small	\$166.48	\$832.39	\$2,497.18
Ozone Machine – Portable, Large	\$168.54	\$842.69	\$2,528.08
Perimeter Warning Line with Stand (per 100 ft.)	\$51.50	\$257.50	\$772.50
Power Washer – Electric	\$105.58	\$527.88	\$1,583.63
Power Washer – Gas	\$123.40	\$617.02	\$1,851.06
Power Washer – Hot	\$209.01	\$1,045.04	\$3,135.11
Powered Air Purifying Respirator (PAPR)	\$89.95	\$449.75	\$1,349.25
Pump – 2" Submersible with Hose	\$35.05	\$175.25	\$525.76
Pump – Trash / Water with Hose, Gas	\$154.81	\$774.05	\$2,322.14
Pump Sprayer	\$5.30	\$26.52	\$79.57
Pump, Sump – 3/4", Electric	\$47.74	\$238.70	\$716.11
Pump, Trash – 3-4", Diesel	\$201.17	\$1,005.85	\$3,017.54
Ramps, Cable	\$20.98	\$104.91	\$314.72
Raptor Cart (Mobile Fall Arrest)	\$206.00	\$1,030.00	\$3,090.00
Respirator Half Face (1/2 Face Mask)	\$26.52	\$132.61	\$397.84
Respirator Full Face Mask	\$53.05	\$265.23	\$795.68
Scaffold – Aluminum (per section)	\$53.05	\$265.23	\$795.68
Scaffold – Baker (per section)	\$37.56	\$187.82	\$563.46
Scaffold – Mini Steel (per section)	\$37.13	\$185.66	\$556.97
Scissor Manlift – <30'	\$305.27	\$1,526.36	\$4,579.07
Scissor Manlift – 30' to 40'	\$406.55	\$2,032.76	\$6,098.27
Self-Retracting Lifeline with Anchor Point	\$51.50	\$257.50	\$772.50
Skid Steer – 2500 lbs	\$602.55	\$3,012.75	\$9,038.25
Skid Steer Attachment – Grapple, Broom, Forks, etc.	\$200.85	\$1,004.25	\$3,012.75
Soda Blaster with Compressor (excl. mat.)	\$79.57	\$397.84	\$1,193.51
Straight Manlift – 41' to 60'	\$648.90	\$3,244.50	\$9,733.50
Straight Manlift – 61' to 80'	\$901.25	\$4,506.25	\$11,716.25
Straight Manlift – 81' to 100'	\$1,302.95	\$6,514.75	\$13,029.50
Straight Manlift – 100' to 120'	\$2,798.51	\$11,194.04	\$27,985.10
Street Sweeper	\$841.65	\$3,366.62	\$8,416.54
Telehandler – <7K	\$527.00	\$2,635.00	\$7,904.99
Telehandler – 7K to 9K	\$634.96	\$3,174.82	\$9,524.46
Telehandler – 10K to 12K	\$1,030.64	\$5,153.19	\$15,459.58
Telehandler – 13K to 17K	\$2,001.81	\$10,009.03	\$30,027.08
Telehandler Attach. - Dumpster Hopper, Work Platform, etc.	\$132.00	\$660.00	\$1,980.00
Temporary Lighting Cart 2000W	\$206.00	\$1,030.00	\$2,472.00

COUNTY OF SAN MATEO



Jas Sandhar
Procurement Manager

Procurement Division
455 County Center, 4th Floor
Redwood City, CA 94063
650-363-4408 T
jsandhar@smcgov.org
<https://hr.smcgov.org/procurement>

May 4, 2022

Dear Contractor, Vendor, or Supplier:

I am the Procurement Manager for the County of San Mateo, California ("County"), and I write because you have been identified as the contact person for a person or entity that has an agreement with the County of San Mateo (the "County") to provide goods or services.

All County contracts include terms that require contractors to comply with applicable laws while performing under the agreements. As you may know, the United States and State of California have taken action against Russia in response to its aggression in Ukraine, including by imposing economic sanctions. The County is working to ensure compliance with these sanctions and related orders.

Detailed information about the sanctions, including relevant Executive Orders issued by the President of the United States and the Governor of California, may be found at the following websites maintained by the United States and the State of California:

- <https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information/ukraine-russia-related-sanctions>
- <https://www.dgs.ca.gov/OLS/Ukraine-Russia>

The County is hereby directing its contractors, vendors, and suppliers, including you, to notify the County if the provision of goods and/or services under any agreement with the County, or payment under any such agreement, is prohibited by these sanctions. If you have reason to believe that the sanctions against Russia prohibit performance or payment under your agreement with the County, please send an email to procurement@smcgov.org with the subject line "Sanctions Against Russia." Please include the relevant contract/agreement number, if you know it, or a copy of the agreement, with your email. Please also include a short explanation of why you have reason to believe that the sanctions against Russia prohibit performance or payment under the agreement.

We greatly appreciate your partnership with the County and your attention to this important matter. Please also keep in mind that failure to comply with applicable law, including the above-referenced sanctions, could result in contract termination.

If you have any questions regarding this correspondence, please do not hesitate to contact the County's Procurement Department at procurement@smcgov.org, or call me at (650) 363-4408.

Sincerely,

A handwritten signature in black ink, appearing to read "Jas Sandhar", is written over a horizontal line.

Jas Sandhar, Procurement Manager