

**AMENDMENT TO AGREEMENT
BETWEEN THE COUNTY OF SAN MATEO AND
FOCUS STRATEGIES**

THIS AMENDMENT TO THE AGREEMENT, entered into this 20 day of
May, 20 25, by and between the COUNTY OF SAN MATEO, hereinafter called
"County," and Focus Strategies, hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, the parties entered into an Agreement for the purpose of providing consultation and technical assistance services for the San Mateo County Continuum of Care on June 25, 2024 in the amount of \$745,677 for the term of July 1, 2024, through June 30, 2027; and

WHEREAS, the parties wish to amend the Agreement to add \$80,000 in funds for a revised total not to exceed \$825,677.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Section 3. **Payments** of the agreement is amended to read as follows:

In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County's total fiscal obligation under this Agreement exceed EIGHT HUNDRED TWENTY-FIVE THOUSAND, SIX HUNDRED SEVENTY-SEVEN DOLLARS (\$825,677). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this Agreement.

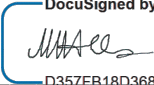
2. In Exhibit B of the agreement, Table **B3. Program Budget** is amended to read as follows:

Project Component Table	FY 2024-25	FY 2025-26	FY 2026-27
TA on Strategic Plan	\$79,327.00	\$43,249.00	\$51,510.00
CoC Consulting	\$110,147.00	\$47,010.00	\$40,330.00
Homeless One Day Count	\$7,805.00	\$64,770.00	\$9,700.00
Research to Support Efforts to End Homelessness	\$27,477.50	\$39,840.00	\$62,440.00
Assisting with Funder Requirements and Grant Opportunities	\$57,973.75	\$23,050.00	\$20,160.00
Research and Implementation in support of CoC racial equity activities	\$537.50	\$23,260.00	\$27,705.00
Other TA Requested	\$48,235.25	\$17,160.00	\$19,990.00
Subtotal	\$331,503.00	\$258,339.00	\$231,835.00
Stipends for participation by people with lived experience	\$0.00	\$2,000.00	\$2,000.00
Grand Total	\$331,503.00	\$260,339.00	\$233,835.00

3. All other terms and conditions of the agreement dated June 25, 2024, between the County and Contractor shall remain in full force and effect.

In witness of and in agreement with this Agreement's terms, the parties, by their duly authorized representatives, affix their respective signatures:

For Contractor: Focus Strategies

 D357FB18D3684DE	4/22/2025	MEGAN KURTEFF-SCHATZ
_____ Contractor Signature	_____ Date	_____ Contractor Name (please print)

For County:

COUNTY OF SAN MATEO


By: _____ Resolution No. 081175
President, Board of Supervisors, San Mateo County

Date: May 20, 2025

ATTEST: 
By: _____
Clerk of Said Board