

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH ZEN HEALTHCARE IT TO PROVIDE TECHNICAL AND STRATEGIC CONSULTING FOR HEALTH INFORMATION EXCHANGE, EXTENDING THE TERM OF THE AGREEMENT THROUGH MAY 13, 2022 AND INCREASING THE MAXIMUM AMOUNT BY \$371,000 TO AN AMOUNT NOT TO EXCEED \$469,000

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, San Mateo County Health’s (SMCH) Health Information Exchange (HIE) was launched in April 2018; and

WHEREAS, SMCH’s supporting team needed technical and strategic consulting assistance to support the HIE, improve data quality, and expand services; and

WHEREAS, through a Request for Information process, Zen Healthcare IT (Zen) was selected to provide technical and strategic consulting, data integration project completion, user interface modifications, data integrity support, and technical support for the HIE; and

WHEREAS, Zen is the only company that is authorized by the HIE vendor to provide software support; and

WHEREAS, a one-year agreement with Zen was approved on May 14, 2019 with the not to exceed amount of \$98,000; and

WHEREAS, this amendment will continue Zen's services required for the HIE;
and

WHEREAS, the current agreement with Zen expires May 13, 2020; and

WHEREAS, this amendment will extend Zen's services for two additional years
at a cost of \$371,000; and

WHEREAS, under this amendment, Zen will continue to provide the support
services that were started in FY 2019-20 and continue to provide strategic assistance to
improve HIE's data quality and interoperability within the San Francisco Bay Area; and

WHEREAS, the HIE plans to meet its goal of adding more providers and
hospitals to its existing infrastructure by using Zen and their additional expertise; and

WHEREAS, this will help HIE expand its capabilities as it becomes a Health
Information Organization to support patients and the growth needs of San Mateo
County; and

WHEREAS, it is important that a high level of data quality is maintained in order
to make connections with other Bay Area Medical Providers; and

WHEREAS, SMCH is requesting your Board waive the Request for Proposals
process to allow Zen to continue to provide these services and increase the funding
through the end of term; and

WHEREAS, the parties now wish to amend the agreement to provide technical
and strategic consulting for HIE, extending the term of the agreement through May 13,

2022, and increasing the amount by \$371,000 for a total contract amount not to exceed \$469,000 for the term of the agreement; and

WHEREAS, this Board has been presented with the agreement, has examined and approved it as both form and content, and desires to enter into the agreement.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that this amendment is approved and the President of the Board of Supervisors be and is hereby authorized and directed to execute said Amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Chief of San Mateo County Health or designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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