

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION AUTHORIZING AN ALLOCATION OF \$10,000,000 TO LAUNCH THE SAN MATEO COUNTY (SMC) CHILDCARE CENTRAL INITIATIVE AS FOLLOWS:

A) AUTHORIZING THE COUNTY EXECUTIVE, OR DESIGNEE(S), IN CONSULTATION WITH COUNTY ATTORNEY, TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH TOOTRIS, LLC, TO ESTABLISH THE SMC CHILDCARE HUB, A COUNTYWIDE PUBLIC-FACING CHILDCARE NAVIGATION TECHNOLOGY SYSTEM, FOR AN INITIAL THREE YEAR TERM, IN AN AMOUNT NOT TO EXCEED \$735,000, ALONG WITH TWO OPTIONS TO EXTEND THE AGREEMENT FOR ONE YEAR PER OPTION, IN AN AMOUNT OF \$200,000 FOR EACH OPTION, IF EXERCISED, AT THE SOLE DISCRETION OF THE COUNTY EXECUTIVE OR DESIGNEE, FOR A TOTAL AMOUNT NOT TO EXCEED \$1,135,000; AND

B) AUTHORIZING AN ALLOCATION NOT TO EXCEED \$8,865,000 FOR THE LAUNCH OF SMC TRI-SHARE, A PILOT MULTI-SOURCE PROVIDER PAYMENT PROGRAM, AND AUTHORIZING THE COUNTY EXECUTIVE, OR DESIGNEE(S), IN CONSULTATION WITH COUNTY ATTORNEY, TO NEGOTIATE AND EXECUTE ALL AGREEMENTS AND OTHER DOCUMENTS NECESSARY AND APPROPRIATE TO ACCOMPLISH THE PURPOSES OF THIS RESOLUTION

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, in many areas across the country, and particularly in a high-cost region such as San Mateo County, many families struggle to find and afford childcare that meets their family's needs; and

WHEREAS, without appropriate childcare, residents, mostly women, miss out on employment and educational opportunities, or leave the region altogether, which in turn negatively impacts the economy; and

WHEREAS, childcare providers and early childhood educators are chronically underpaid, putting further stress on the supply of quality childcare; and

WHEREAS, a 2025 assessment identified a shortage of 1,403 infant childcare spaces and 7,501 spaces for school-aged children (ages 5 and up) across San Mateo County; and

WHEREAS, the assessment also took note of challenges that parents face when trying to find and access care, with finding affordable care (65%), ability to enroll right away (53%), and identifying a program with a desired schedule (41%) ranking highest among myriad challenges on a recent parent survey; and

WHEREAS, throughout calendar years 2025 and 2026, the County held an integral leadership role in the development of the San Mateo County Childcare Blueprint, which prioritizes four goals: (1) improve childcare access and affordability; (2) strengthen the childcare workforce; (3) enhance childcare facilities and (4) develop a well-funded ecosystem to support Goals 1, 2 and 3; and

WHEREAS, the County issued a Request for Proposals (RFP) for a Childcare Navigation Technology System (“portal”) that would provide a countywide public-facing childcare navigation technology system to serve as a single point of access for families seeking care, childcare providers seeking to reduce unfilled openings, and County partners aiming to streamline subsidy programs and system performance and Tootris, LLC, was recommended to the Board of Supervisors to provide these services; and

WHEREAS, in an effort to support “gap families” – households whose income exceeds eligibility thresholds for state-funded subsidies yet remains insufficient to afford

available childcare options – the County seeks to pilot the SMC Tri-Share program whereby the cost of childcare is shared among the County, an employer and a qualifying employee; and

WHEREAS, the Board wishes to fund the SMC Childcare Central Initiative, to include the SMC Childcare Hub and SMC Tri-Share programs, in the amount of \$10,000,000; and

WHEREAS, the Board intends for the County Executive to negotiate and execute an agreement with Tootris, LLC, to launch the SMC Childcare Hub, a childcare navigation technology system.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the Board of Supervisors authorizes an allocation of \$10,000,000 for the establishment of the San Mateo County Childcare Central Initiative, as described in more detail in the memorandum accompanying this resolution.

BE IT FURTHER RESOLVED that the Board of Supervisors directs the County Executive or designee, acting in consultation with the County Attorney to negotiate and execute an agreement with Tootris, LLC, to establish the SMC Childcare Hub, a countywide public-facing childcare navigation technology system, for an initial three year term, in an amount not to exceed \$735,000, along with two options to extend the agreement for one year per option, in an amount of \$200,000 for each option, if exercised, at the sole discretion of the County Executive or designee, for a total amount not to exceed \$1,135,000; and

BE IT FURTHER RESOLVED that the Board of Supervisors authorizing an allocation not to exceed \$8,865,000 for the launch of SMC Tri-Share, a pilot multi-source provider payment program, and authorizing the County Executive, or designee(s), in consultation with County Attorney, to negotiate and execute all agreements and other documents necessary and appropriate to accomplish the purposes of this resolution; and

BE IT FURTHER RESOLVED that the County Executive or Designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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