



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Sheriff's Office



Date: November 24, 2014
Board Meeting Date: January 27, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Greg Munks, Sheriff

Subject: Agreement with Taborda Solutions, Inc.

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Taborda Solutions, Inc. for a Cyber Security Automated Threat Information Exchange system for the Northern California Regional Intelligence Center for the term January 1, 2015 through January 31, 2018, in an amount not to exceed \$887,641.

BACKGROUND:

On November 19, 2013, your Board approved an agreement with the City and County of San Francisco for the distribution of FY 2013 Urban Area Security Initiative (UASI) grant funds to support the Northern California Regional Intelligence Center (NCRIC) for a term commencing November 1, 2013 through February 28, 2015, in the amount of \$4,080,378.

On September 9, 2014, your Board approved the first amendment to the agreement between the City and County of San Francisco and the County of San Mateo for the distribution of FY 2013 UASI grant funds, extending the term through March 31, 2015, and increasing the amount by \$1,012,873 to \$5,093,251 for the purchase of a Cyber Security Automated Threat Information Exchange (ATIX) system.

DISCUSSION:

All California organizations are challenged with defending their network devices against persistent, mature, and sophisticated malicious cyber threat actors that seek to exfiltrate secure information, destroy resources or potentially cause physical harm. Law enforcement agencies do not possess the resources to regularly monitor networks, harden defenses, identify compromise or respond to incidents in a timely and effective manner. To help alleviate these challenges, the NCRIC released Request for Proposals (RFP) No. 2014-1297 for a Cyber Security ATIX system. The RFP requested for the

proposer to provide cyber security hardware, software, and services to deliver a collection, analysis, and dissemination platform for perimeter network activity. The NCRIC received five vendor proposals and Taborda Solutions, Inc. was the selected vendor.

The Sheriff's Office is requesting this Board to accept the agreement with Taborda Solutions, Inc. for the NCRIC's Cyber Security ATIX system for a term commencing January 1, 2015 through January 31, 2018, in an amount not to exceed \$887,641.

The Sheriff's Office is also requesting this Board to authorize the Sheriff or Sheriff's designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The Contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, nondiscrimination and equal benefits.

County Counsel has reviewed and approved the Resolution and agreement as to form.

Approval of the agreement contributes to the Shared Vision 2025 outcome of a Collaborative Community as the NCRIC is a collaborative regional public safety undertaking, which leads to safer communities by improving cooperation and information sharing between agencies.

PERFORMANCE MEASURE(S):

Measure	*CY 2013 Actual	*CY 2014 Projected
Number of incidents	173	225
Number of mobile indicator reports created	186	250
Number of processed individual data sets provided by agencies to share	1,040,000	1,500,000
Number of agencies contributing data to the intelligence management system	22	50
Number of agencies searching data on the intelligence management system	95	125

*Calendar Year

FISCAL IMPACT:

The agreement is for a term commencing January 1, 2015 through January 31, 2018, and for an amount not to exceed \$887,641. All costs associated with the NCRIC operation are 100% reimbursable from federal and state funds. There will be no Net County Cost incurred.

REQUEST FOR PROPOSAL PROCESS MATRIX

1.	General description of RFP	The Sheriff's Office, on behalf of the Northern California Regional Intelligence Center (NCRIC), requested proposals from vendors to provide a Cyber Security Automated Threat Information Exchange (ATIX) system that would enhance the network security of the NCRIC as well as public and private entities statewide through the collection, analysis and dissemination platform for perimeter network activity.
2.	List key evaluation criteria	1) Platform agnostic data collection 2) Threat intelligence 3) Alert on malware/Indicator of Compromise 4) Output multiple machine and human readable formats 5) Scalability 6) Analyst interface and workflow 7) Compartmentalization or sources and user access 8) Audit/Reporting 9) Length of agreement
3.	Where advertised	1) San Mateo County web site 2) San Mateo County Sheriff's Office web site
4.	In addition to any advertisement, list others to whom the RFP announcement was sent	1) AlienVault 2) Dell SecureWorks 3) FireEye 4) Haystax Technology 5) Tibco
5.	Total number of RFP's sent to prospective proposers	Five (5)
6.	Number of proposals received	Five (5)

7.	Who evaluated the proposals	1) Brian Rodrigues, Information Technology Manager, NCRIC 2) Craig Rosenberg, Information Technology Analyst, NCRIC 3) Lance Larson, Cyber Security Advisor, Orange County Intelligence Assessment Center 4) Karter Putnam, Information Technology Manager, Central California Intelligence Center 5) Joe Oregon, Cyber Security Officer, San Diego Law Enforcement Center
8.	In alphabetical order, names of proposers (or finalists, if applicable) and location	1) AT&T, Redwood City, CA 2) Dell SecureWorks, Atlanta, GA 3) Haystax Technology, McLean, VA 4) Taborda Solutions, Inc., Folsom, CA 5) Verizon Enterprise Solutions, San Francisco, CA